



MACROECONOMICS

# Tracking The Recovery

06.01.2022

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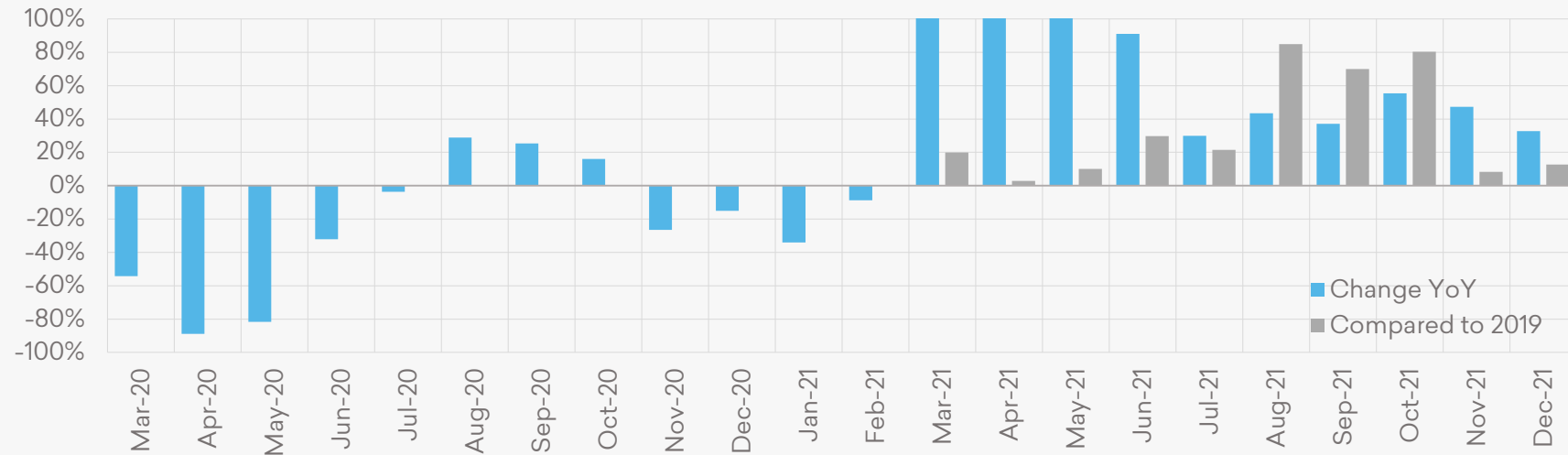


# KEY DEVELOPMENTS

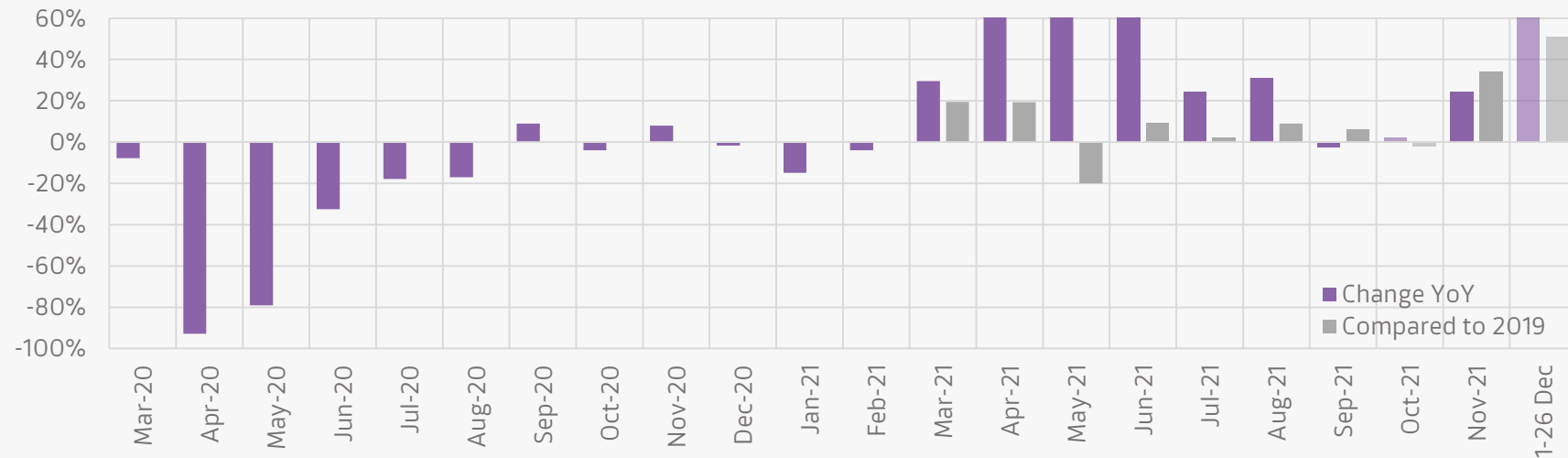
- In December 2021, new mortgage issuance remained on the positive growth territory
- Non-cash spending by non-residents, through TBC Bank's channels, showed significant growth
- Through TBC Bank's channels, growth remained stable for non-cash spending in hotels and restaurants
- Non-cash spending on entertainment transitioned into the positive growth territory
- Non-cash spending on car repair nearly doubled; Growth of non-cash spending on fuel & transport stayed stable

Note: Sector growth is based on POS and E-commerce payments through TBC channels; Growth rates may differ from market turnover dynamics due to the changing share of non-cash transactions and TBC market share

Dynamics of new mortgages issued by TBC Bank (% change, FX-adjusted)

