



TBC CAPITAL

MACROECONOMICS

Tracking The Recovery

16.07.2021

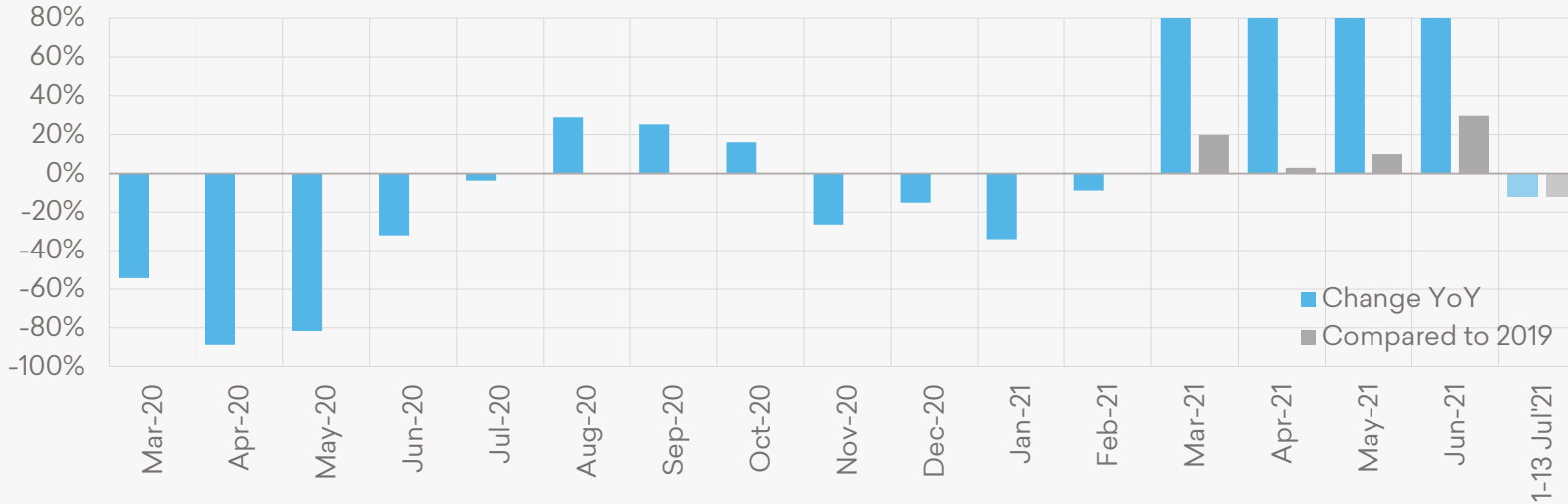
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KEY DEVELOPMENTS

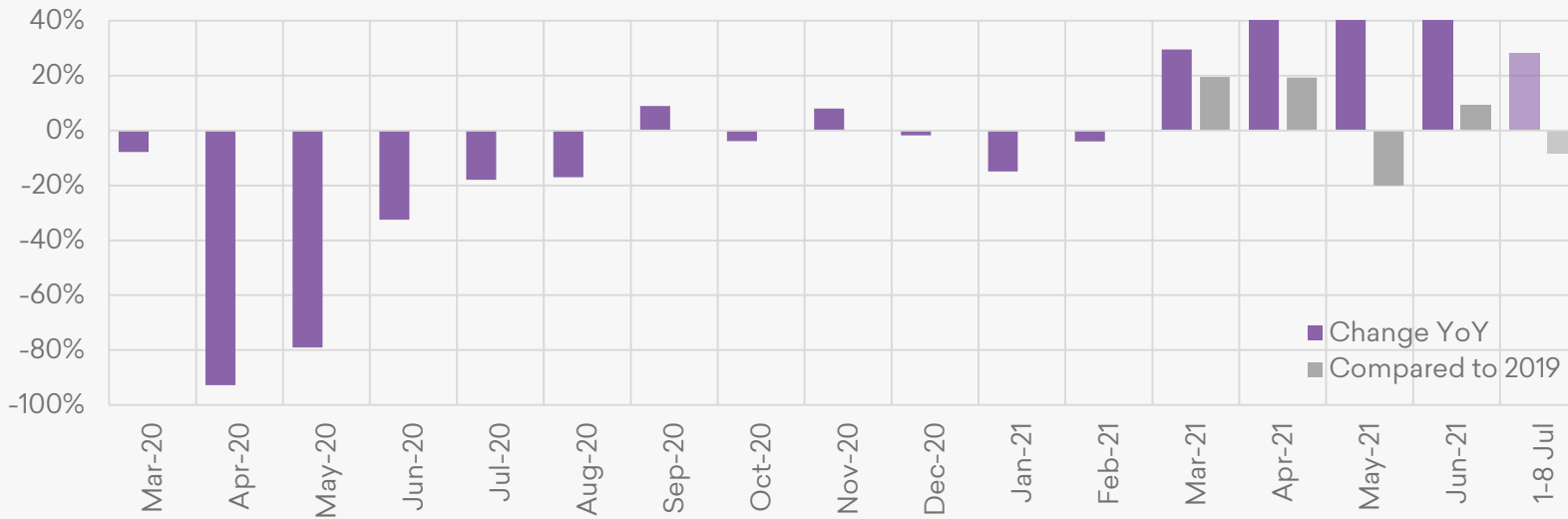
- **Growth of new mortgage issuance and Tbilisi's residential property transactions on the negative territory**
- **Stable annual growth was observed for total non-cash spending by residents**
- **Non-cash spending on hotels and restaurants, through TBC Bank's channels, remains on positive growth territory**
- **Growth remains sizeable for non-cash spending on construction materials and furniture**
- **Stable growth maintained for non-cash spending on doctor visits and medical equipment**
- **The effect of the eased restrictions in Georgia visible in google mobility dynamics**

GROWTH OF NEW MORTGAGE ISSUANCE AND TBILISI'S RESIDENTIAL PROPERTY TRANSACTIONS ON THE NEGATIVE TERRITORY

Dynamics of new mortgages issued by TBC Bank (% change, FX-adjusted)

