



TBC CAPITAL

Tracking The Recovery

08.10.2021

MACROECONOMICS

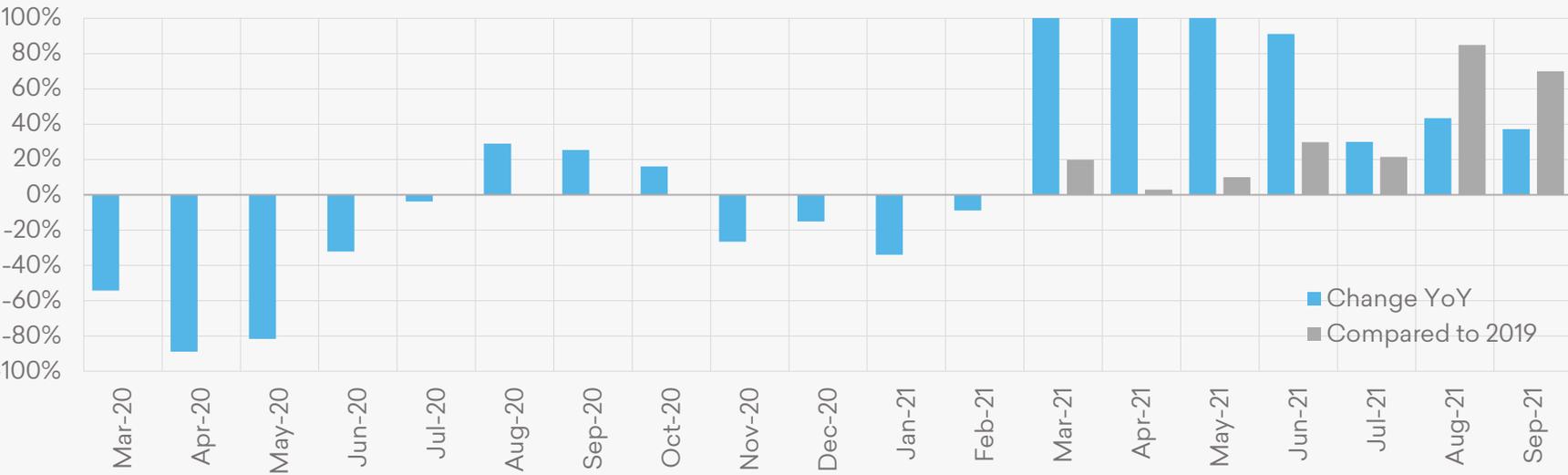
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KEY DEVELOPMENTS

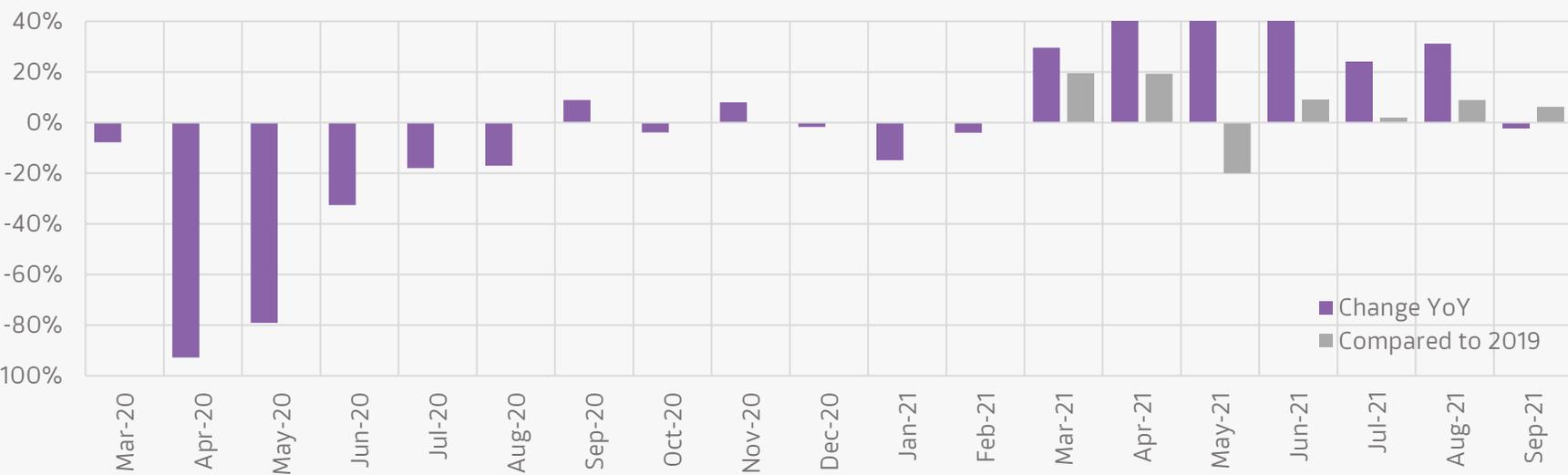
- **Growth of new mortgage issuance remains stable; The growth of Tbilisi's residential property transactions slowed down, while still remaining above the 2019 level**
- **Growth of non-cash spending by non-residents, through TBC Bank's channels, remained almost unchanged compared to previous month**
- **In September, non-cash spending on hotels, through TBC Bank's channels, posted a noticeable decrease relative to 2019, while non-cash spending on restaurants increased marginally**
- **Non-cash spending on entertainment remains on the negative growth territory**
- **Growth remained sizeable for non-cash spending on both, doctor visits and medical equipment**

GROWTH OF NEW MORTGAGE ISSUANCE REMAINS STABLE; THE GROWTH OF TBILISI'S RESIDENTIAL PROPERTY TRANSACTIONS SLOWED DOWN, WHILE STILL REMAINING ABOVE THE 2019 LEVEL

Dynamics of new mortgages issued by TBC Bank (% change, FX-adjusted)



Number of residential properties sold in Tbilisi (% change)

