



# Tracking The Recovery

16.04.2021

MACROECONOMICS

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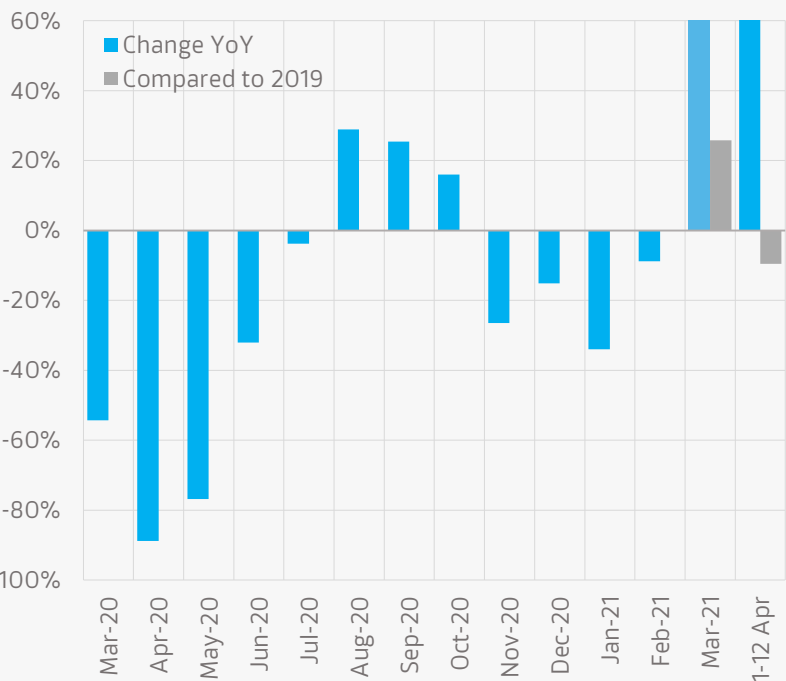
# KEY DEVELOPMENTS

- **New mortgage issuance posted a decline in early April, following a sharp increase in March**
- **Number of sold residential properties also fell in Tbilisi**
- **Growth of total non-cash spending by residents remains sizable compared to 2019**
- **Growth weakened for non-cash spending on fitness; non-cash spending on entertainment improved only marginally**
- **Growth of non-cash spending on electronics has been stabilizing over the last three weeks, but still remains solid**
- **Non-cash spending in restaurants nearing a positive growth territory; some improvement is also visible for non-cash spending in hotels**
- **Remittance inflows maintained double-digit growth**

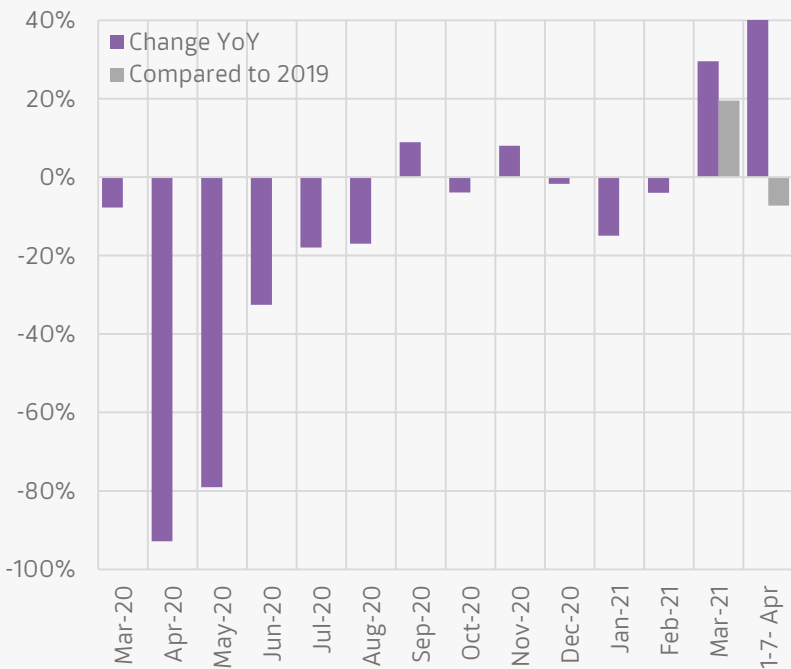
Note: Sector growth is based on POS and E-commerce payments through TBC channels; Growth rates may differ from total turnover dynamics due to the changing share of non-cash transactions and TBC market share

# NEW MORTGAGE ISSUANCE POSTED A DECLINE IN EARLY APRIL, FOLLOWING A SHARP INCREASE IN MARCH; NUMBER OF SOLD RESIDENTIAL PROPERTIES ALSO FELL IN TBILISI

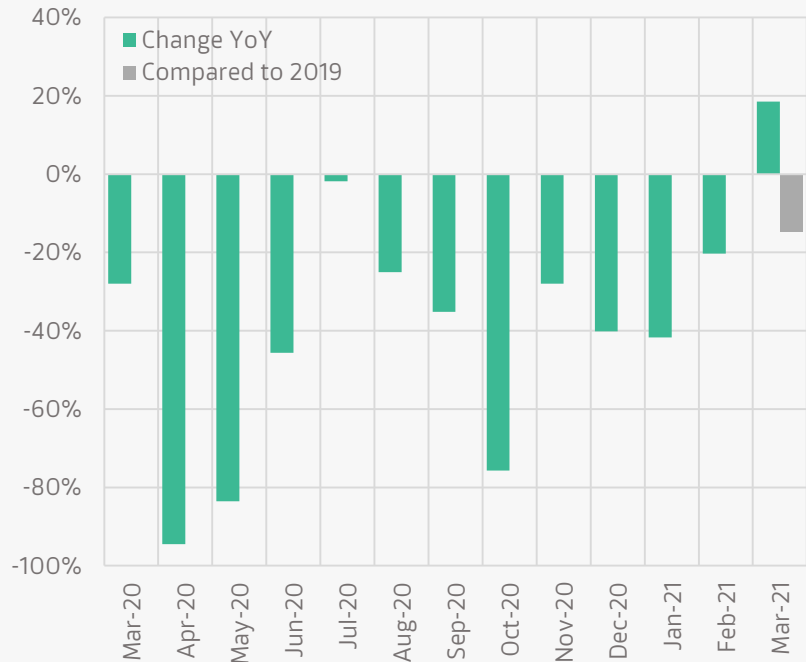
**Dynamics of new mortgages issued by TBC**  
(% Change, FX-adjusted)