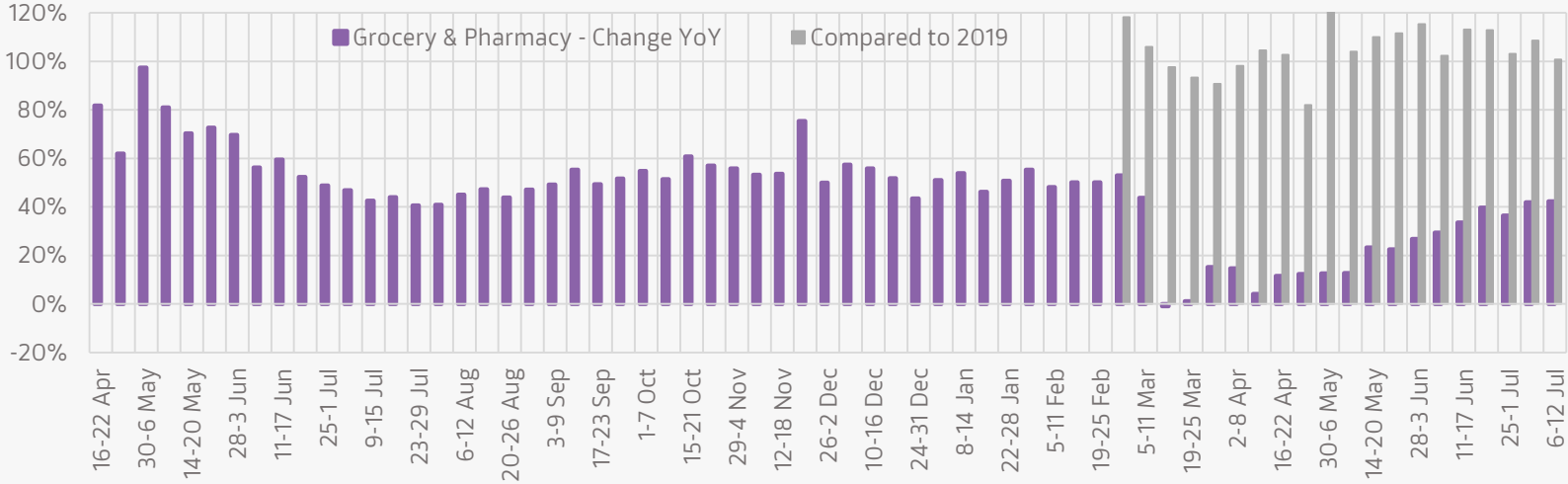


Number of residential properties sold in Tbilisi (% change)

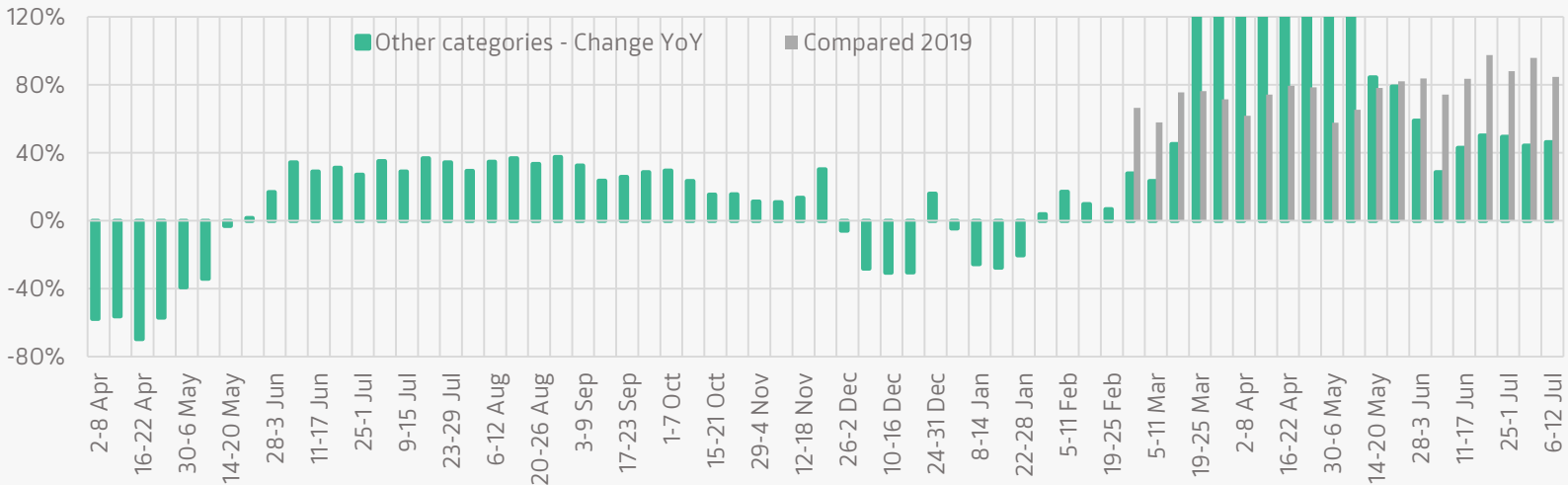


- Growth of new mortgage issuance totaled -12% in the period of 1-13 July
- Tbilisi's residential property transactions on the negative growth territory, standing at -8% compared to 2019

Grocery & Pharmacy: Resident non-cash spending (% Change)



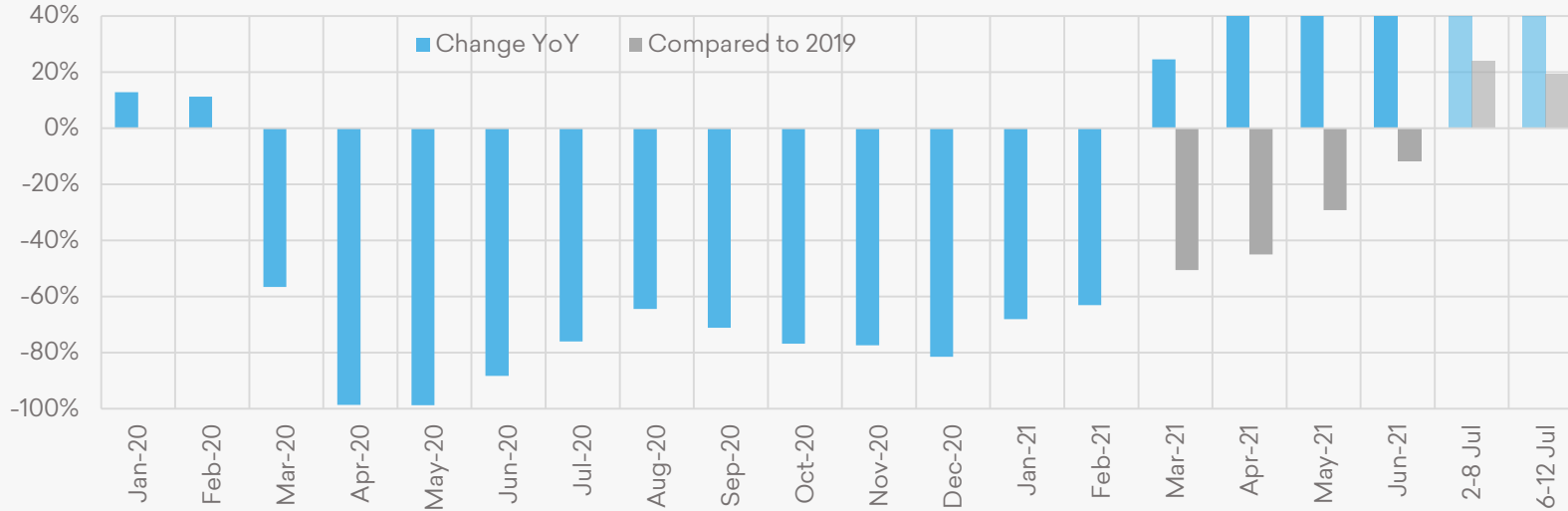
Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)