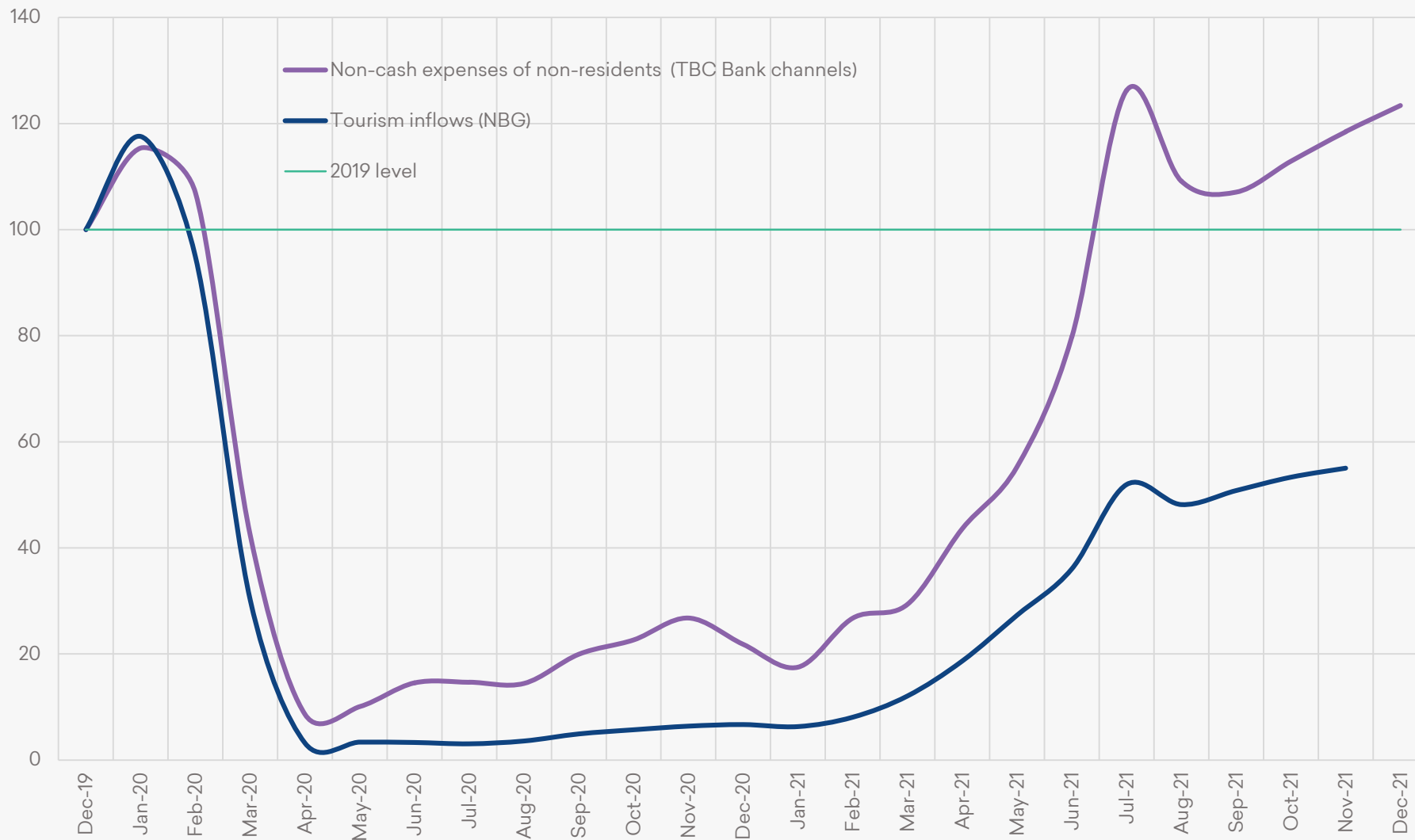


Number of residential properties sold in Tbilisi (% change)



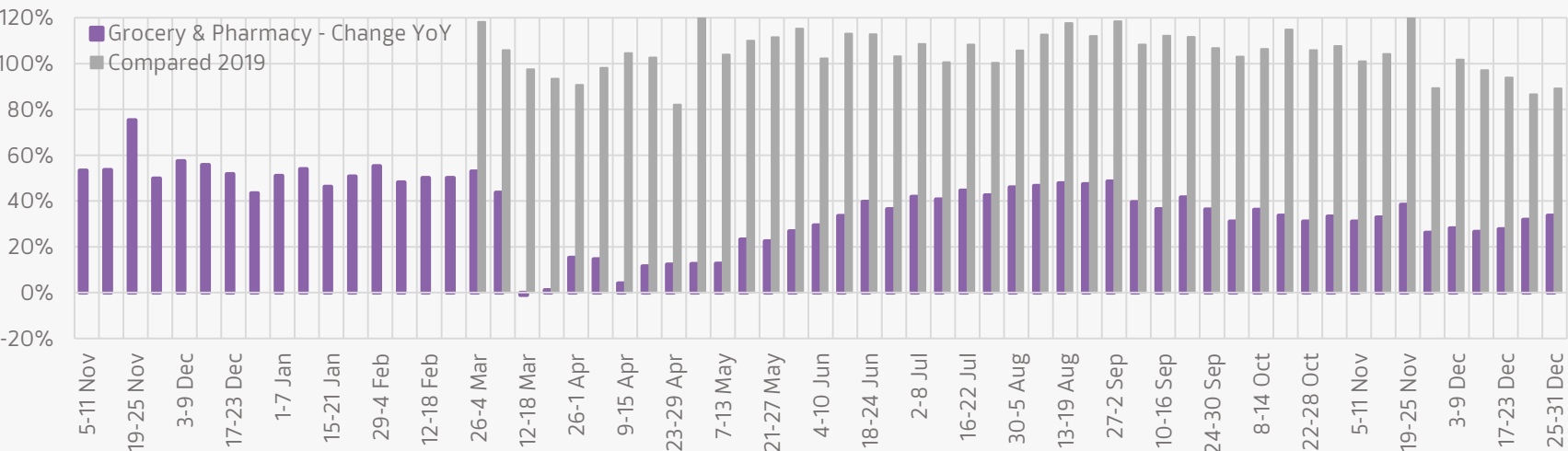
- In December 2021, new mortgage issuance is on the positive growth territory, posting a 13% increase compared to 2019.
- In the period of 1-26 December, Tbilisi's residential property transactions grew significantly, totaling 51% relative to 2019.