**Number of residential properties sold in Tbilisi**  
(% Change)

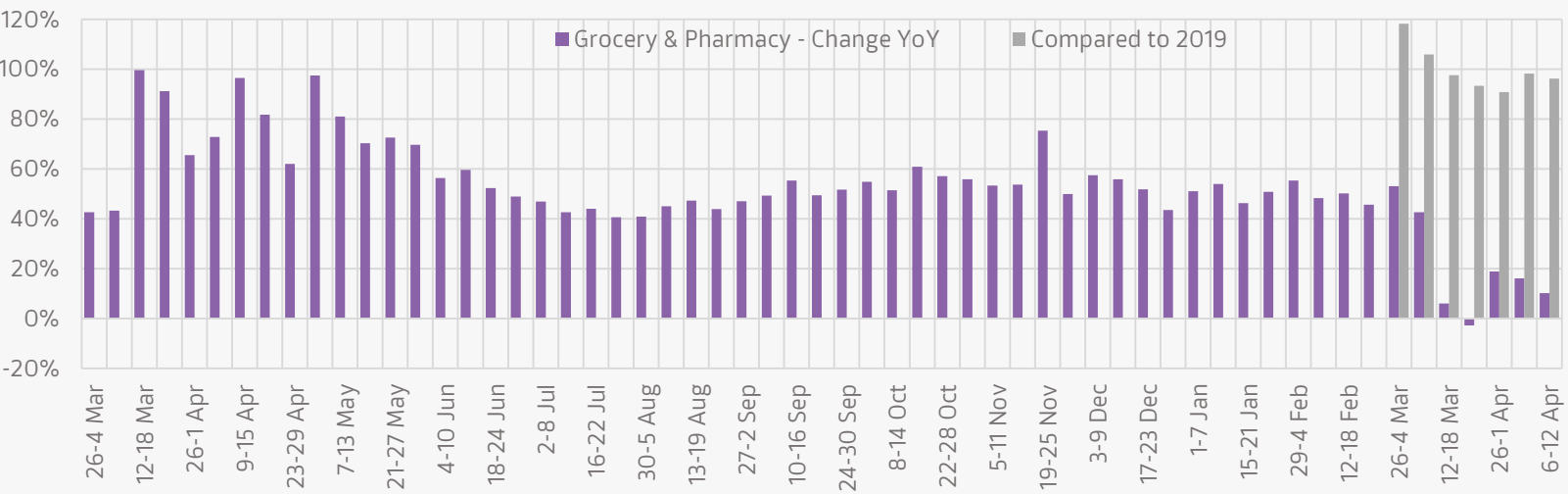


**Number\* of residential properties sold in Batumi**  
(% Change)

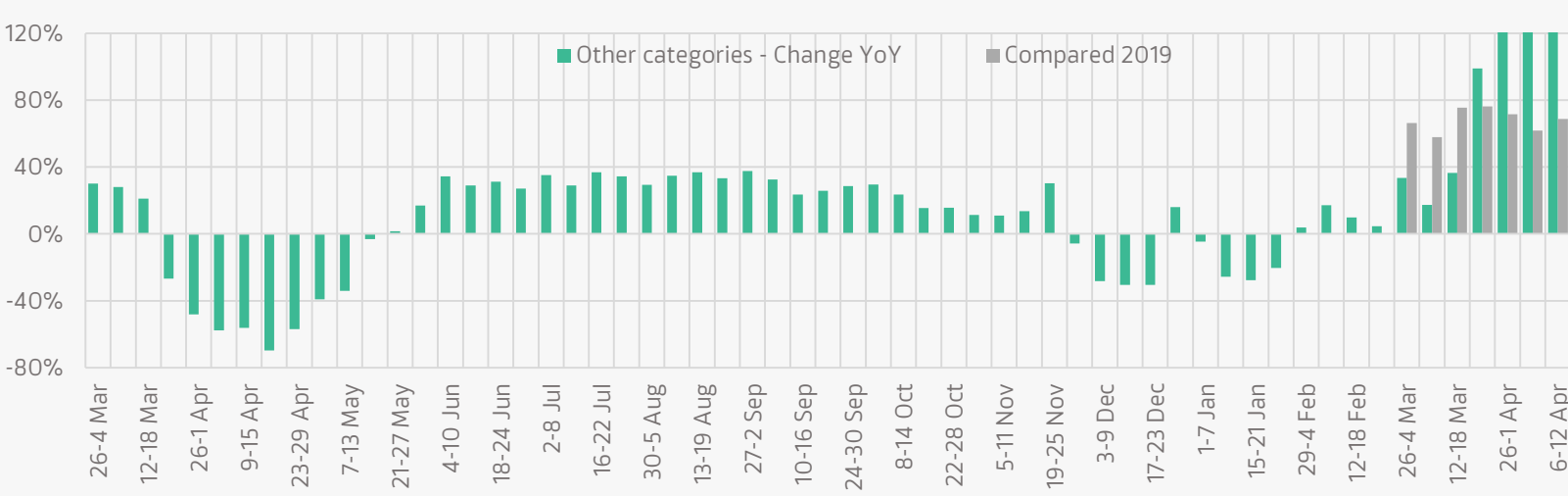


- The value of new mortgages issued decreased by -9.5% in the 1-12 April period, relative to 2019 (6.5x increase YoY)
- Following an increase in March, Tbilisi's residential real estate transactions also displayed a decrease in early April, down by -7% as compared to 2019
- Dynamics of Batumi's residential property transactions had also relatively strengthened in March, albeit still on the negative territory relative to 2019, down by -15% (19% increase YoY)

Grocery & Pharmacy: Resident non-cash spending (% Change)



Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)

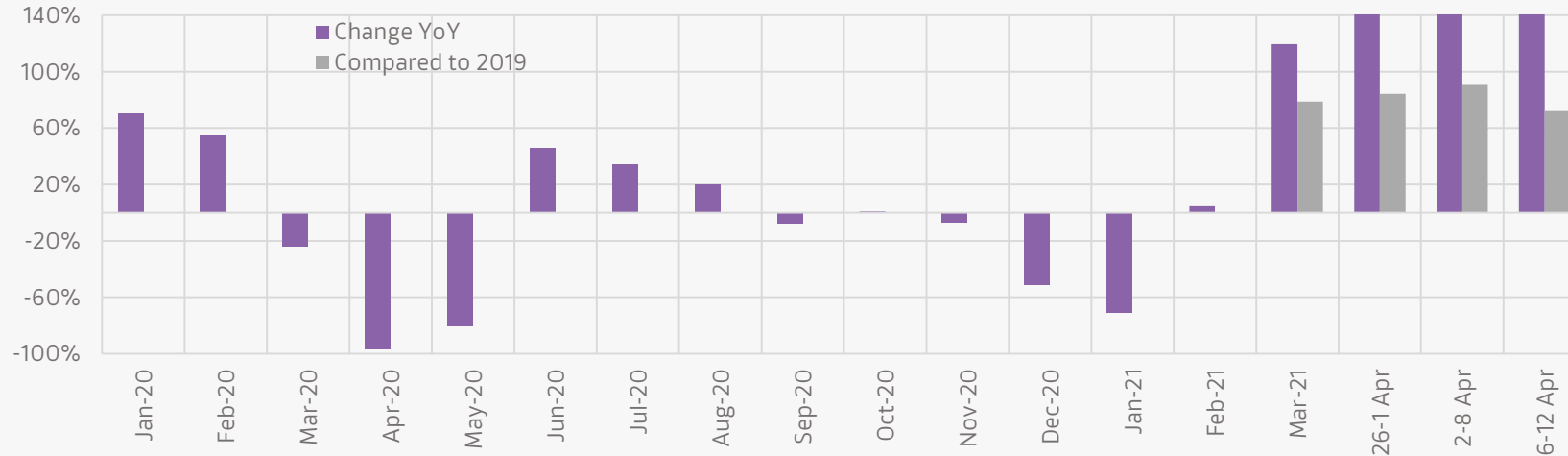


- Resident non-cash spending on grocery & pharmacy increased by 10% YoY in the 6-12 April period, Growth totaled 96% relative to 2019, also reflecting an increase in share of non-cash expenditures as opposed to cash payments
- Compared to 2019, non-cash spending on categories excluding grocery and pharmacy grew by 69% in the week ending on 12<sup>th</sup> of April (4x increase YoY)