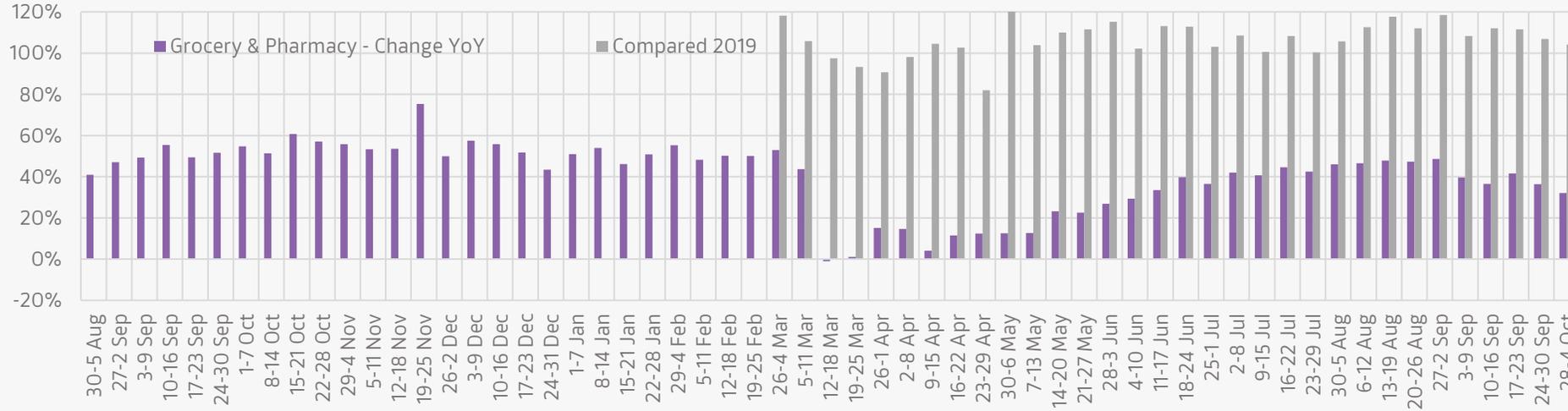


- In September 2021, the growth of new mortgage issuance is stable and totaled 70%, relative to 2019 (84% in August).
- In the same period, the growth of Tbilisi's residential property transactions slowed down compared to previous month and totaled 6% relative to 2019 (9% in August).

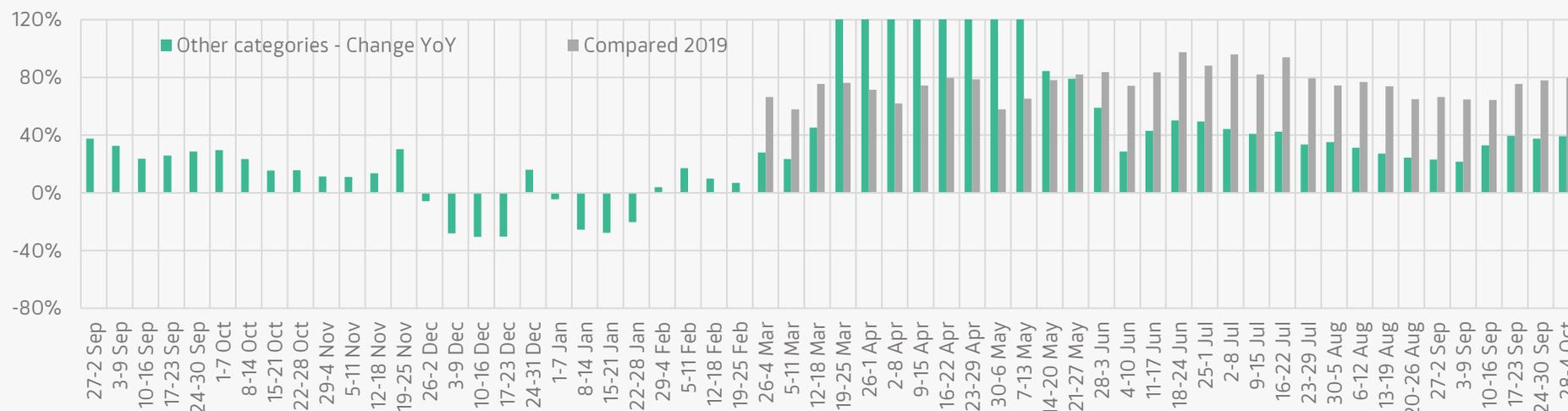
Source: TBC Bank, NAPR

GROWTH REMAINS SIZEABLE FOR TOTAL NON-CASH SPENDING BY RESIDENTS ON GROCERY AND PHARMACY; CATEGORIES EXCLUDING GROCERY AND PHARMACY POSTED A SLIGHT INCREASE

Grocery & Pharmacy: Resident non-cash spending (% Change)



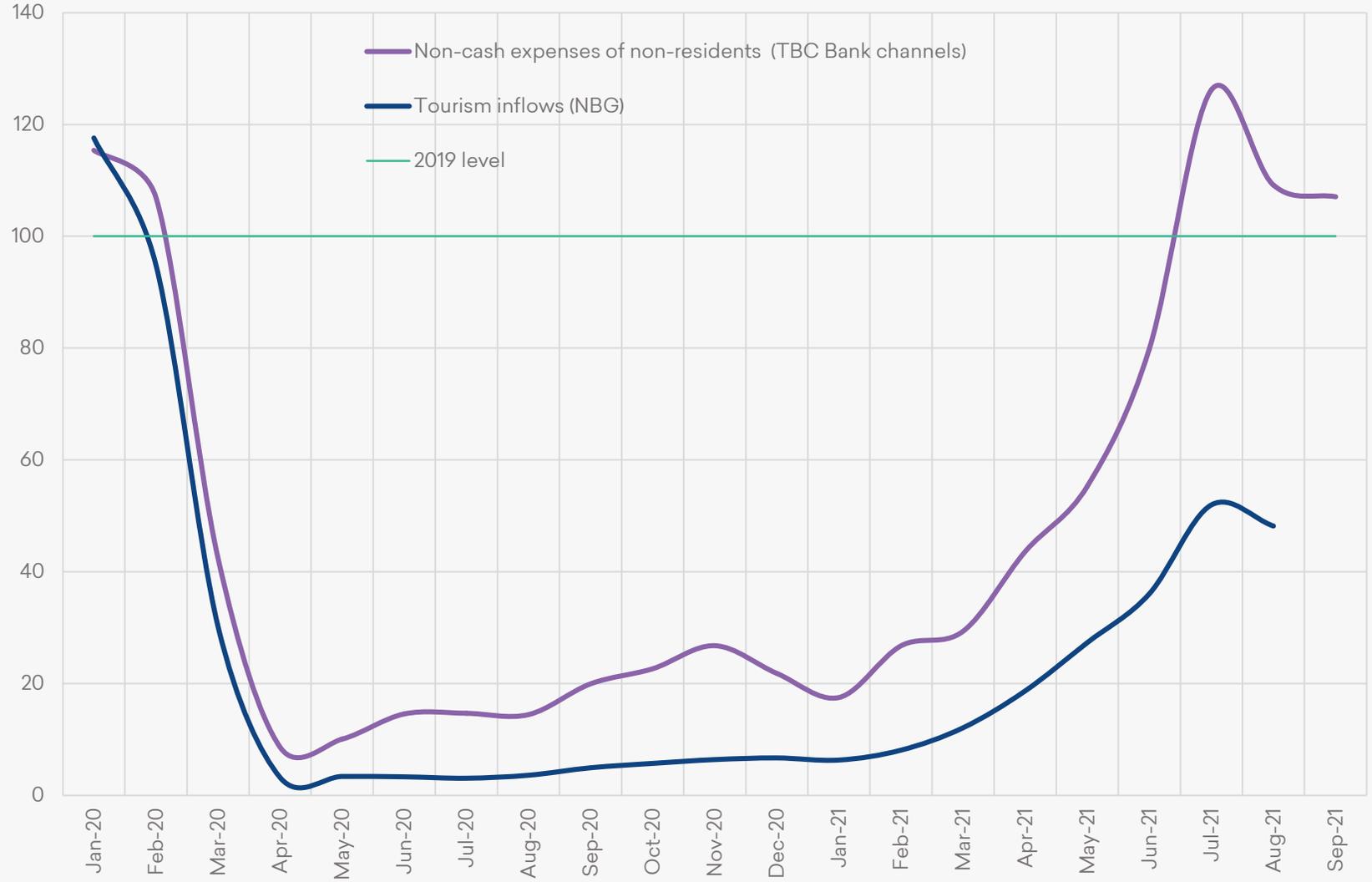
Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)