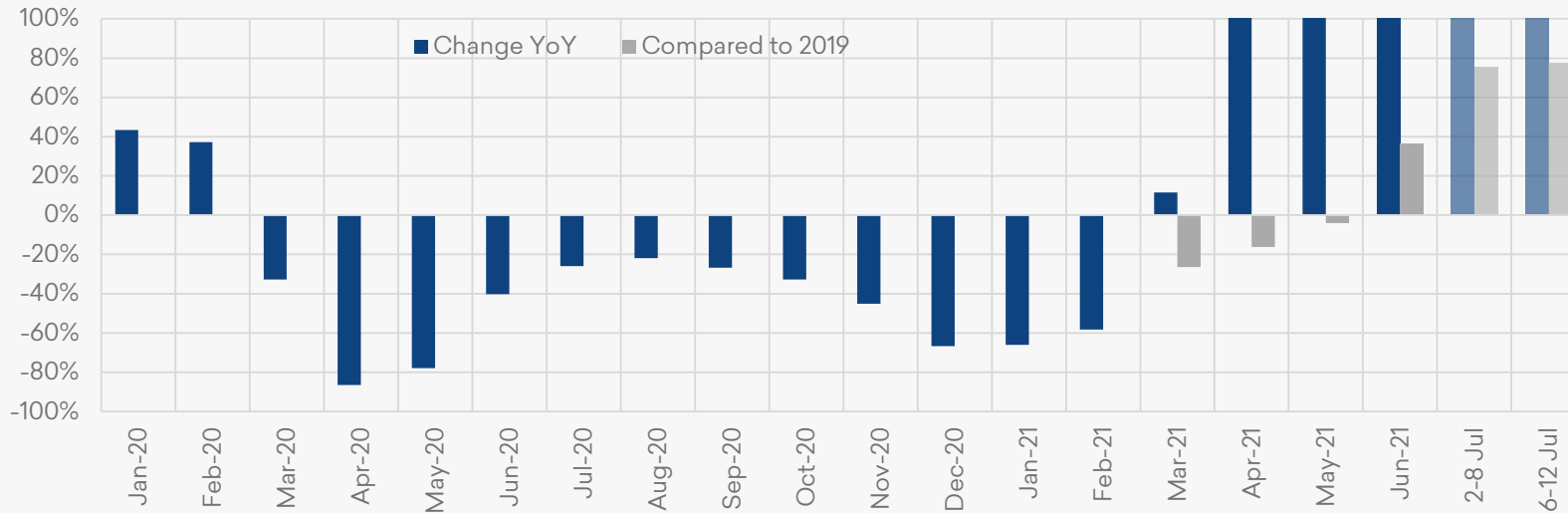
- Growth of non-cash spending by residents on grocery & pharmacy stood at 42% YoY in 6-12 July period, remaining on the same level as previous week
- Growth of non-cash spending on categories excluding grocery and pharmacy posted a 46% YoY increase in the same period