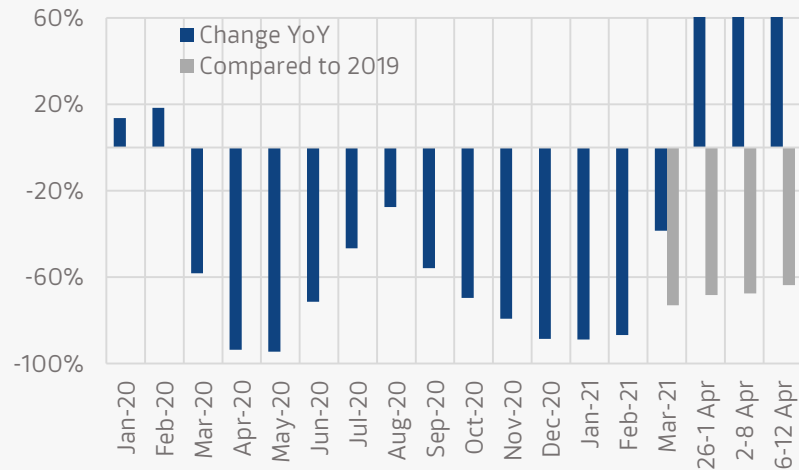
# GROWTH WEAKENED FOR NON-CASH SPENDING ON FITNESS; NON-CASH SPENDING ON ENTERTAINMENT IMPROVED ONLY marginally

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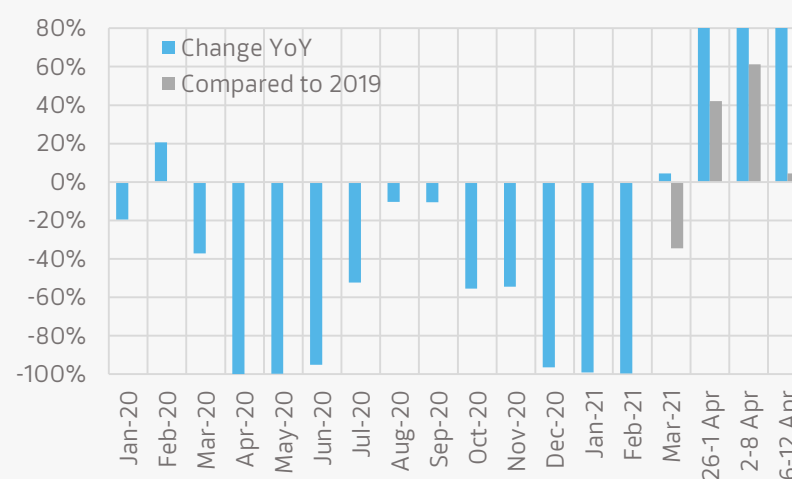
## Apparel & accessories: Non-cash spending



## Entertainment: Non-cash spending



## Fitness: Non-cash spending

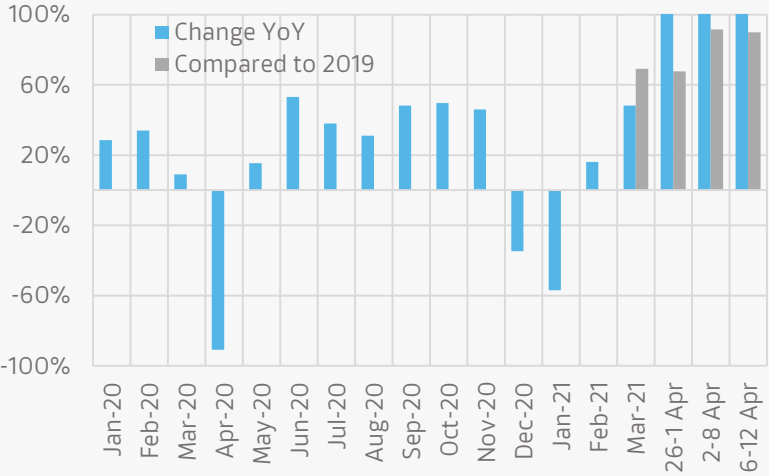


- Non-cash spending on apparel and accessories increased by 72% in the 6-12 April period, as compared to 2019
- Growth rate of non-cash spending on fitness fell to 4%, in the last week
- Currently at -64%, growth rate of non-cash spending on entertainment remains sharply down, albeit marginally up compared to the previous week