- In the period of 28-4 October, non-cash spending by residents on grocery & pharmacy stood at 104% relative to 2019 (+32% YoY).
- In the same period, non-cash spending on categories excluding grocery and pharmacy slightly increased, amounting 80%, compared to 2019 (+39% YoY).

GROWTH OF NON-CASH SPENDING BY NON-RESIDENTS, THROUGH TBC BANK'S CHANNELS, REMAINED ALMOST UNCHANGED COMPARED TO PREVIOUS MONTH

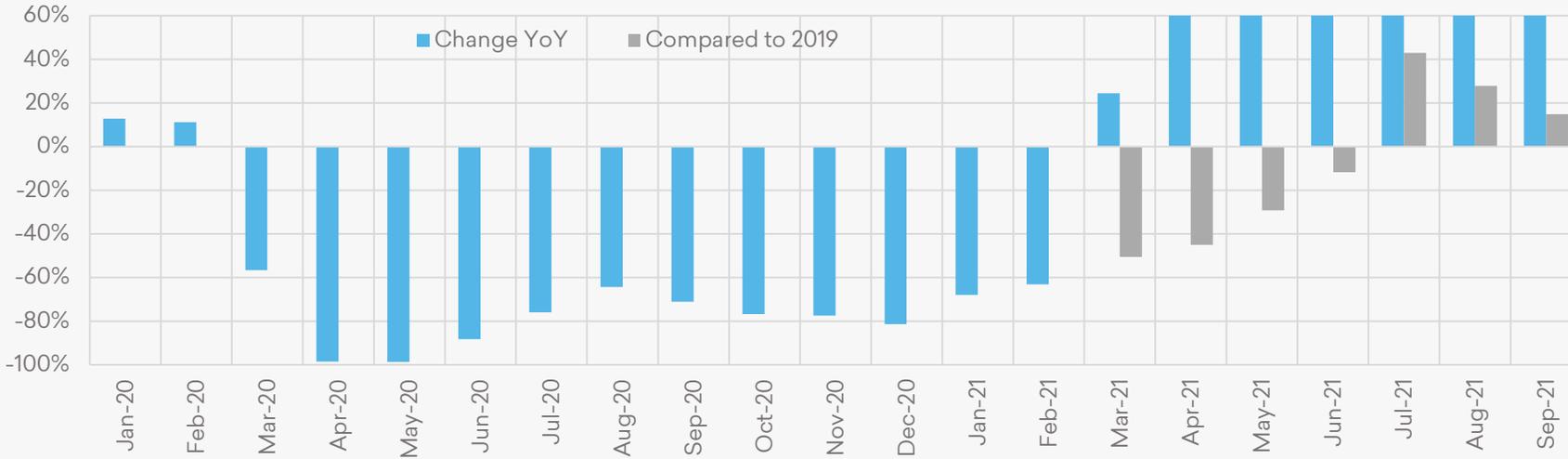
Non-cash expenses of non-residents and tourism inflows (Same period of 2019=100, in USD)



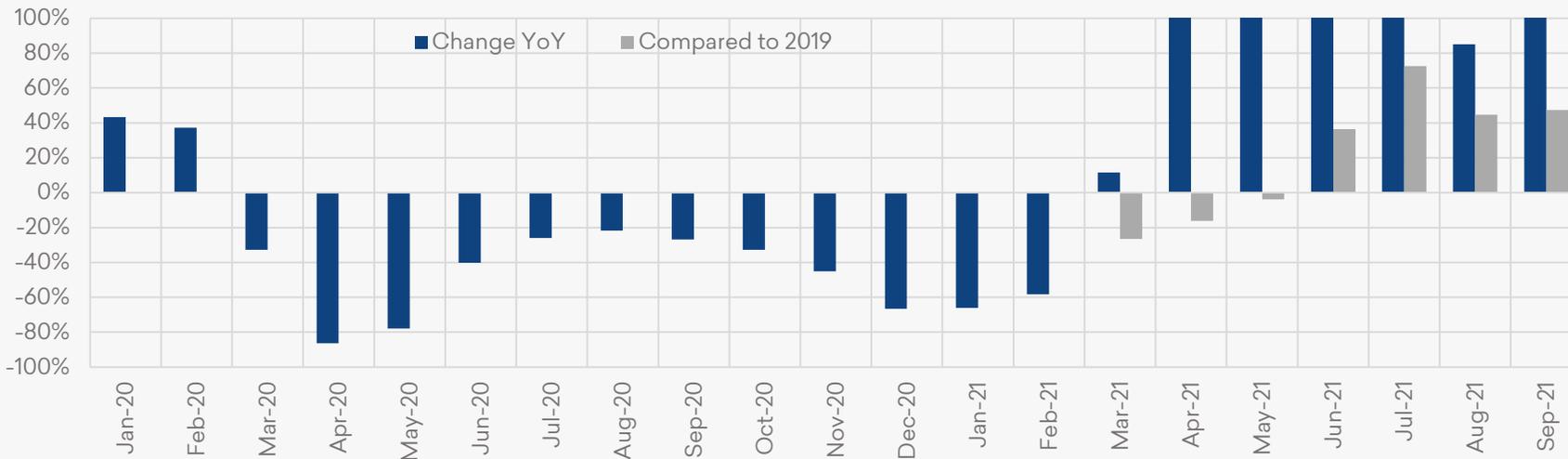
- In September, the growth of non-cash spending by non-residents, through TBC Bank's channels, remained almost unchanged compared to previous month and stood above its 2019 level by 7%.