NON-CASH SPENDING ON HOTELS AND RESTAURANTS, THROUGH TBC BANK'S CHANNELS, REMAINS ON POSITIVE GROWTH TERRITORY

Hotels: Non-cash spending

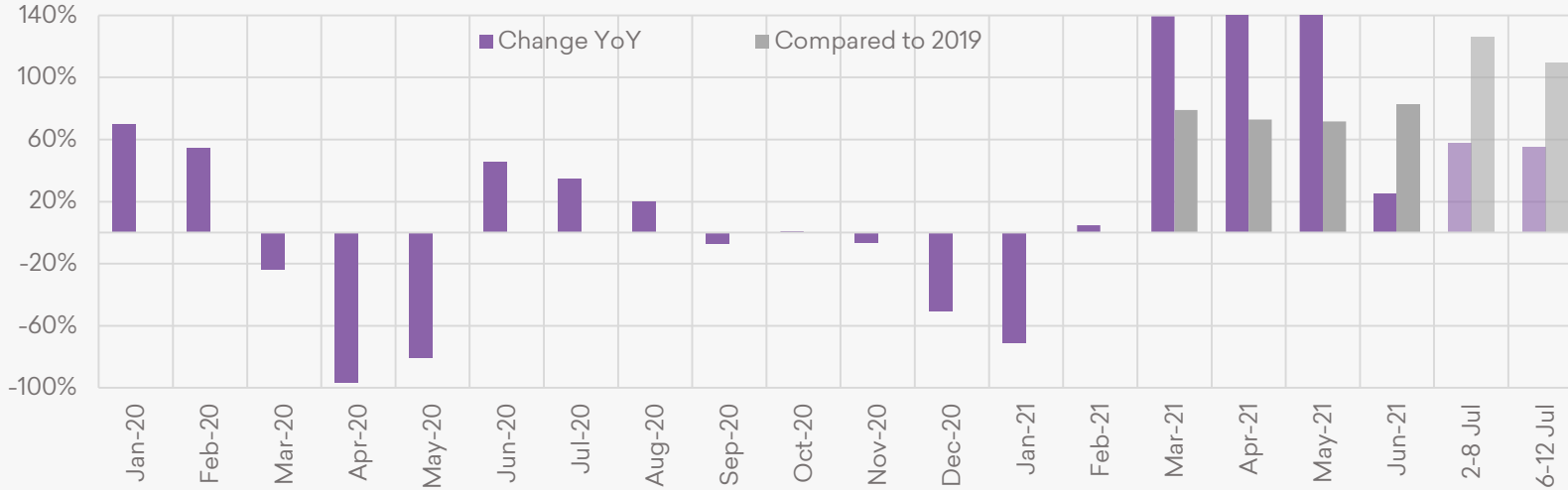


Restaurants & Cafes: Non-cash spending

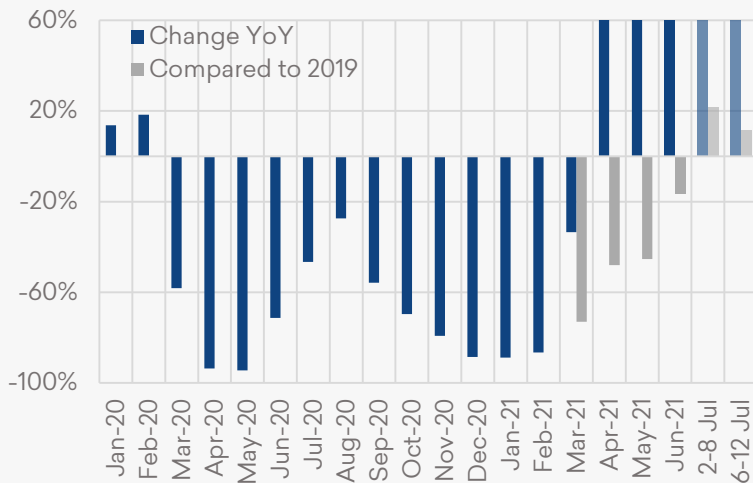


- Growth of non-cash spending on hotels, through TBC Bank's channels, totaled 19%, a minor decrease compared to the previous week
- Growth of non-cash spending on restaurants & cafes in the period of 6-12 July posted a marginal increase, totaling 77%

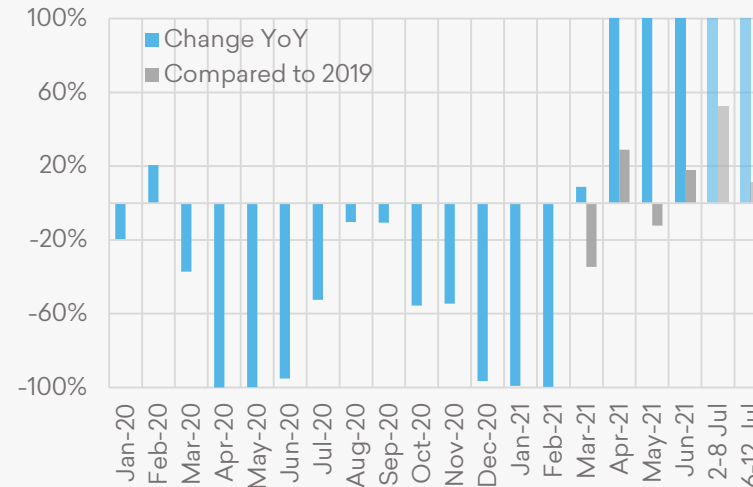
Apparel & accessories: Non-cash spending



Entertainment: Non-cash spending

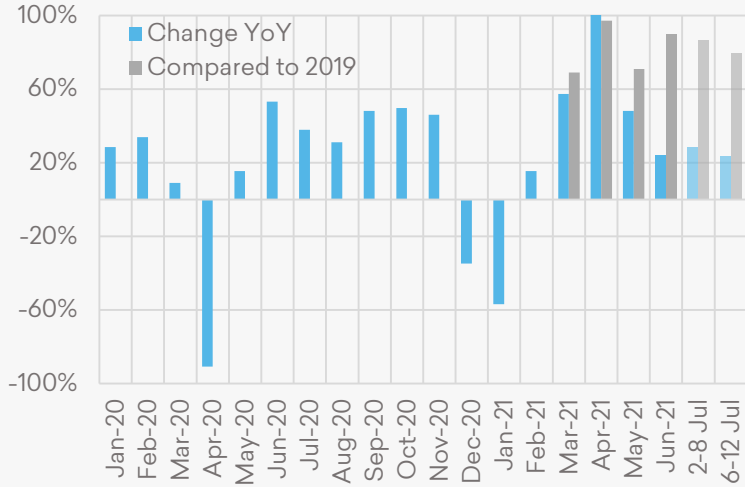


Fitness: Non-cash spending

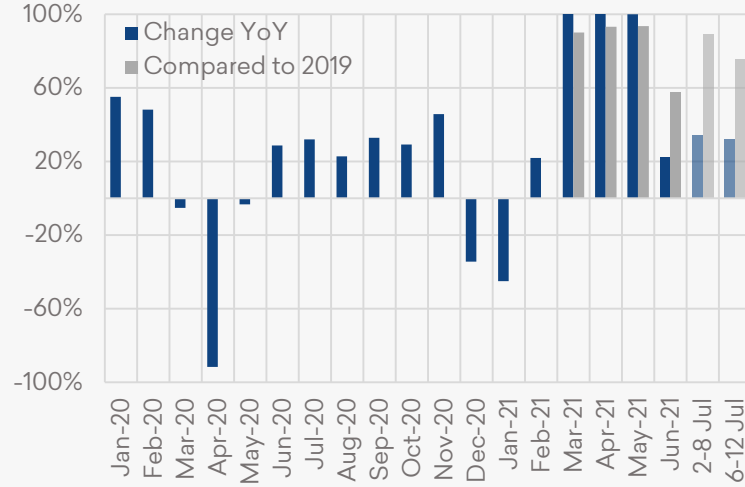


- Growth of non-cash spending on apparel posted a minor decline compared to the previous week
- Non-cash spending on entertainment remained on the positive growth territory and stood at 12% in the same period
- Growth of non-cash spending on fitness totaled 11%, posting a significant decrease relative to the previous week