Non-cash expenses of non-residents and tourism inflows (Same period of 2019=100, in USD)

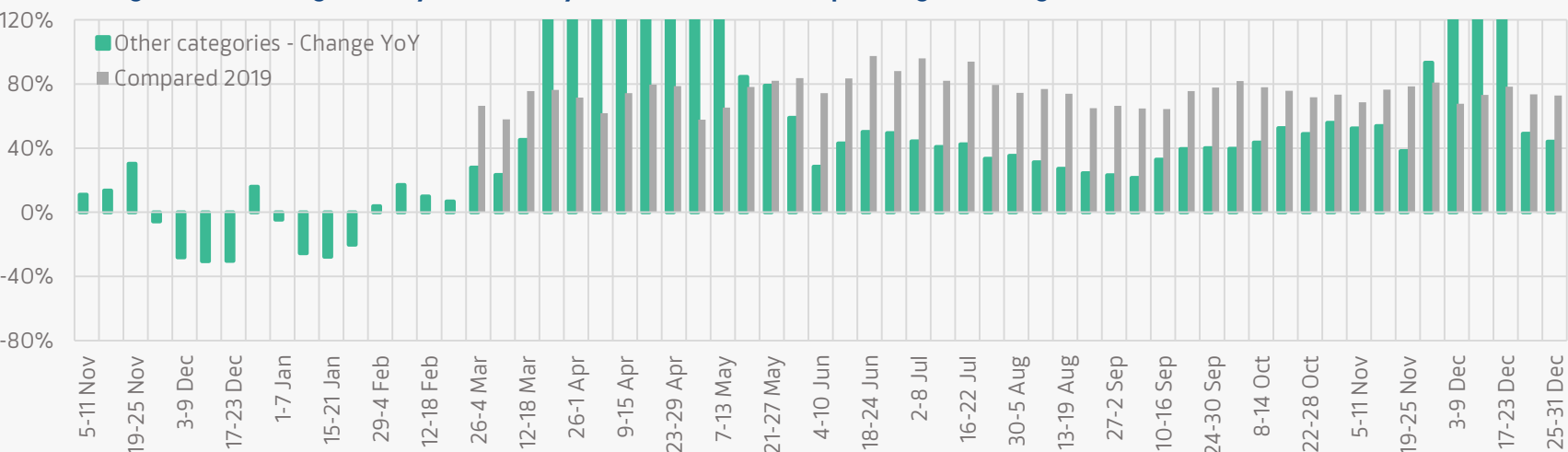


- In December 2021, non-cash spending by non-residents, through TBC Bank's channels, increased significantly and the growth totaled 23% compared to 2019.

Grocery & Pharmacy: Resident non-cash spending (% Change)

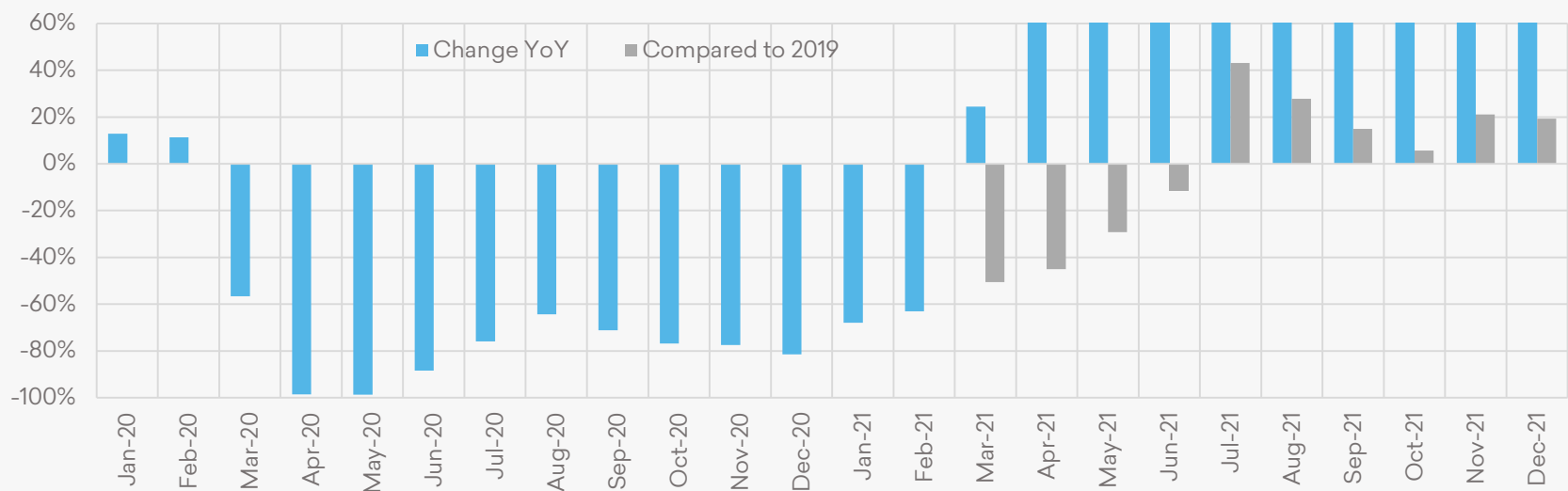


Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)

