

MACROECONOMICS

Tracking The Recovery

19.11.2021

www.tbccapital.ge

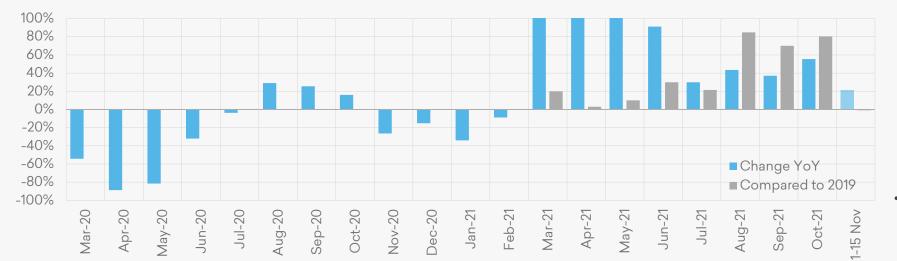
KEY DEVELOPMENTS

- Number of Tbilisi's residential property transactions increased significantly
- Growth of non-cash spending by non-residents, through TBC Bank's channels, improved
- Non-cash spending in restaurants, through TBC Bank's channels, posted a minor decline
- A decline was observed for non-cash spending on construction materials; Growth of non-cash spending on furniture & appliances increased marginally
- Growth of non-cash spending improved on car repair, while remained stable for the category of fuel & transport

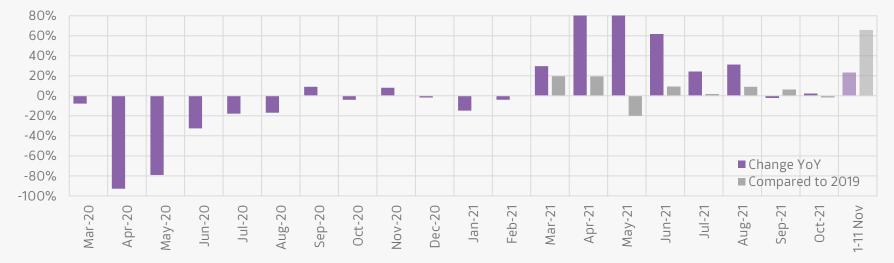
Note: Sector growth is based on POS and E-commerce payments through TBC channels; Growth rates may differ from market turnover dynamics due to the changing share of non-cash transactions and TBC market share

NUMBER OF TBILISI'S RESIDENTIAL PROPERTY TRANSACTIONS INCREASED SIGNIFICANTLY

Dynamics of new mortgages issued by TBC Bank (% change, FX-adjusted)

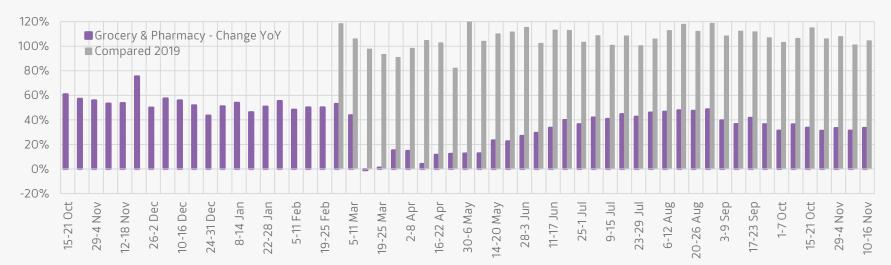




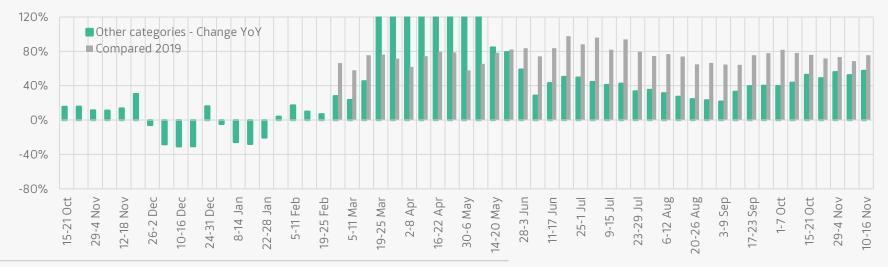


- In the period of 1-15 November, new mortgage issuance remained broadly unchanged, relative to 2019.
- In the period of 1-11 November, growth of Tbilisi's residential property transactions totaled 66%, relative to 2019.