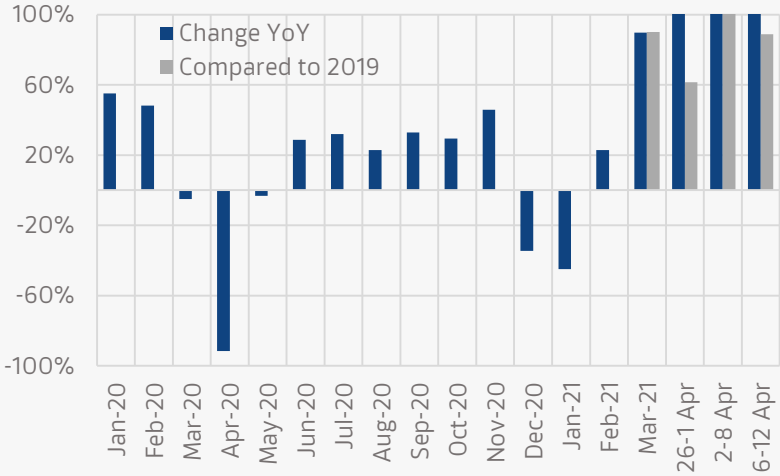


# GROWTH OF NON-CASH SPENDING ON ELECTRONICS HAS BEEN STABILIZING OVER THE LAST THREE WEEKS, BUT STILL REMAINS SIZABLE

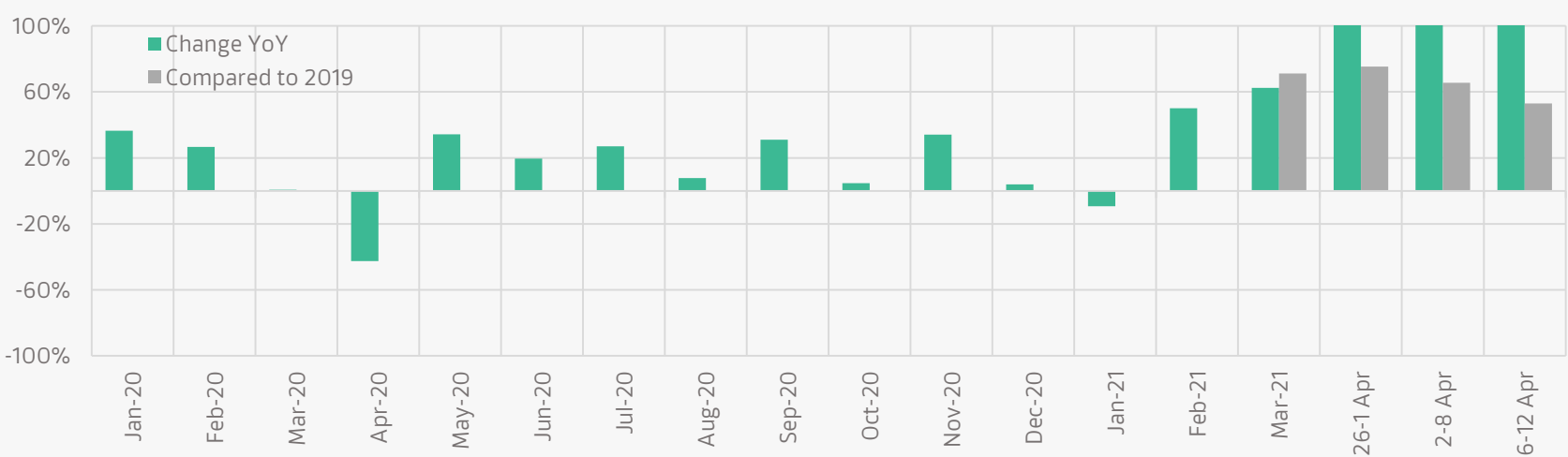
Construction materials: Non-cash spending



Furniture & appliance



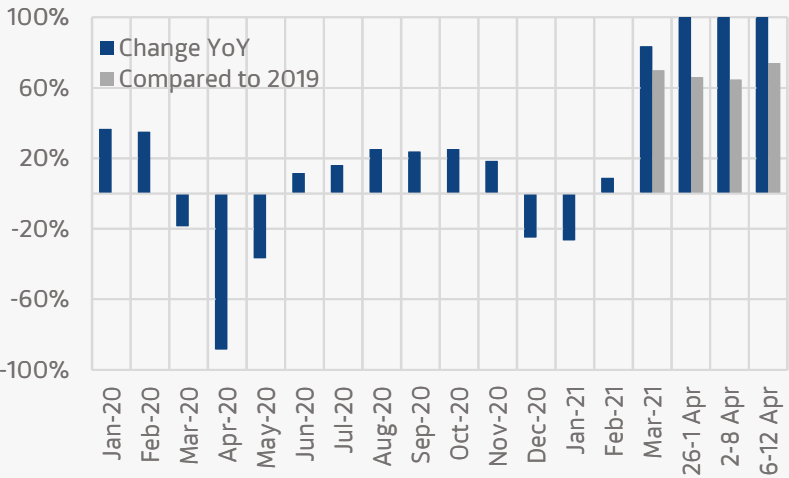
Electronics



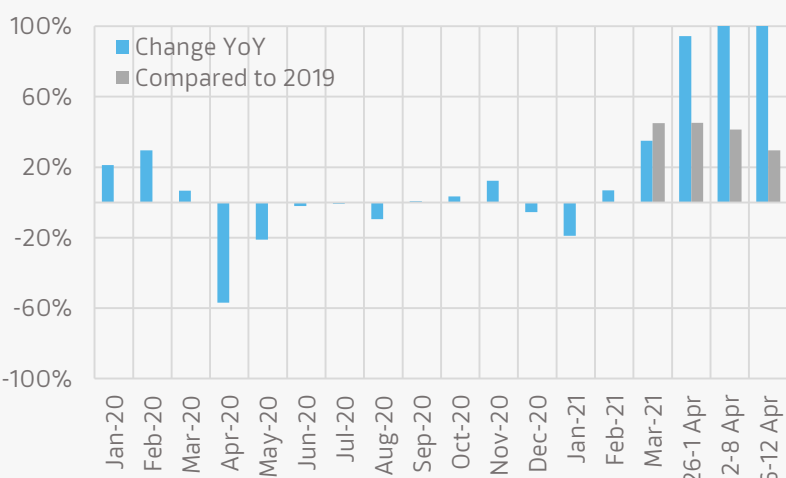
- Compared to 2019, non-cash spending on construction materials increased by 90% in the 6-12 April period
- Growth of non-cash spending on furniture and appliances amounted 89% in the week ending on 12<sup>th</sup> of April
- Growth of non-cash spending on electronics totaled 68%, down compared to the previous week