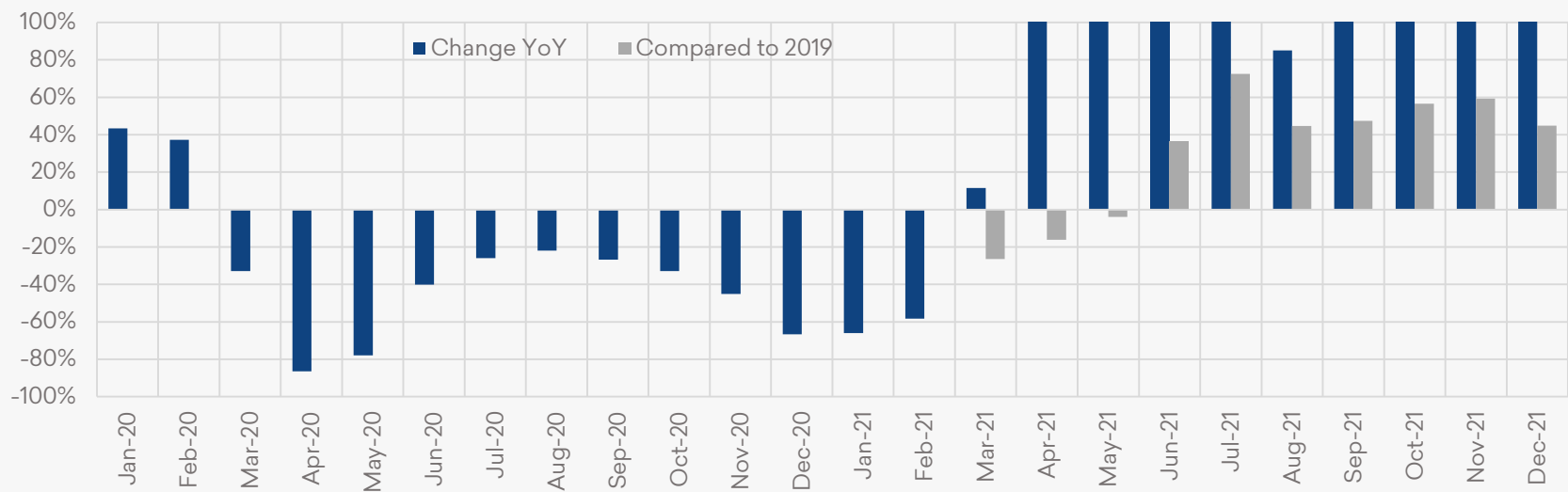


- In the period of 25-31 December, growth of non-cash spending by residents on grocery & pharmacy amounted 89%, compared to 2019 (+34% YoY).
- Growth of non-cash spending on categories excluding grocery and pharmacy totaled 73%, relative to 2019 (44% YoY).