Grocery & Pharmacy: Resident non-cash spending (% Change)

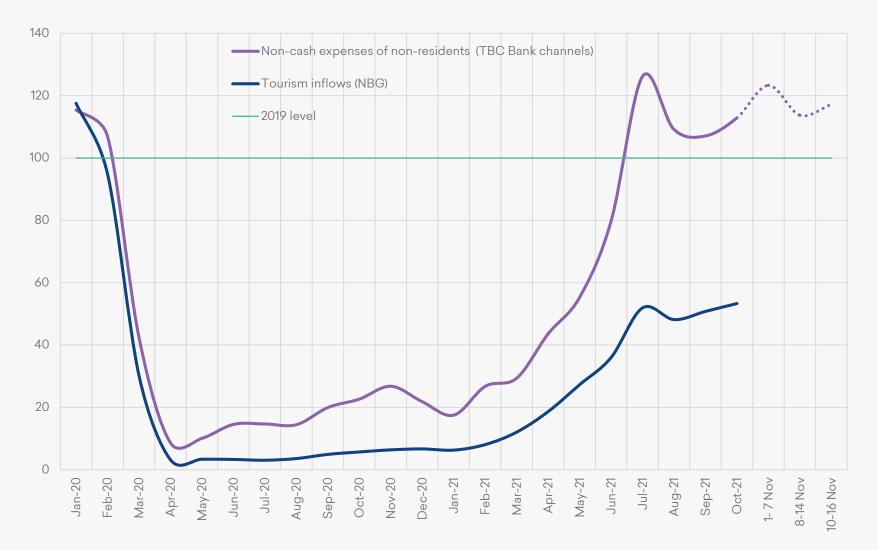


Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)



- In the period of 10-16 November, growth of non-cash spending by residents on grocery & pharmacy stood at 104%, compared to 2019 (+33% YoY).
- Growth of non-cash spending on categories excluding grocery and pharmacy totaled 75%, relative to 2019 (+57% YoY).

Non-cash expenses of non-residents and tourism inflows (Same period of 2019=100, in USD)

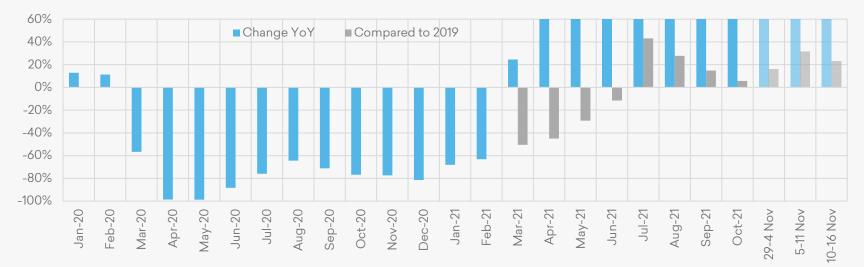


 In the period of 10-16 November, growth of noncash spending by non-residents, through TBC Bank's channels, totaled 17%, relative to 2019.

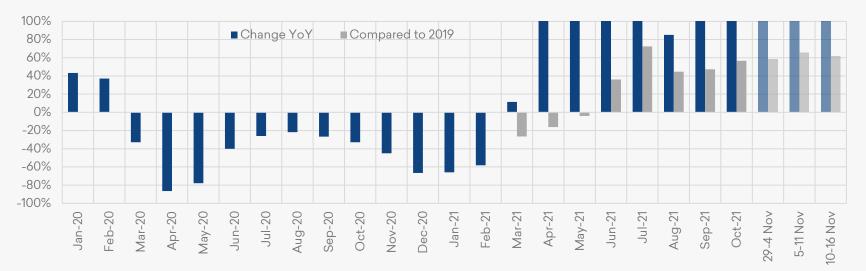
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NON-CASH SPENDING IN RESTAURANTS, THROUGH TBC BANK'S CHANNELS, POSTED A MINOR DECLINE

Hotels: Non-cash spending



Restaurants & Cafes: Non-cash spending



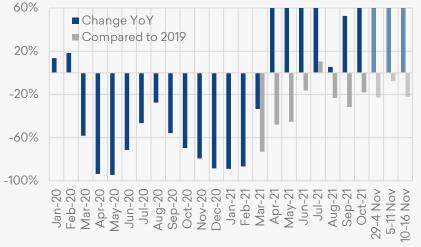
- Growth of non-cash spending in hotels, through TBC Bank's channels, posted a decline and totaled 23%, relative to 2019.
- In the period of 10-16 November, growth of noncash spending in restaurants & cafes stood at 62%, compared to 2019.

GROWTH OF NON-CASH SPENDING ON APPAREL INCREASED; GROWTH OF NON-CASH SPENDING ON ENTERTAINMENT REMAINED ON THE NEGATIVE TERRITORY

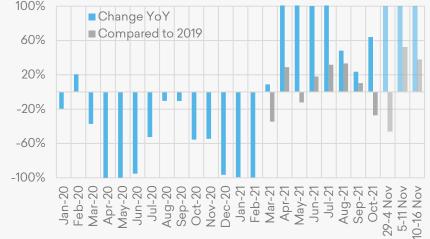
Apparel & accessories: Non-cash spending



Entertainment: Non-cash spending



Fitness: Non-cash spending



 Growth of non-cash spending on apparel totaled 41%, posting a noticeable improvement.