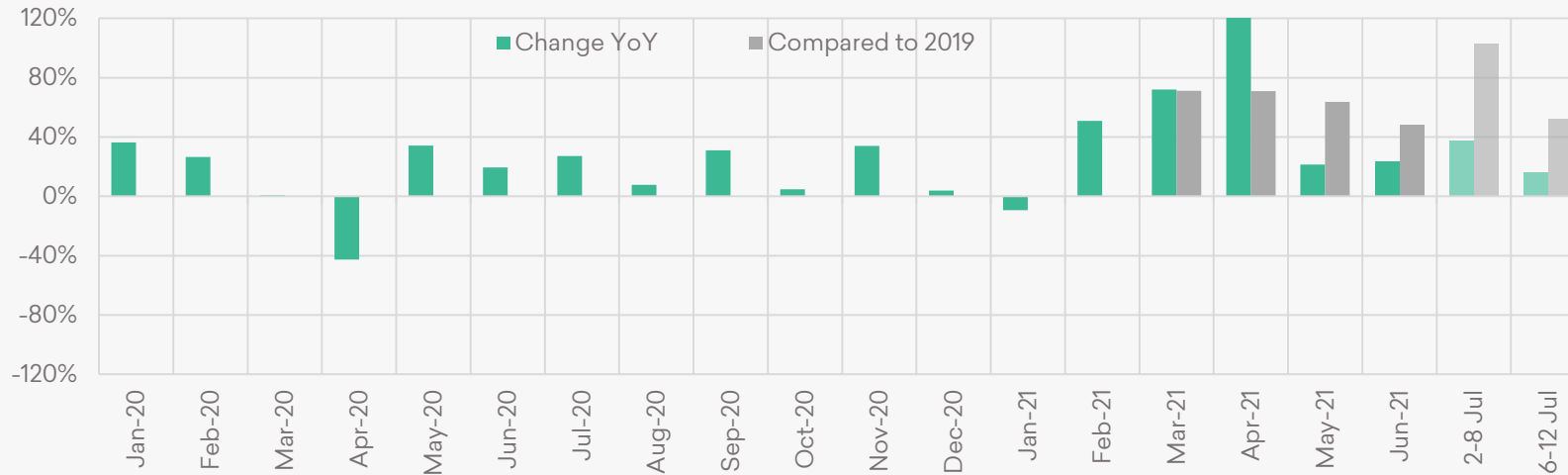
Construction materials: Non-cash spending



Furniture & appliances: Non-cash spending

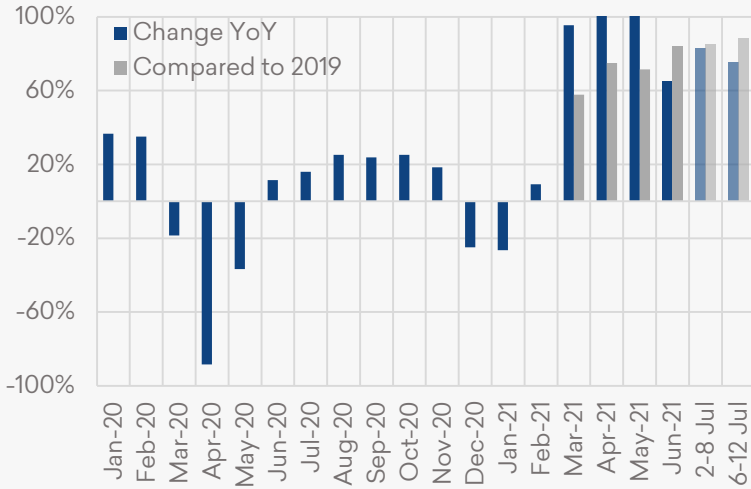


Electronics: Non-cash spending

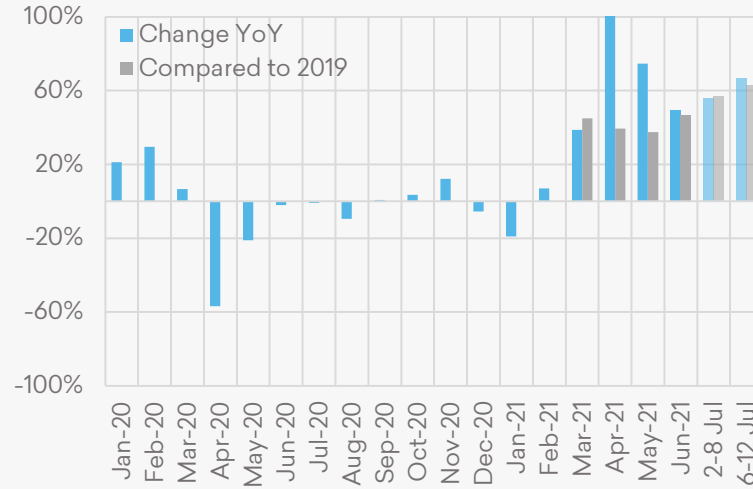


- Growth of non-cash spending on construction materials remained sizeable, posting a 80% increase in the 6-12 July period
- Non-cash spending on furniture & appliances stood at 76% in the same period
- Change of non-cash spending on electronics totaled 52%