Hotels: Non-cash spending

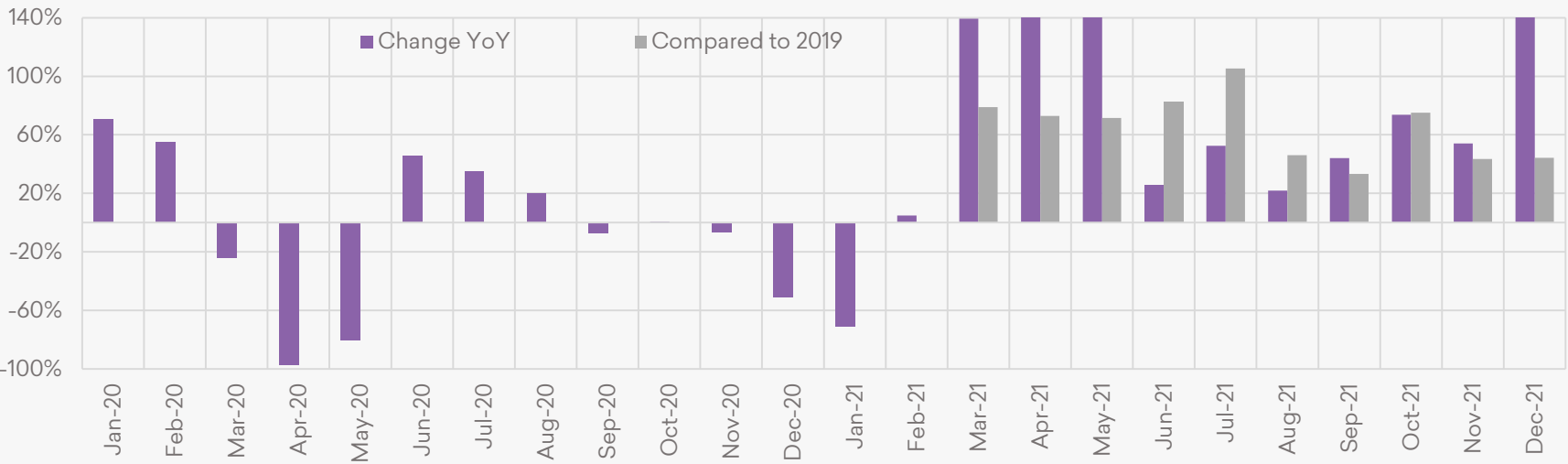


Restaurants & Cafes: Non-cash spending

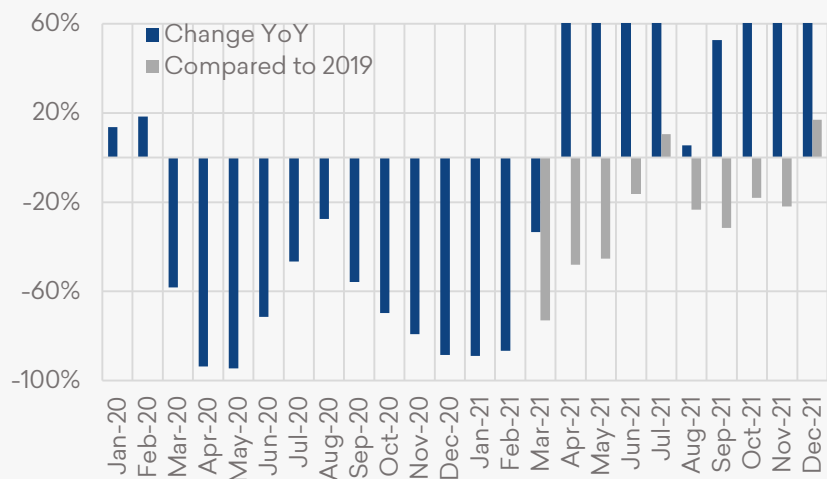


- Through TBC Bank's channels, in December 2021, growth remained stable for non-cash spending in hotels, posting 19% relative to 2019.
- Compared to 2019, growth of non-cash spending in restaurants & cafes amounted 45%.

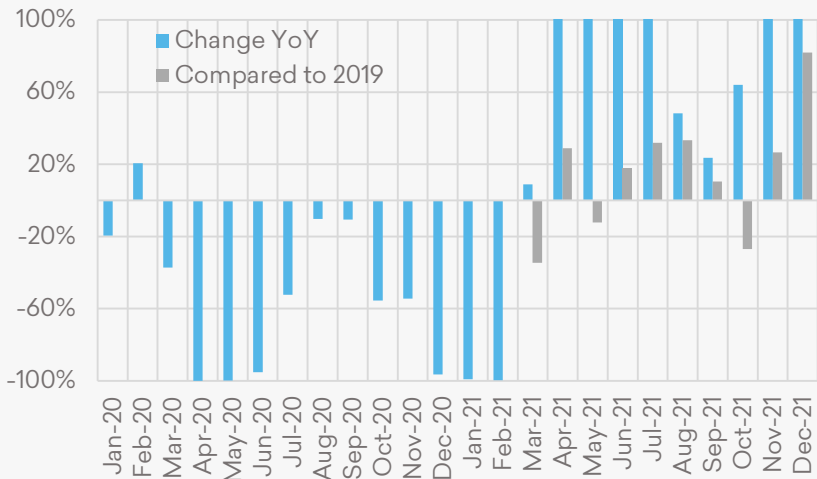
Apparel & accessories: Non-cash spending



Entertainment: Non-cash spending

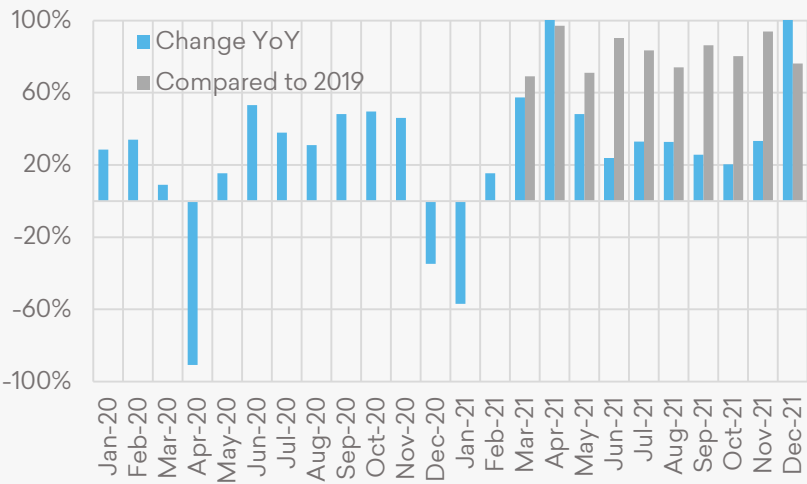


Fitness: Non-cash spending

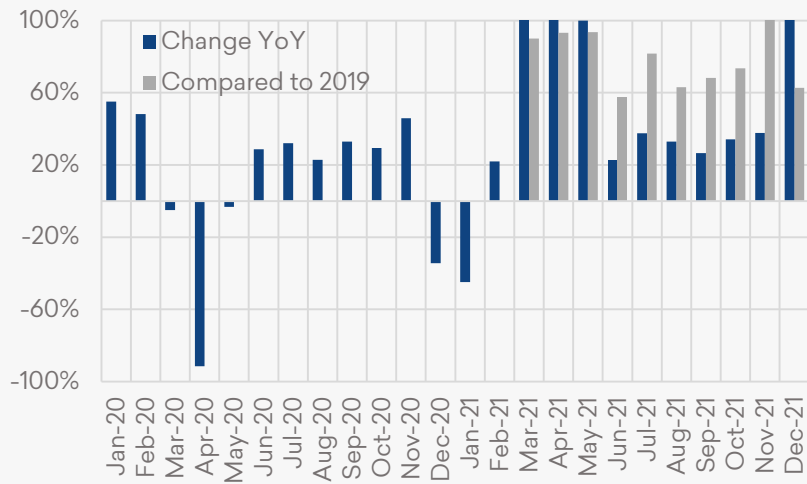


- In December, growth of non-cash spending on apparel amounted 44% compared to 2019.
- Non-cash spending on entertainment transitioned into the positive growth territory, posting a 17% increase relative to 2019.
- Compared to 2019, non-cash spending on fitness showed significant improvement, with growth standing at 82%.