IN SEPTEMBER, NON-CASH SPENDING ON HOTELS, THROUGH TBC BANK'S CHANNELS, POSTED A NOTICEABLE DECREASE RELATIVE TO 2019, WHILE NON-CASH SPENDING ON RESTAURANTS INCREASED marginally

Hotels: Non-cash spending

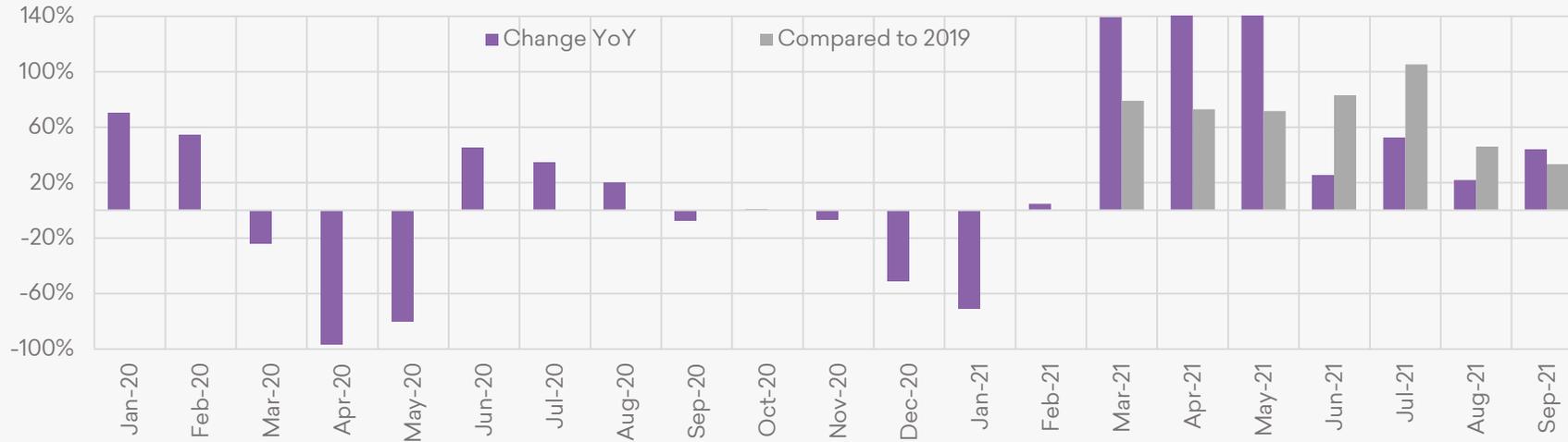


Restaurants & Cafes: Non-cash spending

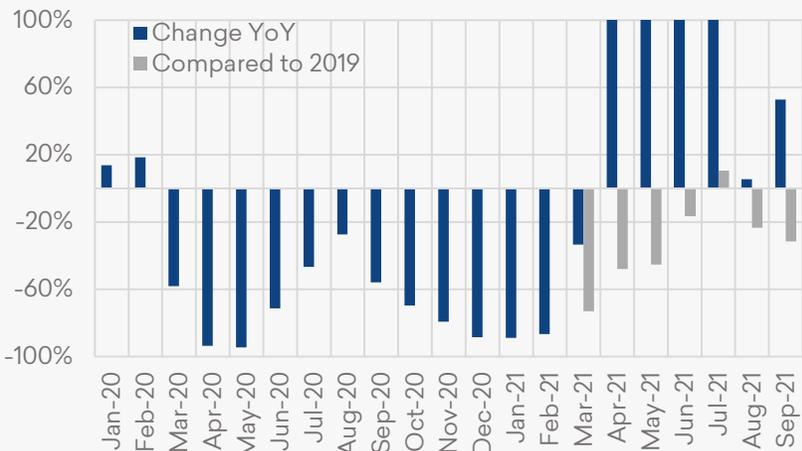


- Non-cash spending on hotels, through TBC Bank's channels, decreased noticeably and stood at 15% relative to 2019.
- Growth of non-cash spending on restaurants & cafes posted a marginal increase, totaling 47%.

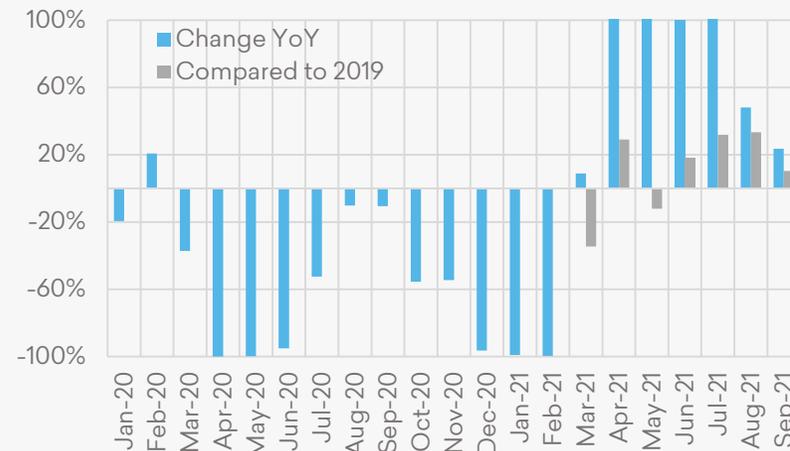
Apparel & accessories: Non-cash spending