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- Growth of non-cash spending on entertainment stood at -23%, compared to 2019.
- In the period of 10-16 November, growth of noncash spending on fitness totaled 38%, relative to 2019.

A DECLINE WAS OBSERVED FOR NON-CASH SPENDING ON CONSTRUCTION MATERIALS; GROWTH OF NON-CASH 8 SPENDING ON FURNITURE & APPLIANCES INCREASED MARGINALLY

Construction materials: Non-cash spending

Furniture & appliances: Non-cash spending

Jan-20 Feb-20 Mar-20 Jun-20 Jun-20 Jun-20 Sep-20 Dec-20 Jan-21 Feb-21

Jan-21 Feb-21 Mar-21 May-21 Jun-21 Jun-21 Sep-21 Sep-21

Nov 0-16 Nov

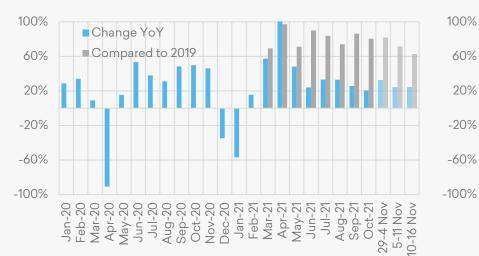
Oct-29-4 No 5-11 No

Change YoY

60%

20%

Compared to 2019



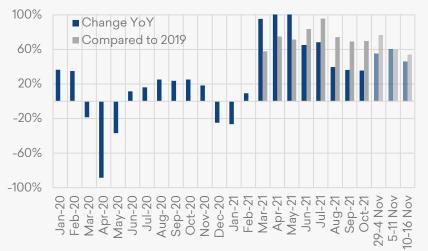
Electronics: Non-cash spending



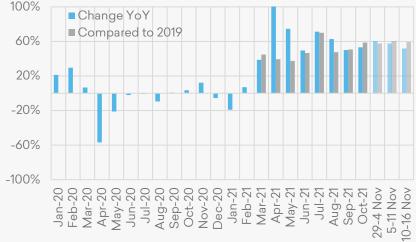
- In the period of 10-16 November, growth of noncash spending on construction materials amounted to 63%, relative to 2019.
- · Growth of non-cash spending on furniture & appliances increased only marginally and totaled 66%, relative to 2019.
- · Growth of non-cash spending on electronics stood at 50%, compared to 2019.

GROWTH OF NON-CASH SPENDING IMPROVED ON CAR REPAIR, WHILE REMAINED STABLE FOR THE CATEGORY OF FUEL & TRANSPORT

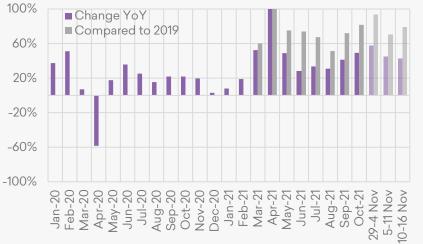
Personal care: Non-cash spending



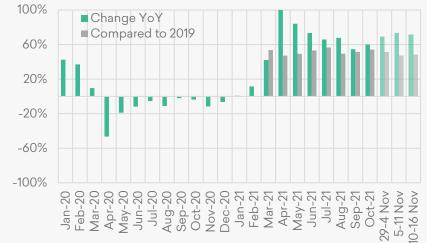
Other consumer goods: Non-cash spending



Car repair: Non-cash spending



Fuel & Transport: Non-cash spending



• Growth of non-cash spending on personal care stood at 54%, relative to 2019. Growth of non-cash spending on other consumer goods totaled 59%.

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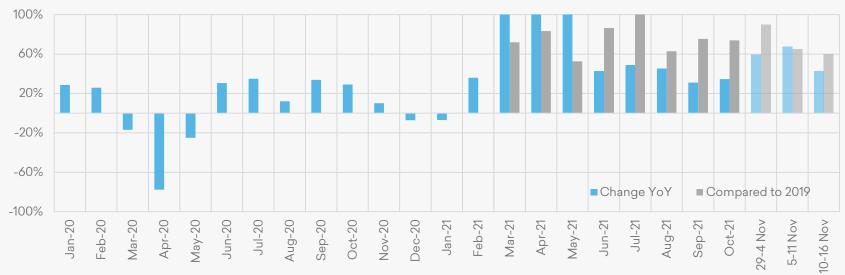
- In the period of 10-16 November, growth of noncash spending on car repair showed an improvement and totaled 79%, relative to 2019.
- Change of non-cash spending on fuel & transport amounted to 48%, compared to 2019.