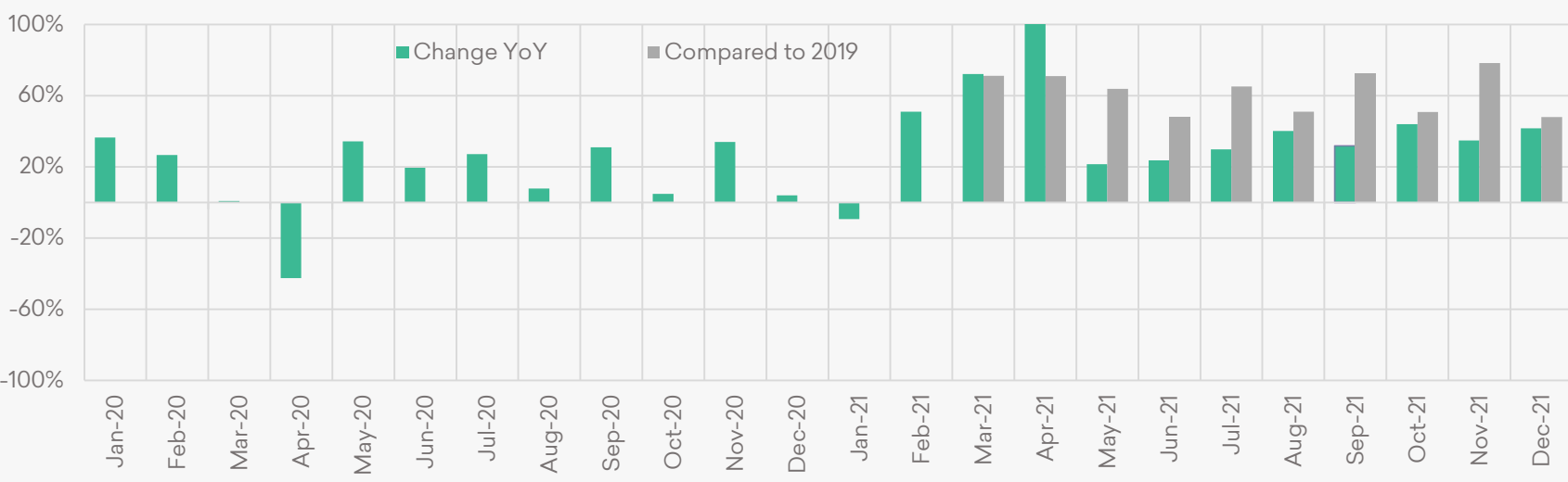
Construction materials: Non-cash spending



Furniture & appliances: Non-cash spending



Electronics: Non-cash spending

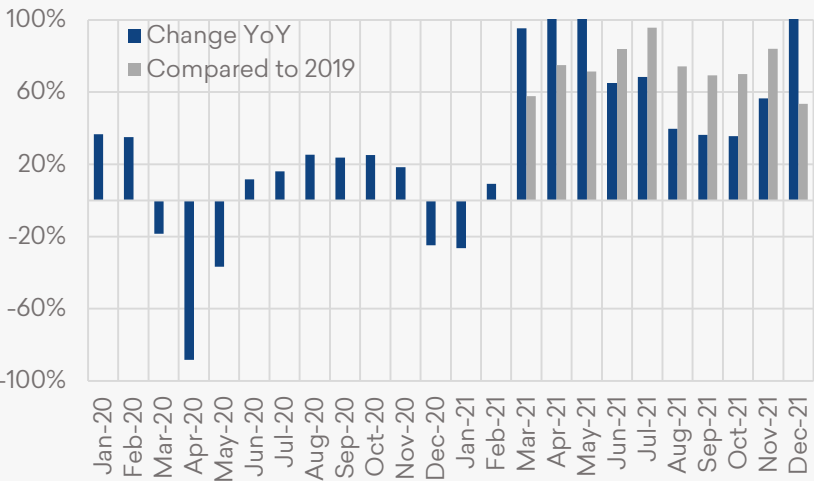


- Growth of non-cash spending on construction materials remained sizeable, amounting 76% compared to 2019.
- Relative to 2019, non-cash spending on furniture & appliances stood at 63%.
- Growth of non-cash spending on electronics slowed down, posting 48% compared to 2019.