Entertainment: Non-cash spending



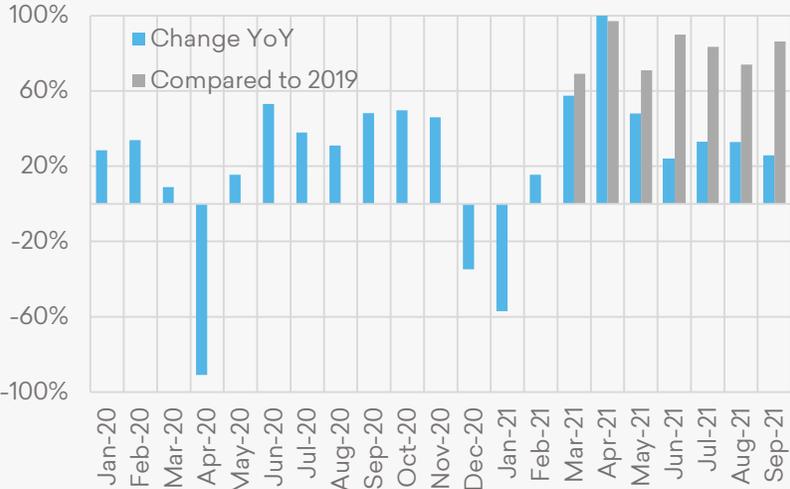
Fitness: Non-cash spending



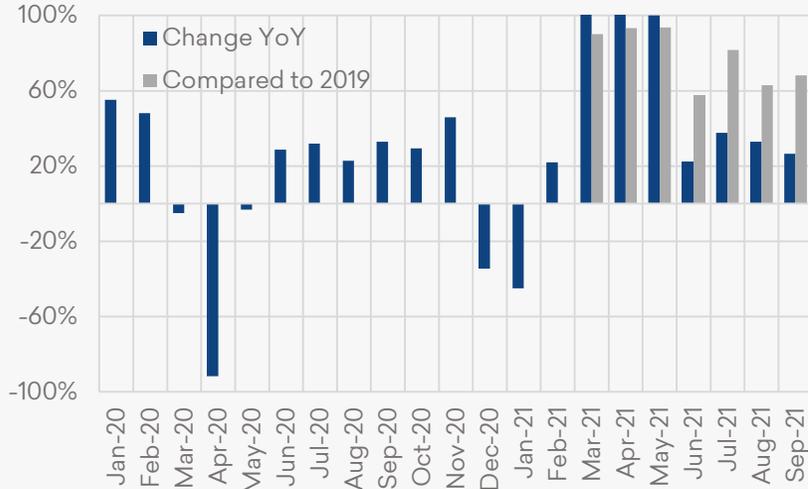
- Compared to 2019, the growth of non-cash spending on apparel & accessories stood at 33%.
- Growth of non-cash spending on entertainment remained on the negative growth territory, posting -32% relative to 2019.
- Growth of non-cash spending on fitness decreased, totaling 10% vs 2019.

GROWTH OF NON-CASH SPENDING ON CONSTRUCTION MATERIALS REMAINS SIZEABLE; NON-CASH SPENDING ON ELECTRONICS INCREASED SIGNIFICANTLY RELATIVE TO 2019

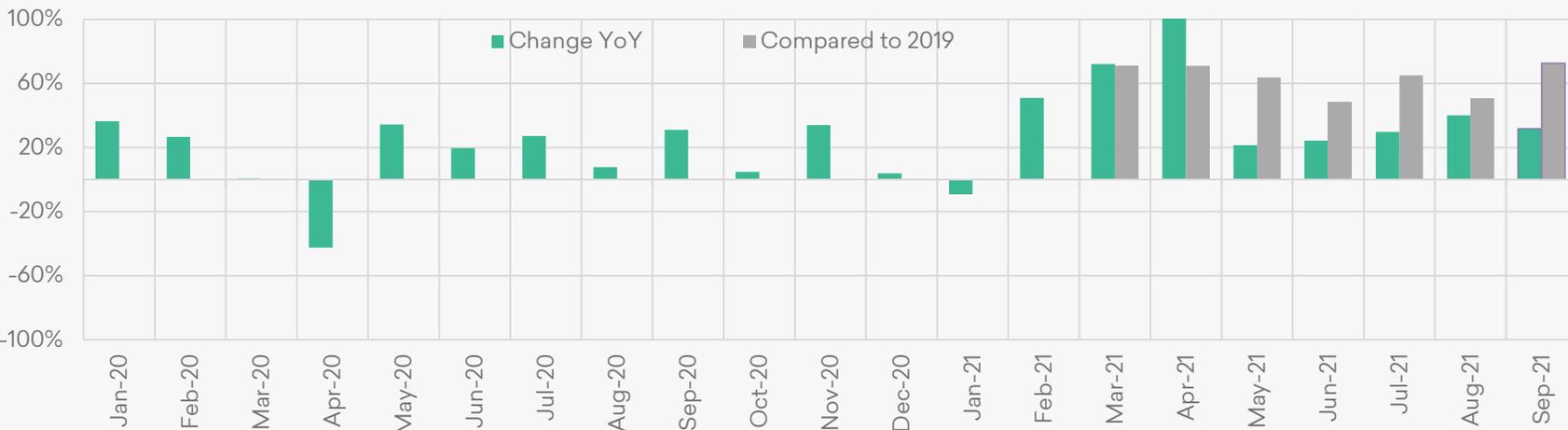
Construction materials: Non-cash spending



Furniture & appliances: Non-cash spending



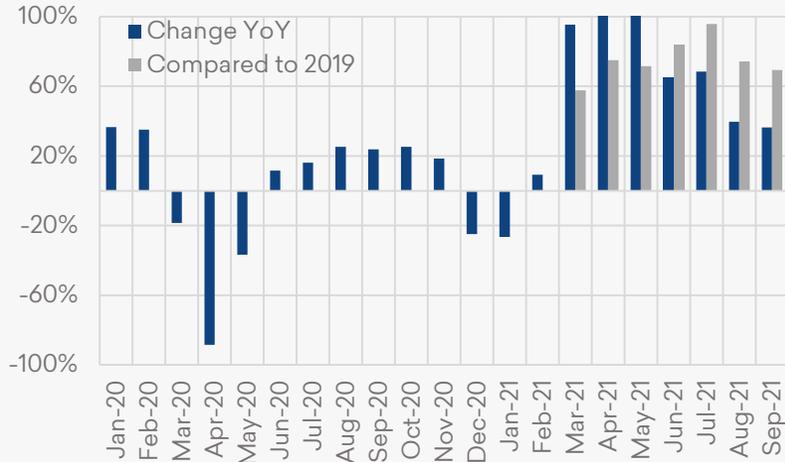
Electronics: Non-cash spending



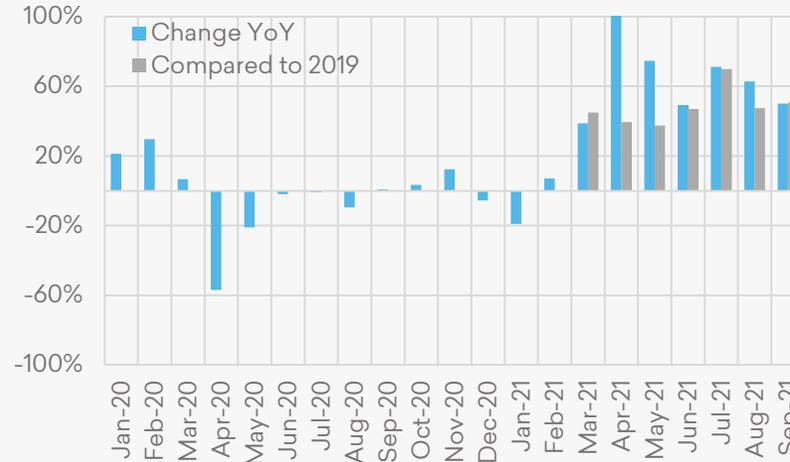
- Compared to 2019, the growth of non-cash spending on construction materials stood at 86%.
- Non-cash spending on furniture & appliances posted a minor increase and amounted 68%.
- Non-cash spending on electronics increased significantly relative to 2019, with growth totaling 73%.