GROWTH OF NON-CASH SPENDING ON DOCTOR VISITS REMAINED SIZEABLE; NON-CASH SPENDING ON MEDICAL 10 EQUIPMENT POSTED A MINOR DECLINE

Doctor visits: Non-cash spending



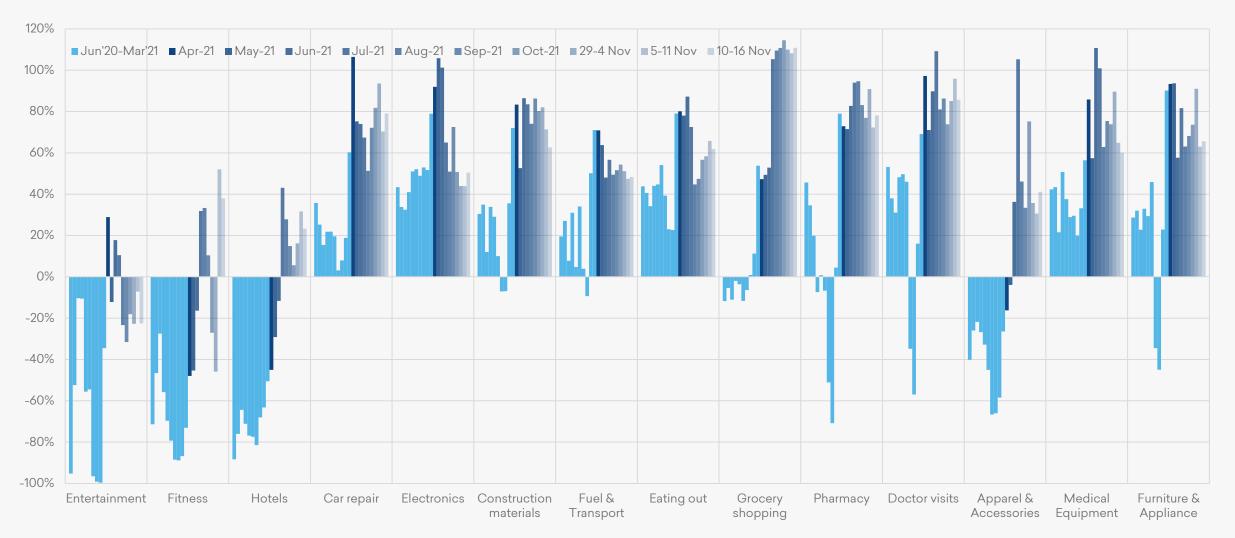
Medical equipment: Non-cash spending



- In the period of 10-16 November, growth of noncash spending on doctor visits stood at 86%, compared to 2019.
- Growth of non-cash spending on medical equipment totaled 60%, relative to 2019.

SUMMARY OF NON-CASH SPENDING DYNAMICS BY SECTORS

Dynamics of non-cash spending (YoY change, Growth compared to 2019 starting from March)



GOOGLE MOBILITY DYNAMICS IN GEORGIA

Mobility in residential area (Change %)



Mobility in transit stations (Change %)

mm

8/5/2021

8/14/2021

8/23/2021

7/27/2021

7/18/2021

7/9/2021

9/10/2021 9/19/2021

9/1/2021

20

10

-10

-20

-30 -40

-50

-60

-70

-80 -90

6/12/2021

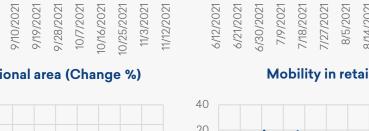
6/21/2021 6/30/2021



Mobility in working places (Change %)

Mobility in parks and recreational area (Change %)

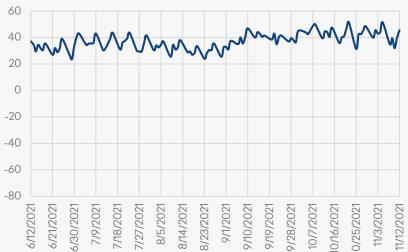








Mobility in grocery and pharmacy (Change %)



Source: Google; Note: Change compared to first 5 weeks of 2020; *Data for Georgia is unavailable from 5/19/2020 to 7/2/2020

10/16/2021

10/25/2021

11/3/2021

10/7/2021

9/28/2021

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> Mary Chachanidze, CFA Managing Director

> > **Irina Kvakhadze** Head of Research

Andro Tvaliashvili Senior Research Associate

Giorgi Mzhavanadze Senior Researcher

Revaz Maisuradze Research Analyst

Mariam Surmava Research Analyst

Maka Koridze Junior Research Analyst **Otar Nadaraia** Chief Economist, TBC Group

Ana Mzhavanadze Acting Head of Macro-Financial Analysis Division, TBC Bank

> Juli Avlokhashvili Analyst

Levan Mikeladze Analyst