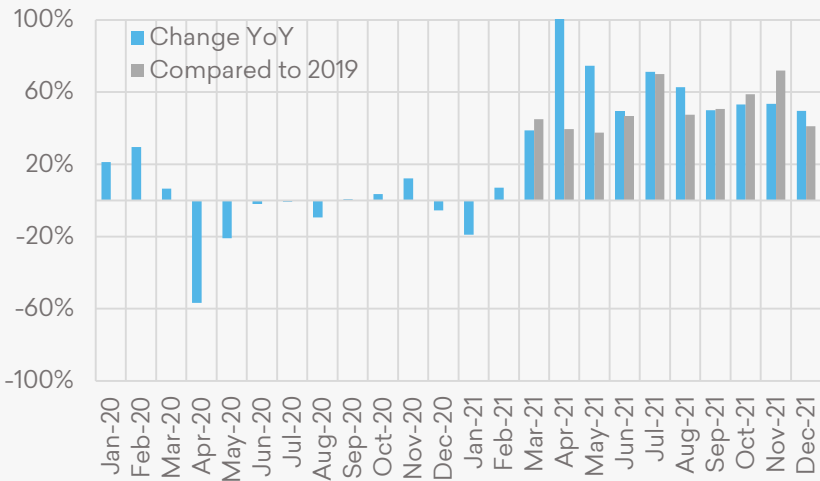


# NON-CASH SPENDING ON CAR REPAIR NEARLY DOUBLED; GROWTH OF NON-CASH SPENDING ON FUEL & TRANSPORT STAYED STABLE

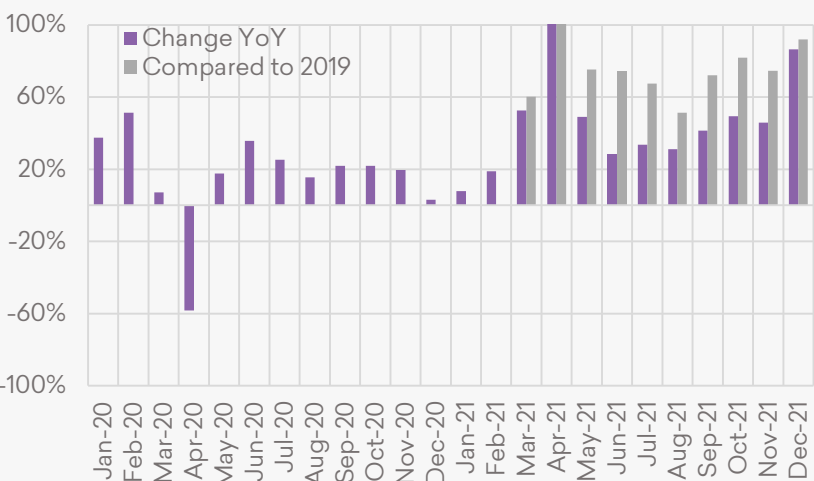
Personal care: Non-cash spending



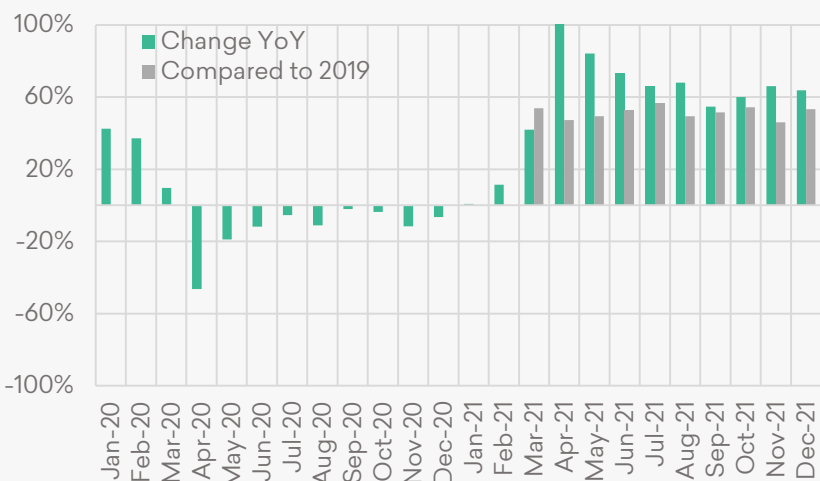
Other consumer goods: Non-cash spending



Car repair: Non-cash spending

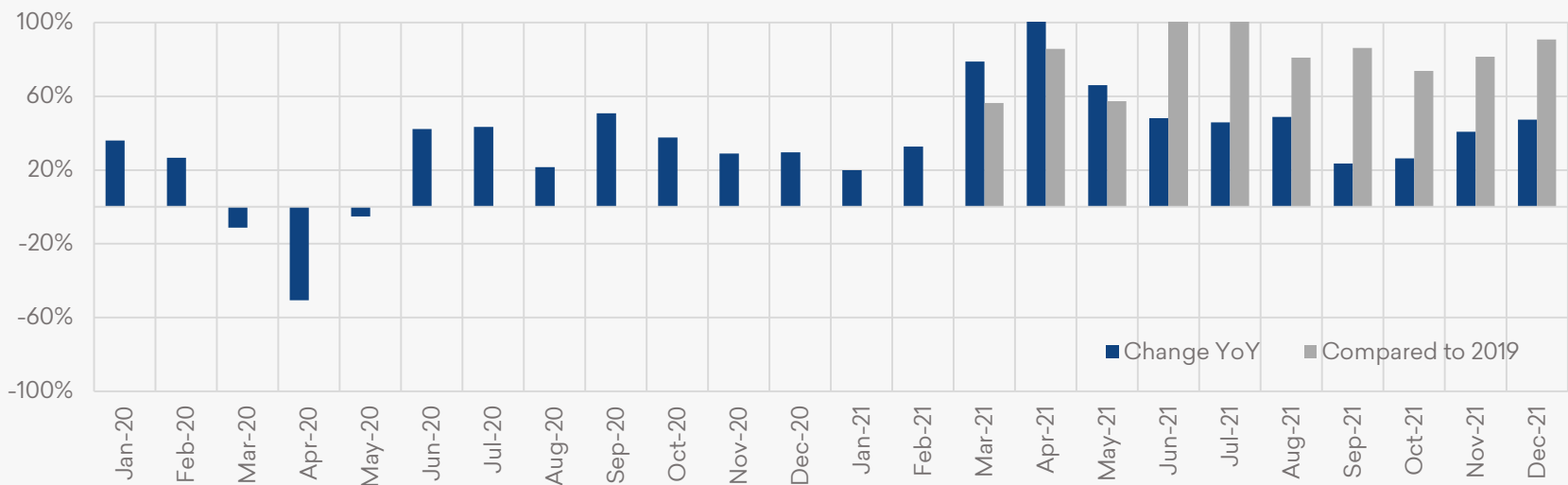


Fuel & Transport: Non-cash spending

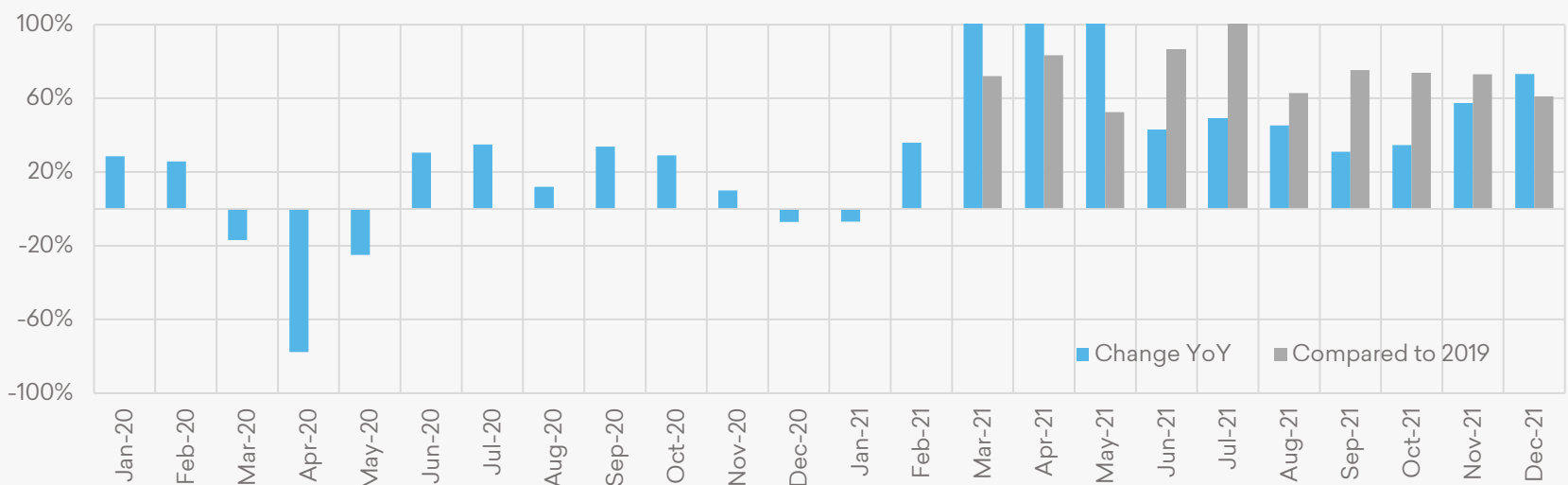


- In December 2021, relative to 2019, growth of non-cash spending on personal care stood at 53% and non-cash spending on other consumer goods increased by 41%.