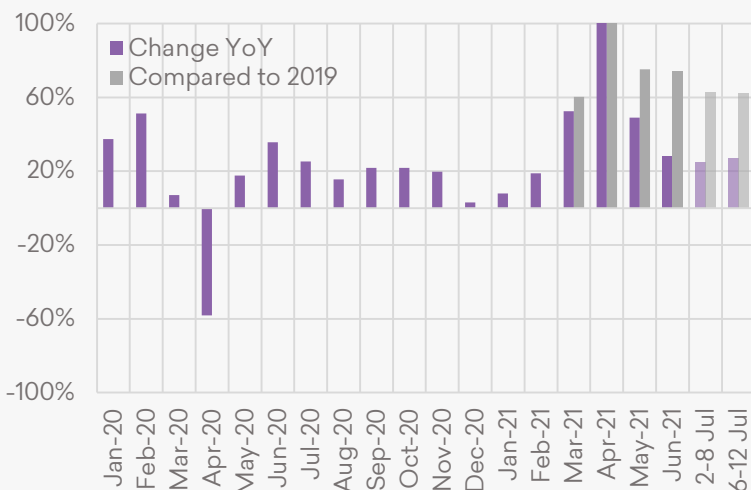
Personal care: Non-cash spending



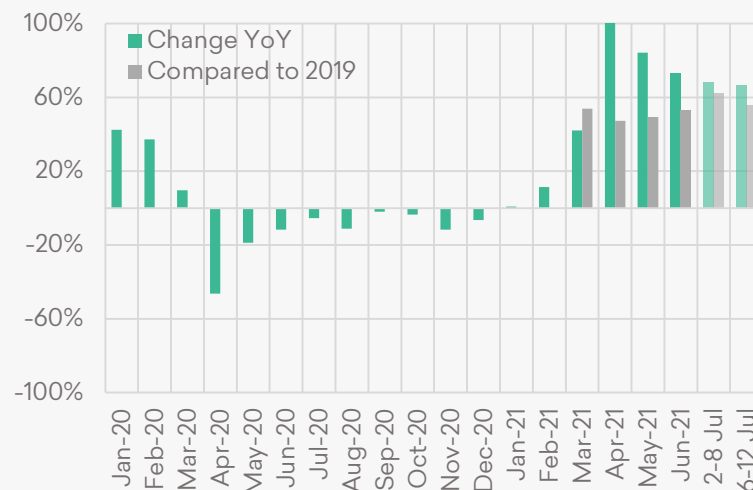
Other consumer goods: Non-cash spending



Car repair: Non-cash spending

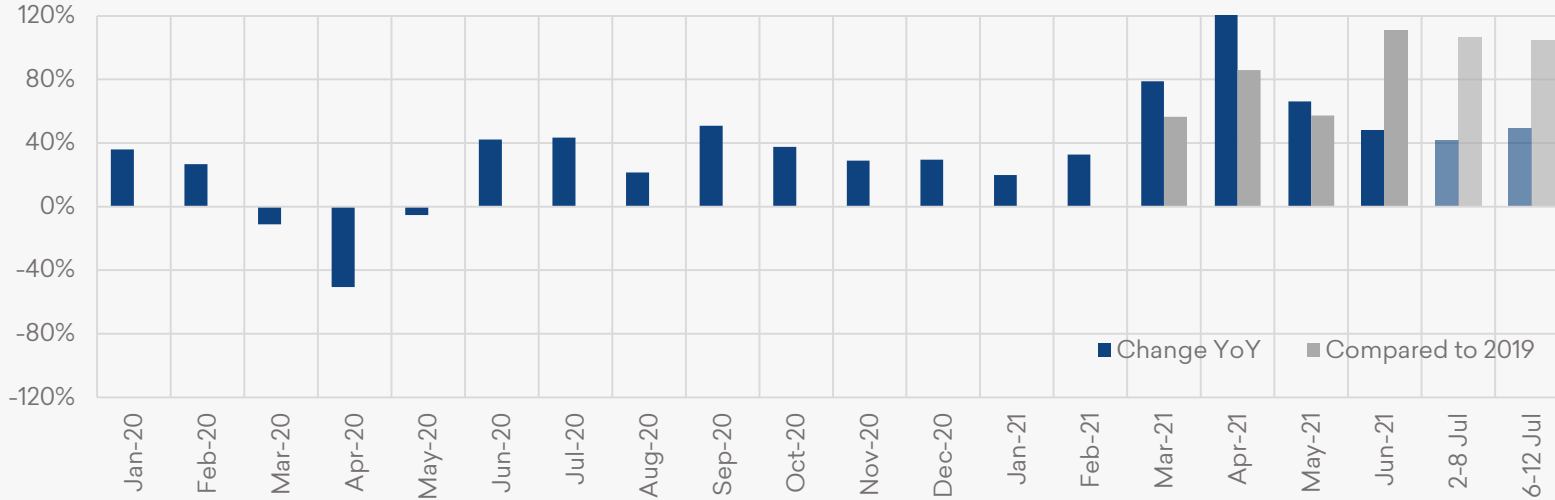


Fuel & Transport: Non-cash spending

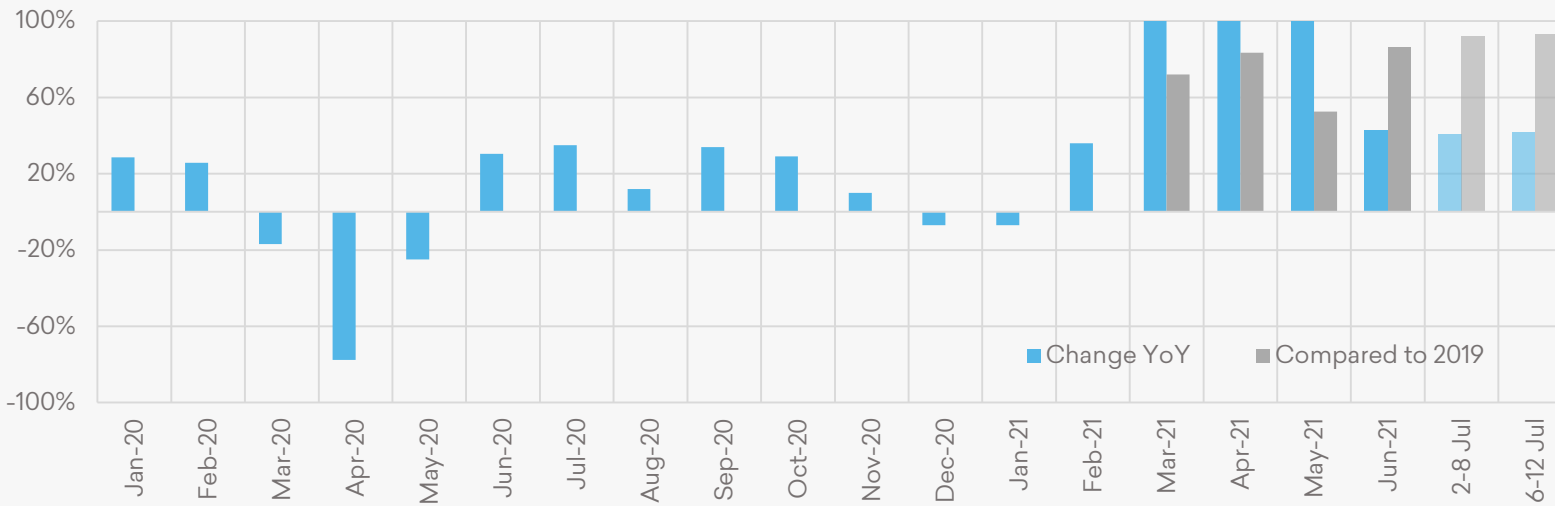


- Non-cash expenditures on personal care posted a 88% growth in the 6-12 July period. Growth of non-cash spending on other consumer goods stood at 63%
- Change of non-cash spending on car repair remained almost unchanged compared to previous week, totaling 62% in the same period
- Growth of non-cash spending on fuel and transport amounted 56%