# GROWTH marginally lower for non-cash spending on car repair and fuel & transport compared to the previous week

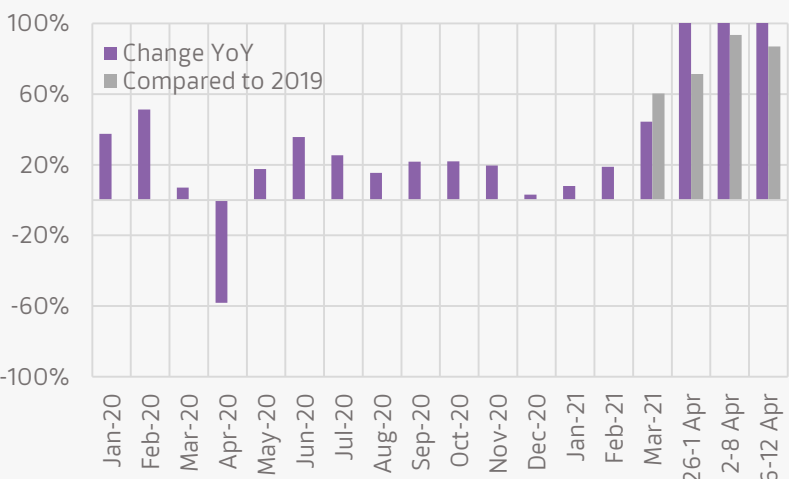
Personal care: Non-cash spending



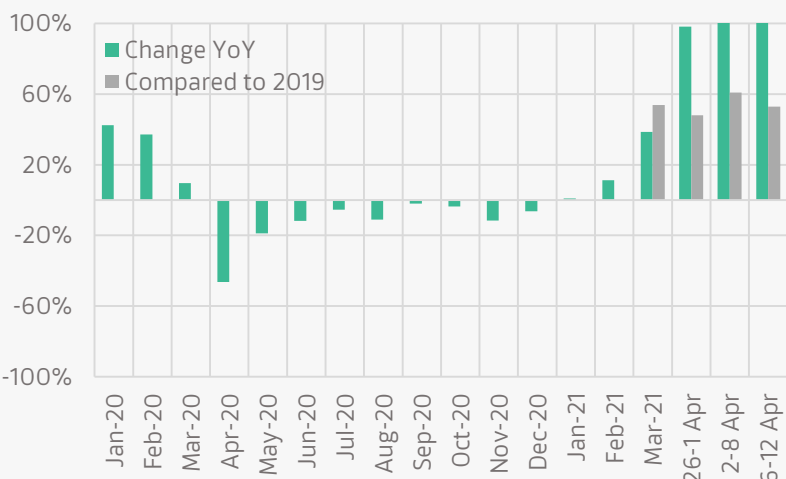
Other consumer goods: Non-cash spending



Car repair: Non-cash spending

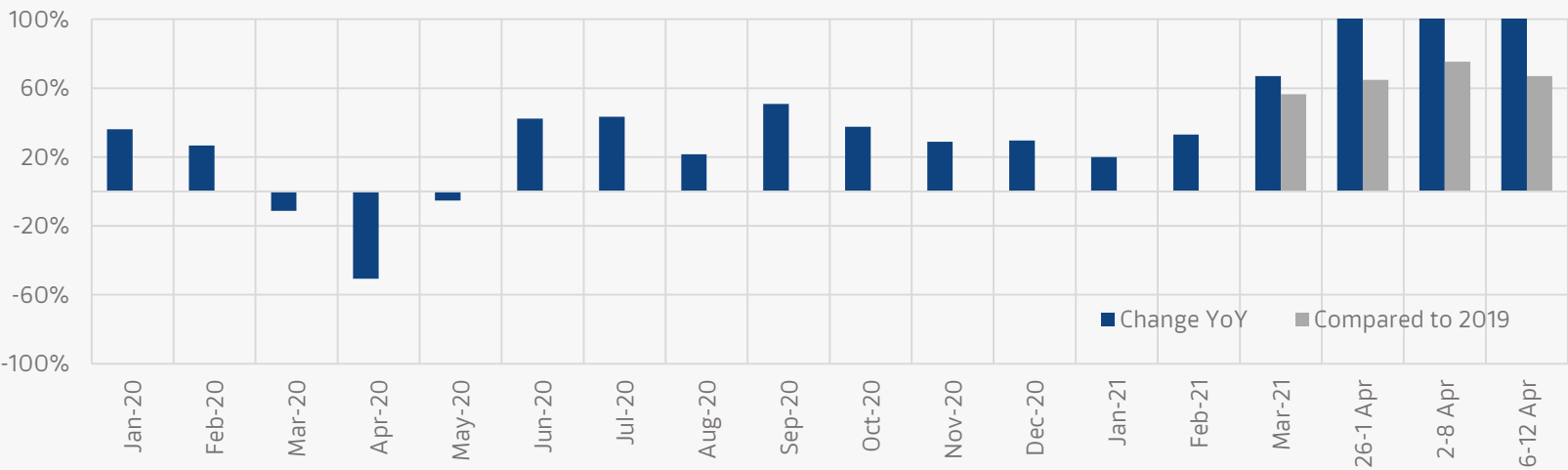


Fuel & Transport: Non-cash spending

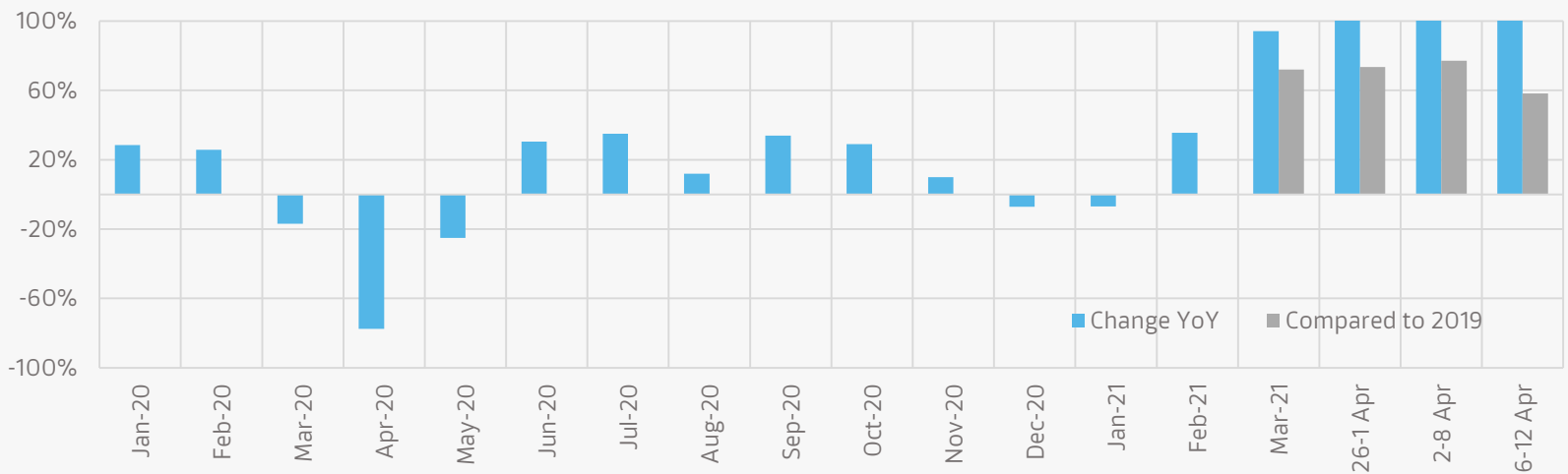


- Non-cash spending on personal care grew by 74% in the 6-12 April period, as compared to 2019. Growth of spending on other consumer goods totaled 30% in the same period
- Growth of spending on car repair services equaled 87% in the 6-12 April period, as compared to 2019
- Non-cash expenditure on fuel and transport posted 53% increase in the same period