NON-CASH SPENDING ON PERSONAL CARE SLIGHTLY DECREASED, WHILE CAR REPAIR POSTED A SIGNIFICANT IMPROVEMENT

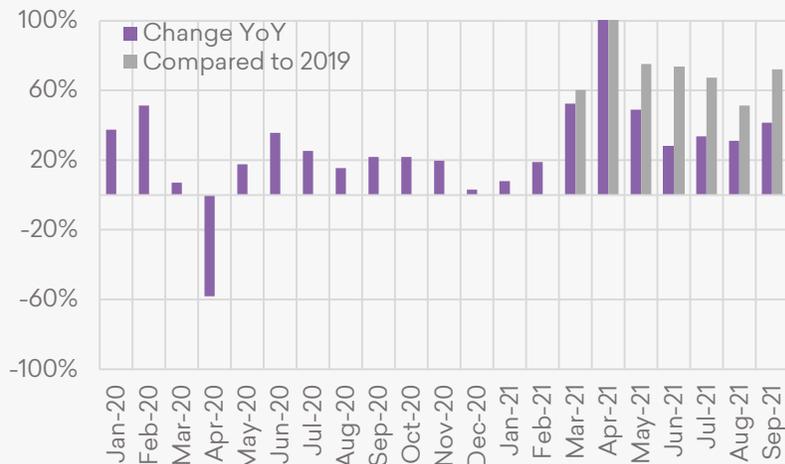
Personal care: Non-cash spending



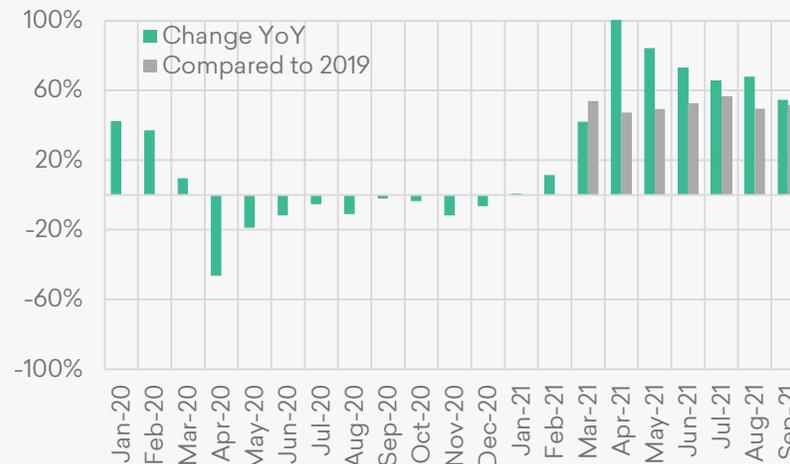
Other consumer goods: Non-cash spending



Car repair: Non-cash spending



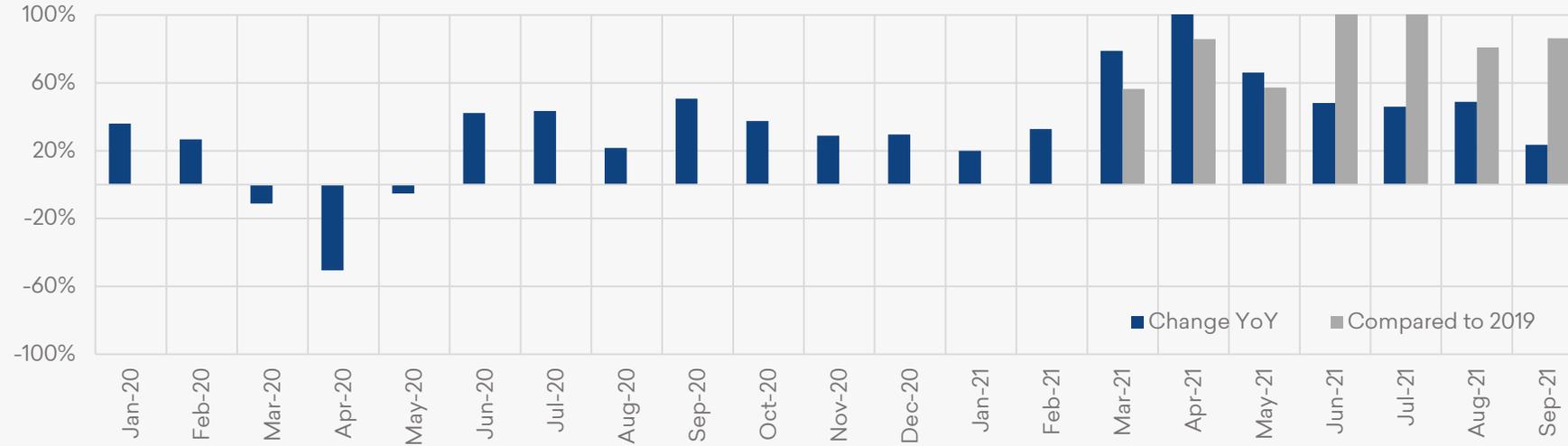
Fuel & Transport: Non-cash spending



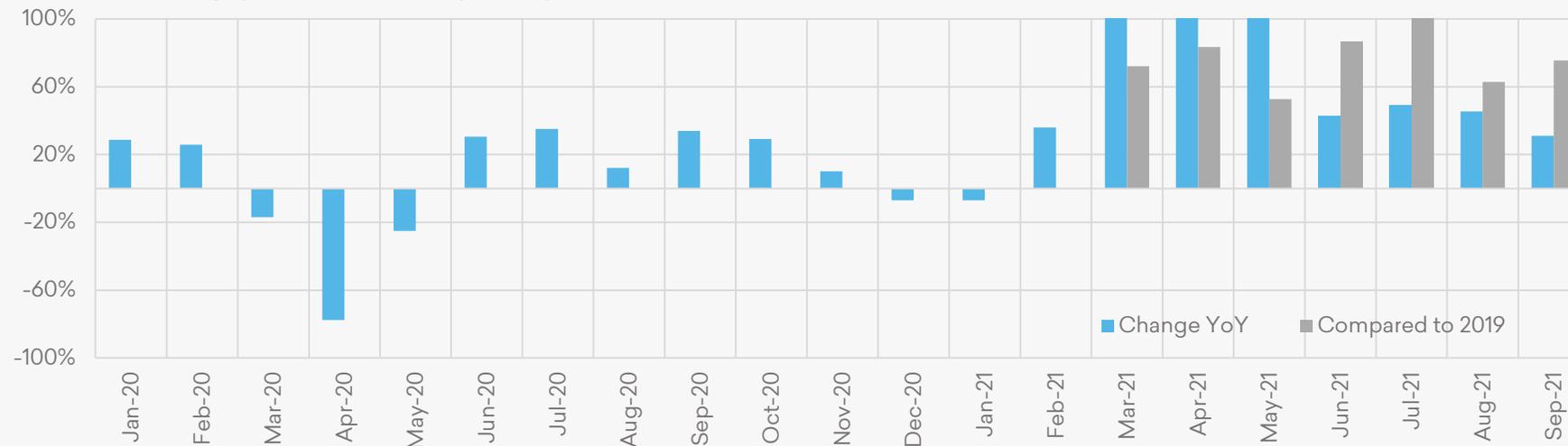
- In September, growth of non-cash spending on personal care slowed down and stood at 69% relative to 2019.
- In the same period, non-cash expenditures on car repair posted a significant improvement and amounted 72%.
- Growth of non-cash spending on fuel & transport totaled 52% compared to 2019.