Doctor visits: Non-cash spending



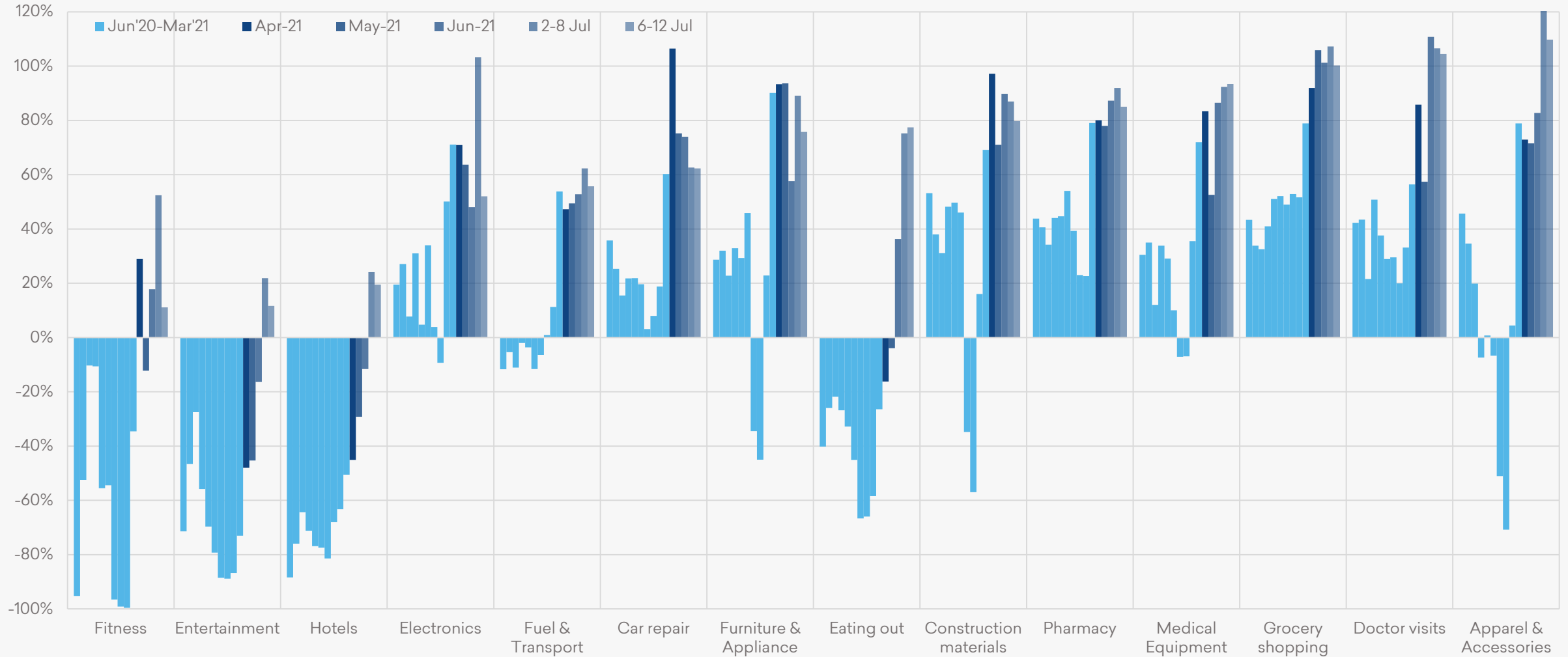
Medical equipment: Non-cash spending



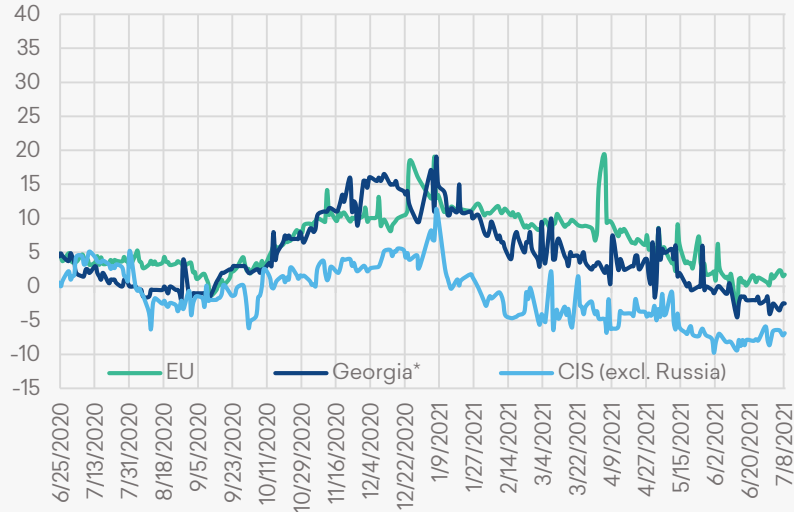
- Non-cash spending on doctor visits doubled in the 6-12 July period
- Change of non-cash spending on medical equipment amounted to 93% in the same period

SUMMARY OF NON-CASH SPENDING DYNAMICS BY SECTORS

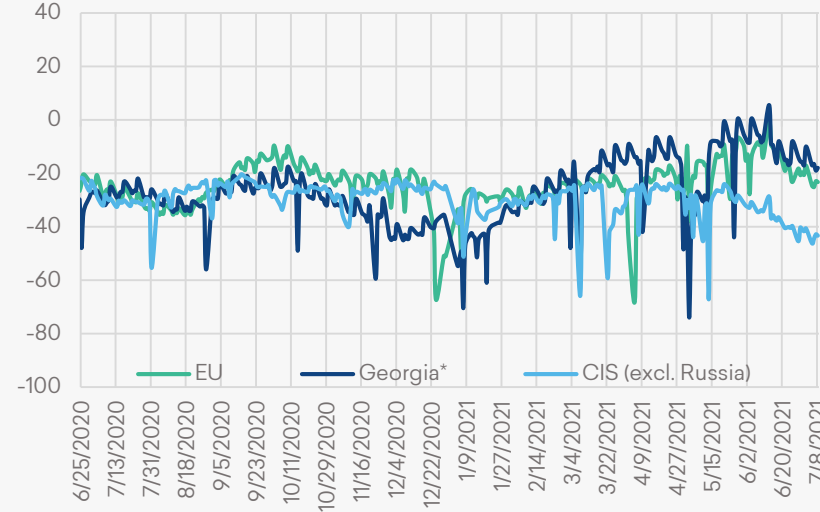
Dynamics of non-cash spending (YoY change, Growth compared to 2019 starting from March)