Doctor visits: Non-cash spending



Medical equipment: Non-cash spending



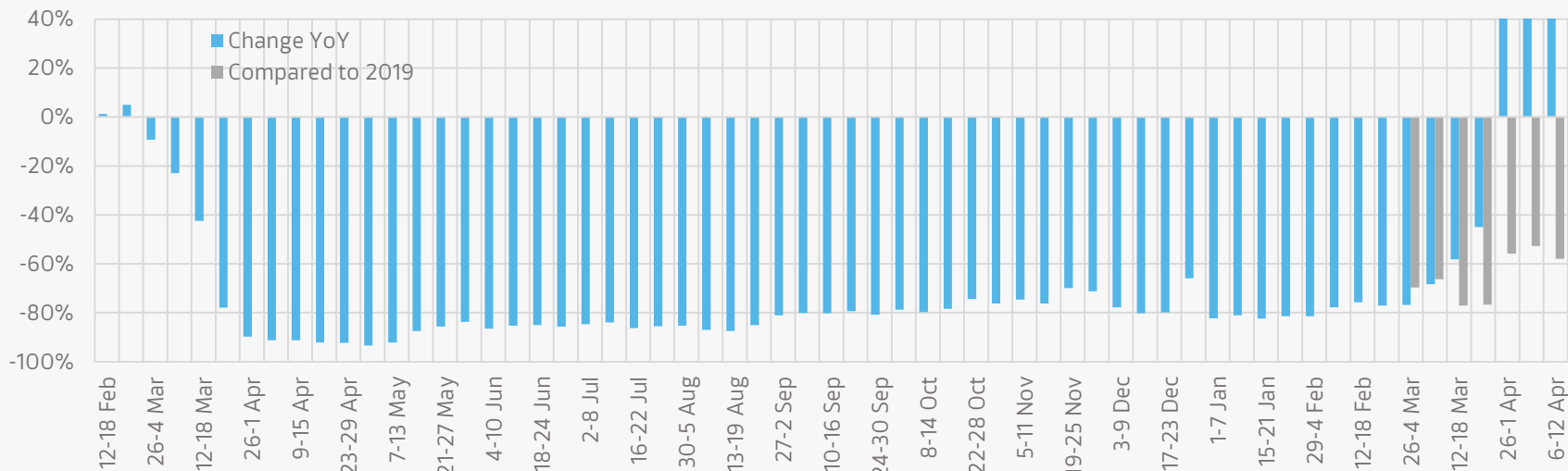
- Growth of non-cash spending on doctor visits stood at 67% in the week ending 12<sup>th</sup> of April, as compared to 2019
- Non-cash spending on medical equipment increased by 58% in the same period



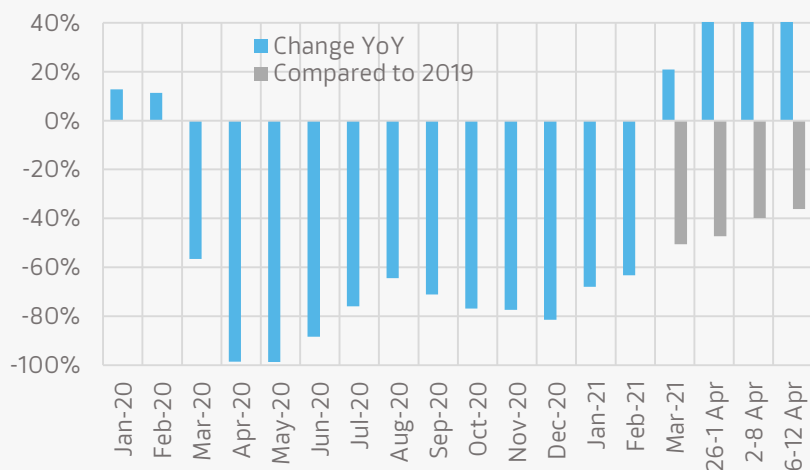
# NON-CASH SPENDING IN RESTAURANTS NEARING A POSITIVE GROWTH TERRITORY; SOME IMPROVEMENT ALSO VISIBLE FOR NON-CASH SPENDING IN HOTELS;

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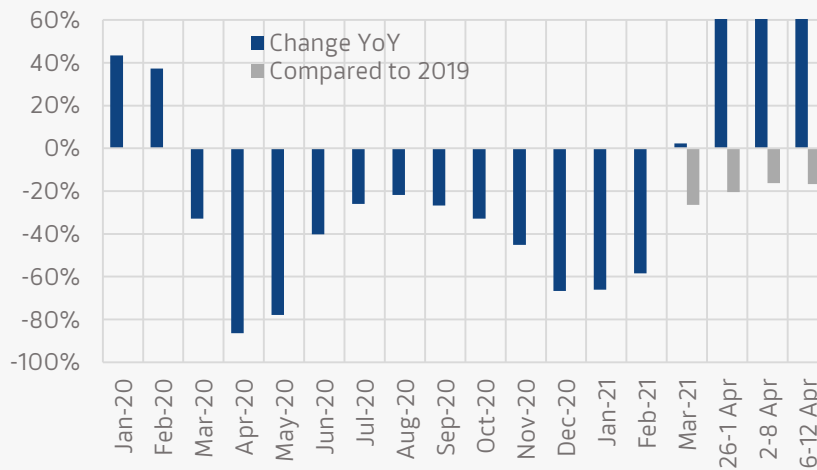
Non-cash expenses of non-residents