- In the same period, growth of non-cash spending on car repair nearly doubled, totaling 92% compared to 2019.
- Non-cash spending on fuel & transport increased by 53% relative to 2019.

Doctor visits: Non-cash spending

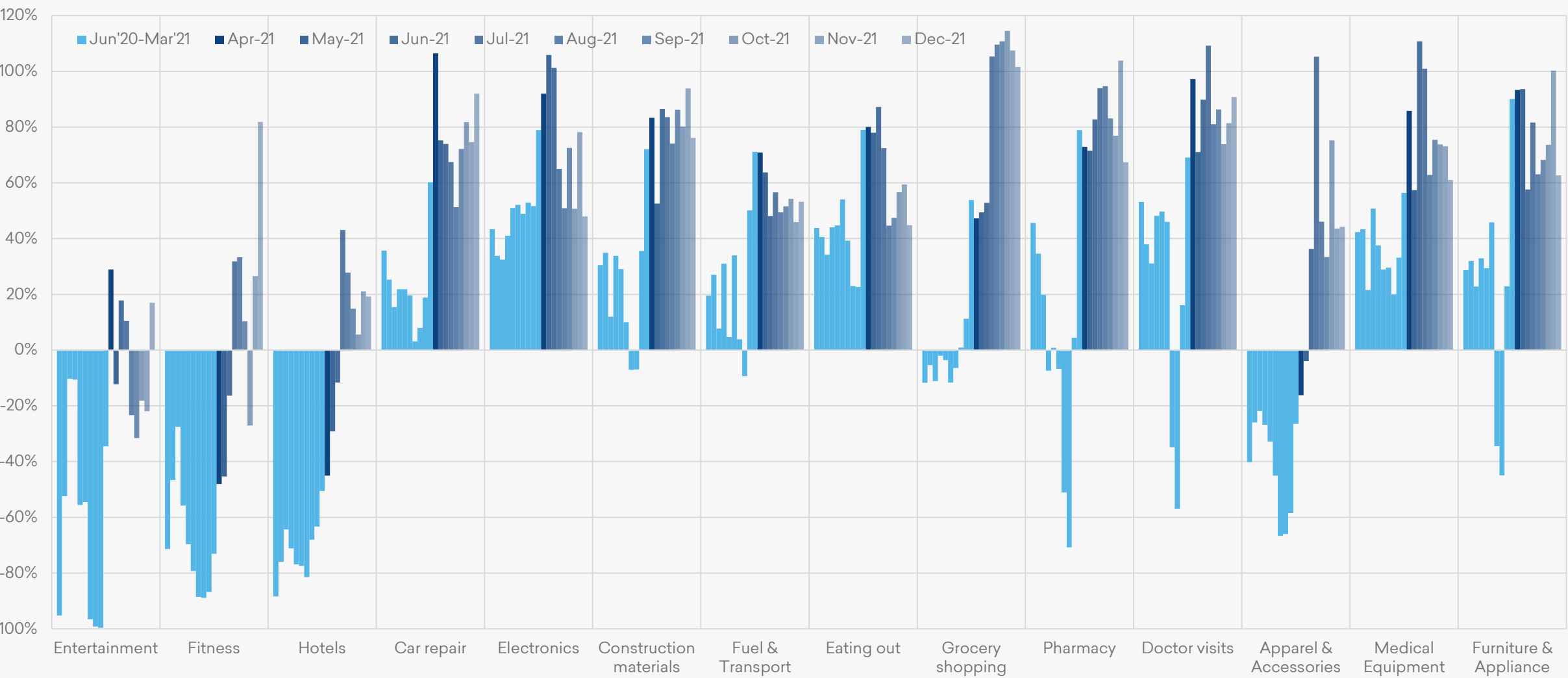


Medical equipment: Non-cash spending



- Growth of non-cash spending on doctor visits posted a noticeable improvement, amounting 91% relative to 2019.
- Non-cash spending on medical equipment exceeded the 2019 level by 61%.

Dynamics of non-cash spending (YoY change, Growth compared to 2019 starting from March)



Source: TBC Bank

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