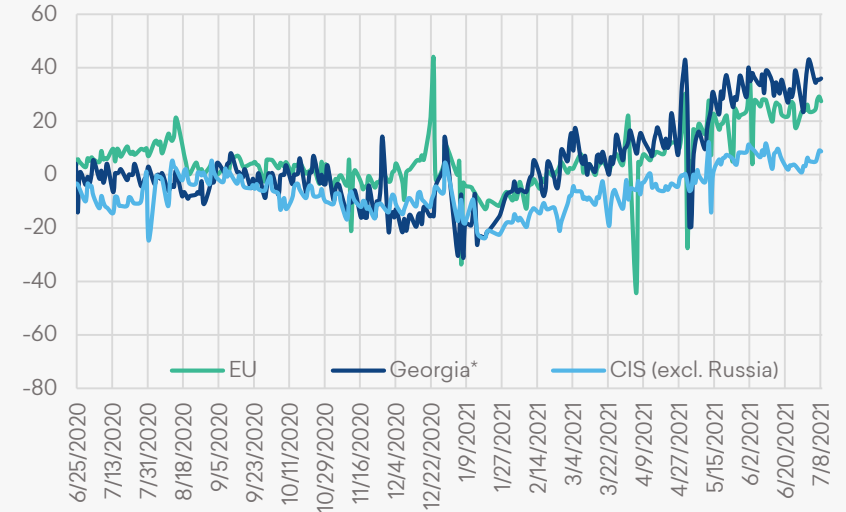
Mobility in residential area (Change %)



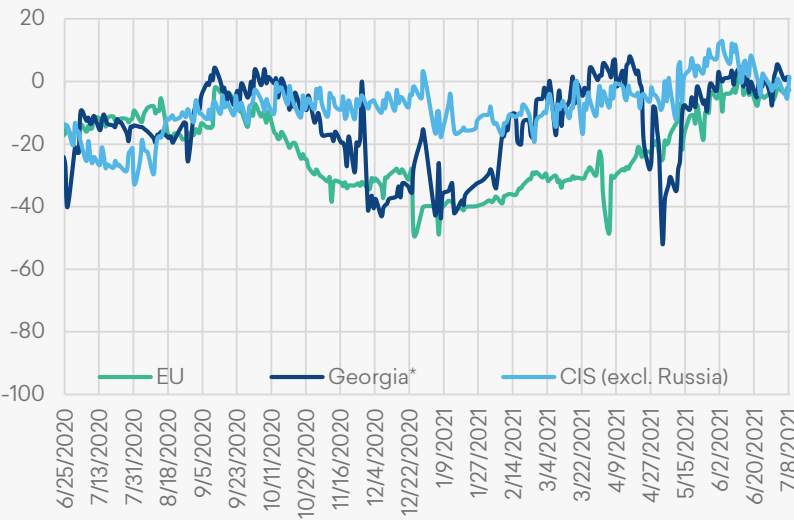
Mobility in working places (Change %)



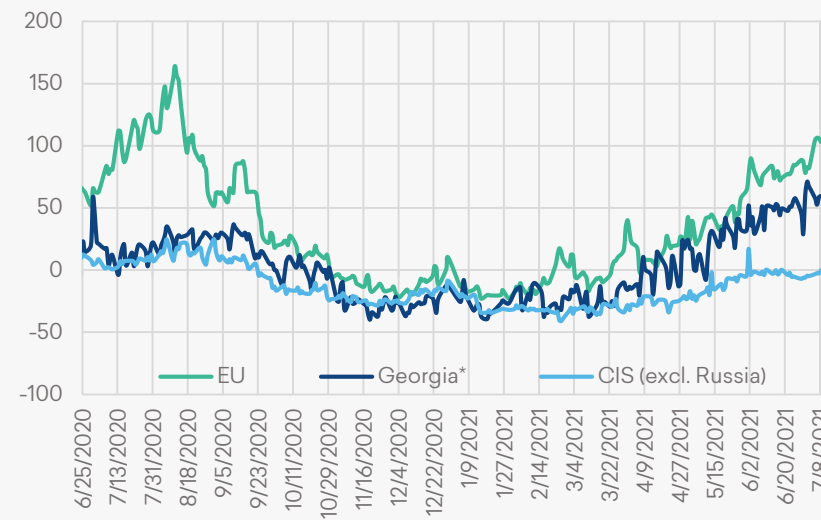
Mobility in grocery and pharmacy (Change %)



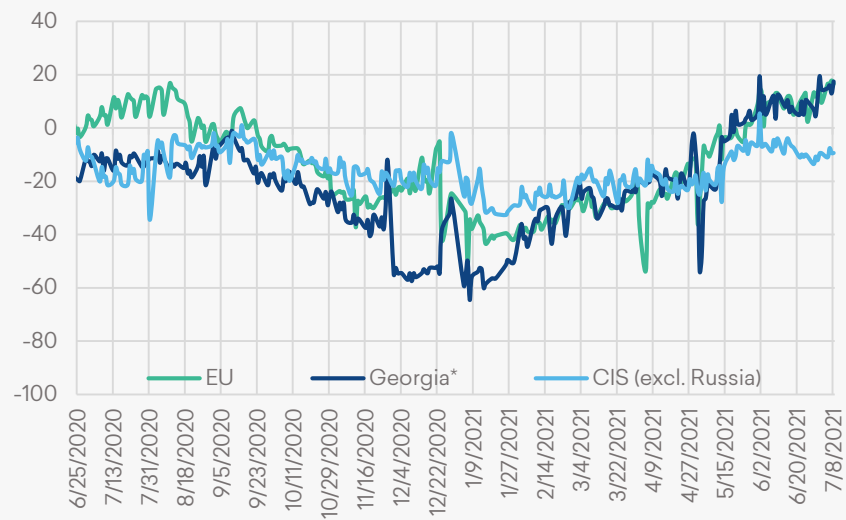
Mobility in transit stations (Change %)



Mobility in parks and recreational area (Change %)



Mobility in retail & recreation (Change %)



Source: Google; Note: Change compared to first 5 weeks of 2020; *Data for Georgia is unavailable from 5/19/2020 to 7/2/2020

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