Hotels: Non-cash spending

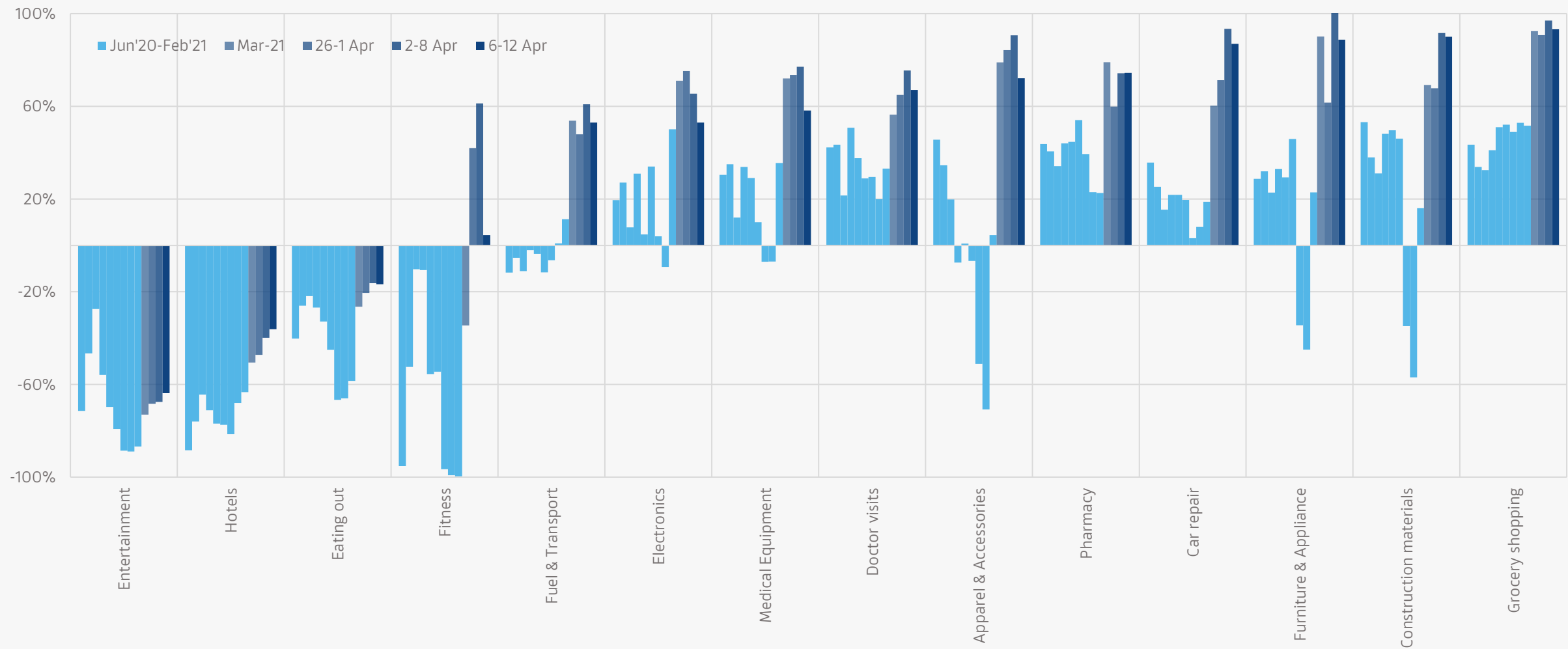


Restaurants & Cafes: Non-cash spending

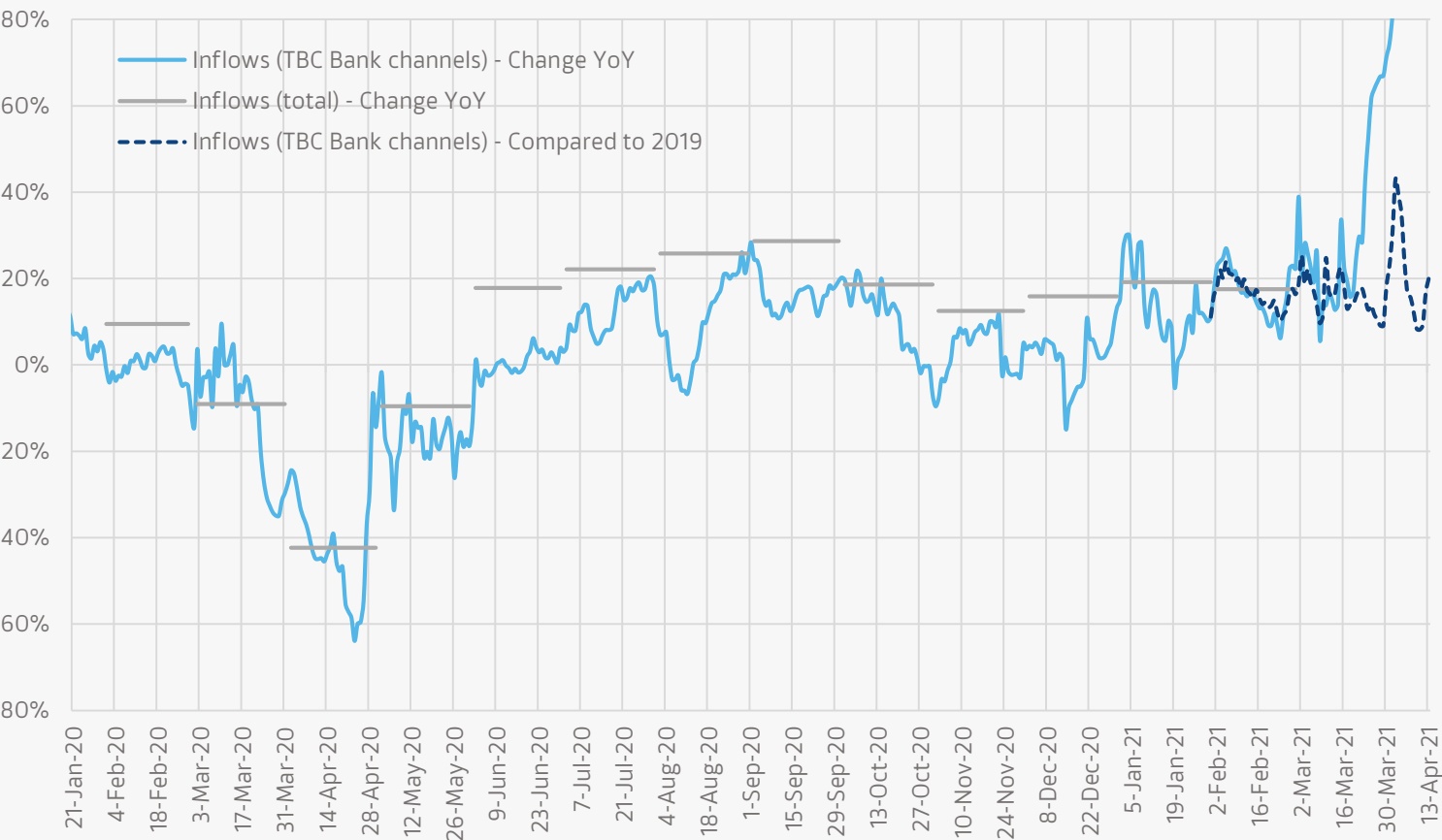


- Relative to 2019, growth rate of non-cash spending by non-residents totaled -58% in the week ending on 12<sup>th</sup> April
- The growth rate of non-cash spending amounted -17% for restaurants & cafes and -36% for hotels in the 6-12 April period

Dynamics of non-cash spending as of April 12<sup>th</sup> (YoY change, Growth compared to 2019 starting from March)

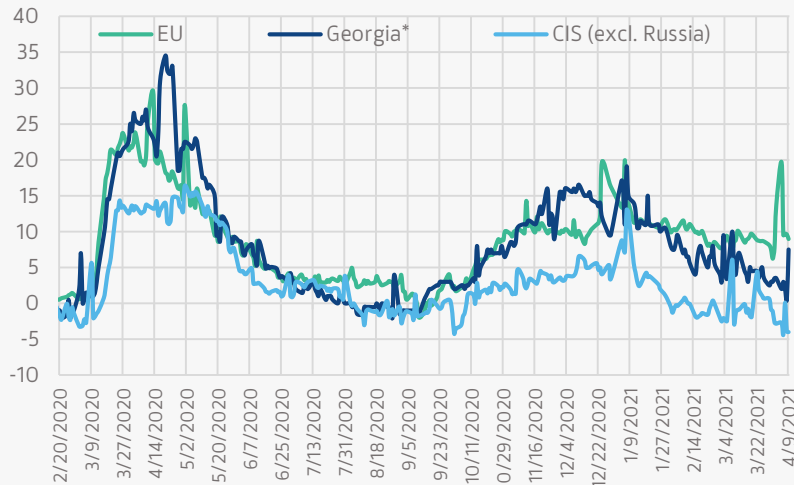


Dynamics of remittances – USD volumes (7 day MA, YoY %)