GROWTH REMAINED SIZEABLE FOR NON-CASH SPENDING ON BOTH, DOCTOR VISITS AND MEDICAL EQUIPMENT 10

Doctor visits: Non-cash spending

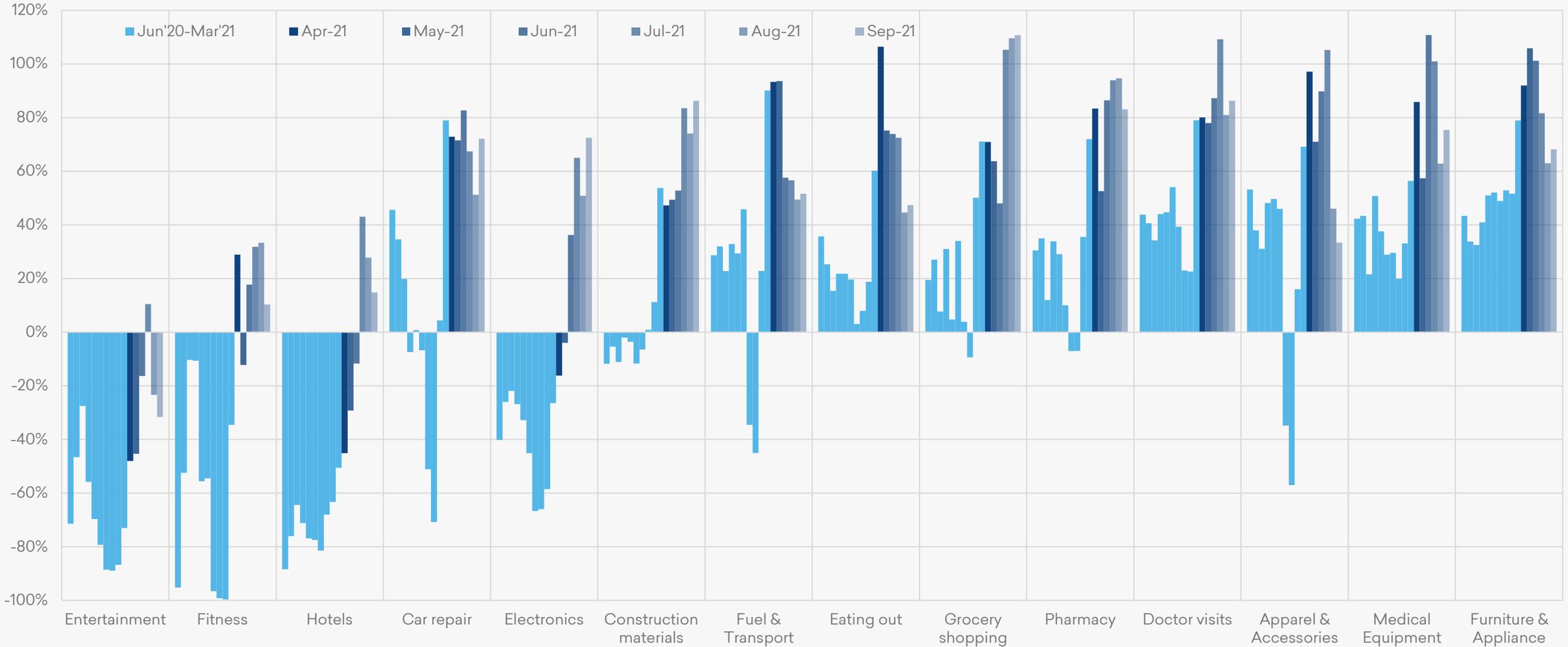


Medical equipment: Non-cash spending

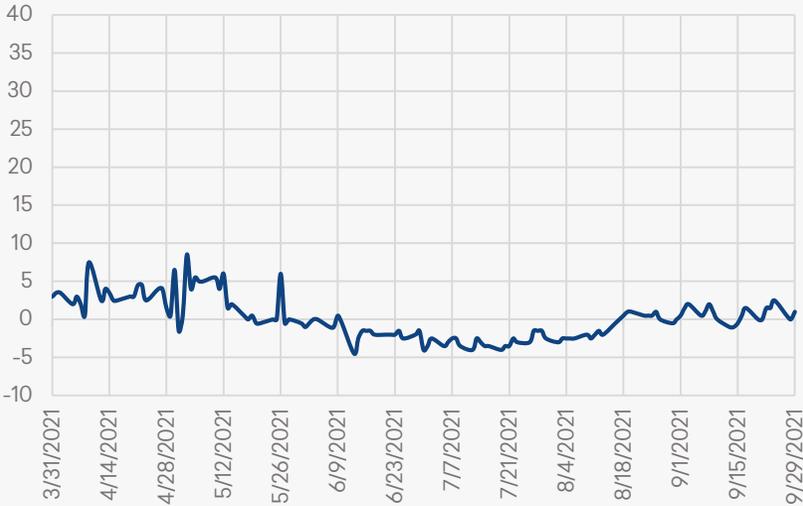


- In September, the growth of non-cash spending on doctor visits stood at 86% relative to 2019, a minor increase compared to previous month.
- Growth of non-cash spending on medical equipment totaled 75% compared to 2019.