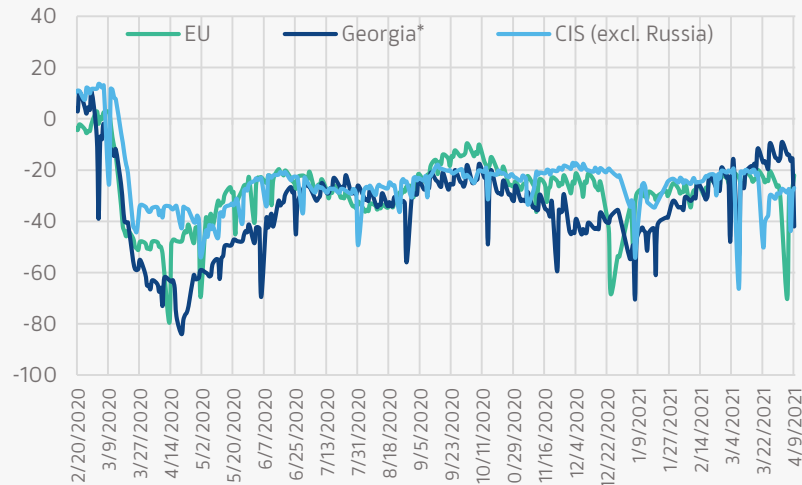


- Total inflows through TBC channels increased by 20% relative to 2019 in the week ending 13<sup>th</sup> of April

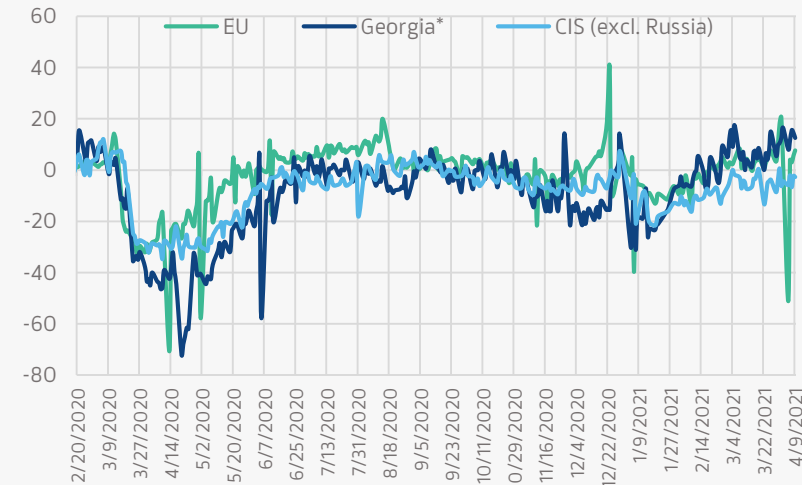
## Mobility in residential area (% Change)



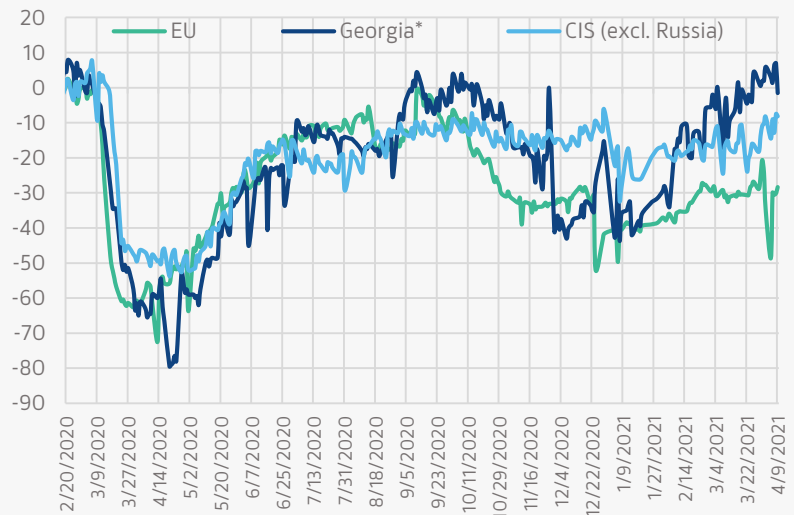
## Mobility in working places (% Change)



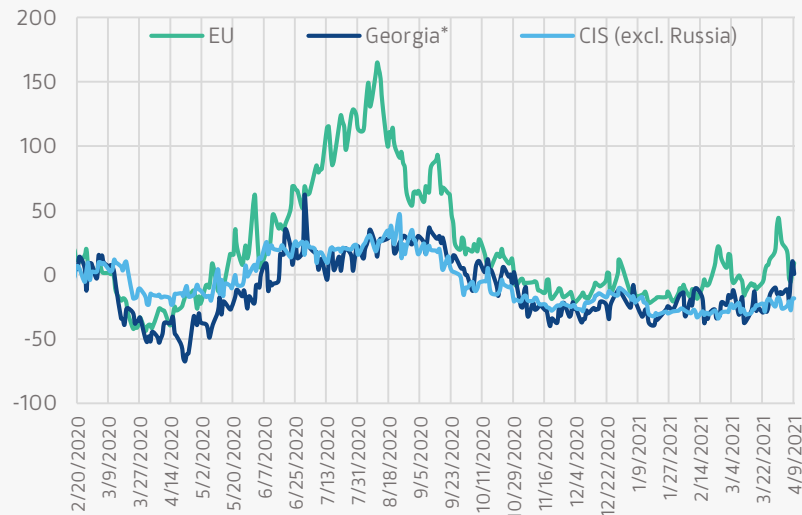
## Mobility in grocery and pharmacy (% Change)



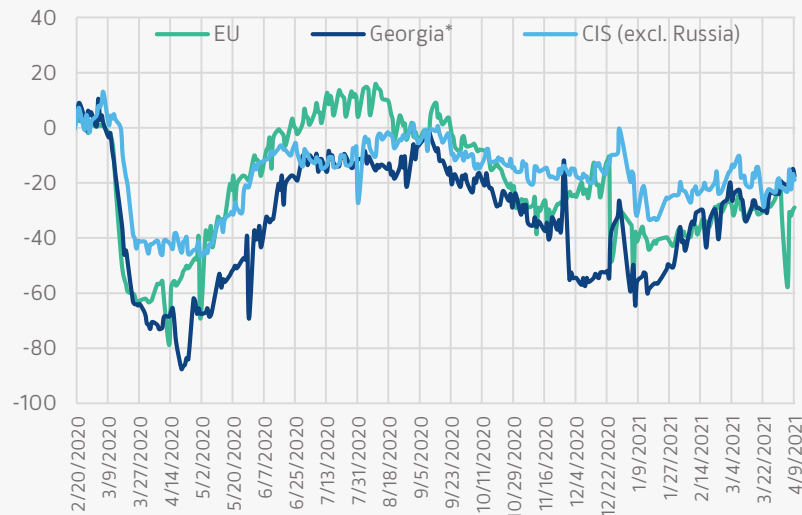
## Mobility in transit stations (% Change)



## Mobility in parks and recreational area (% Change)



## Mobility in retail & recreation (% Change)



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