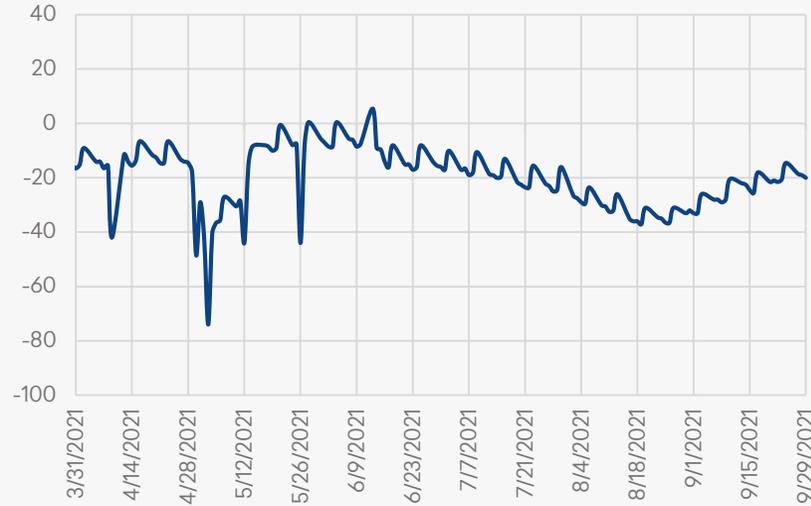
Dynamics of non-cash spending (YoY change, Growth compared to 2019 starting from March)



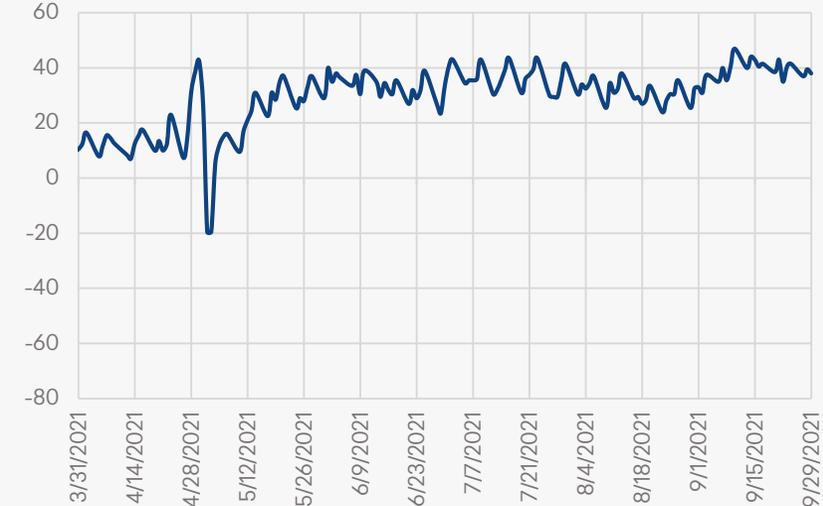
Mobility in residential area (Change %)



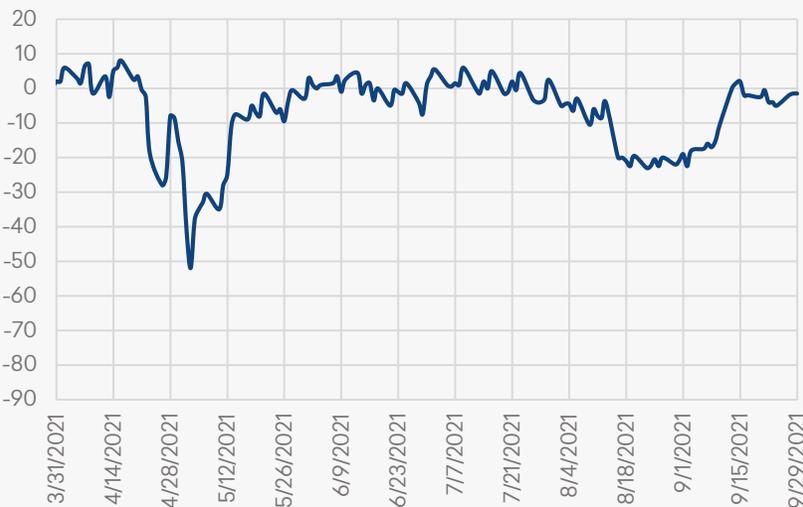
Mobility in working places (Change %)



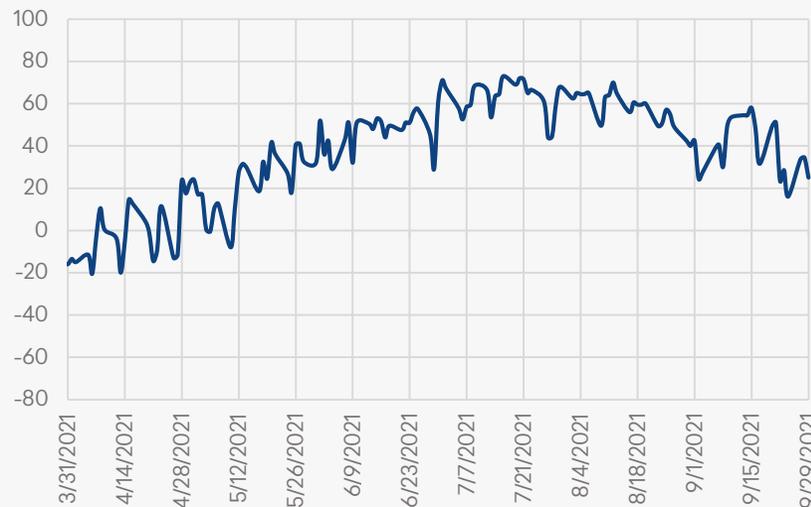
Mobility in grocery and pharmacy (Change %)



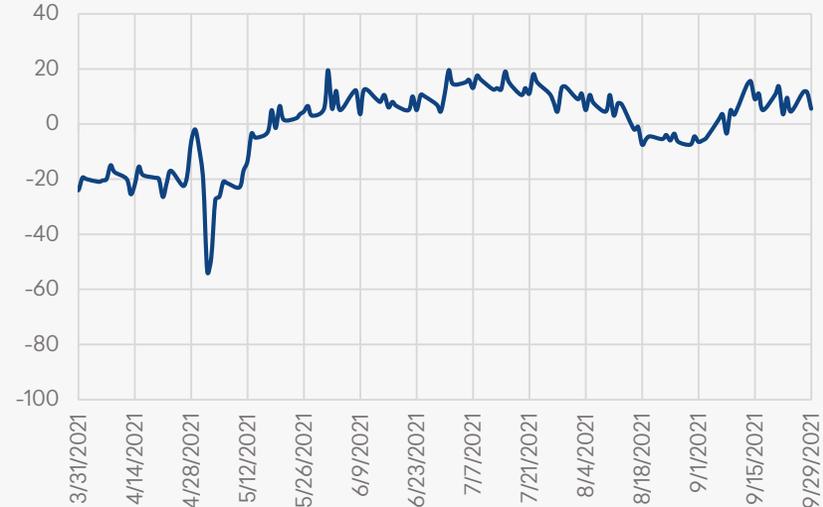
Mobility in transit stations (Change %)



Mobility in parks and recreational area (Change %)



Mobility in retail & recreation (Change %)



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