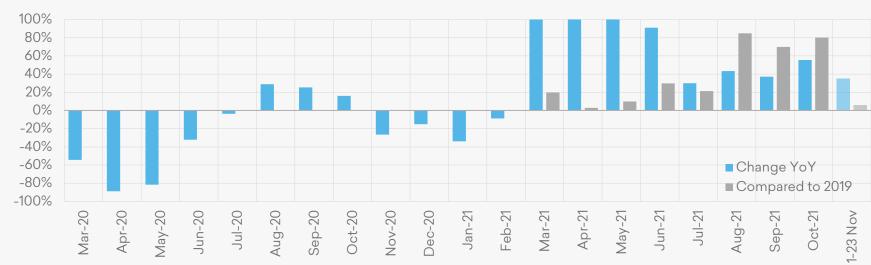


# **KEY DEVELOPMENTS**

- Number of Tbilisi's residential property transactions posted a solid increase
- Growth of non-cash spending by non-residents, through TBC Bank's channels, posted a marginal decline
- Non-cash spending in hotels, through TBC Bank's channels, maintained a stable growth; Growth of non-cash spending in restaurants posted a noticeable decline
- Growth of non-cash spending on apparel remained stable; Non-cash spending on entertainment maintained a
  negative growth
- Non-cash spending on furniture and appliances doubled; Growth of non-cash spending on electronics showed
  a significant increase

## Dynamics of new mortgages issued by TBC Bank (% change, FX-adjusted)



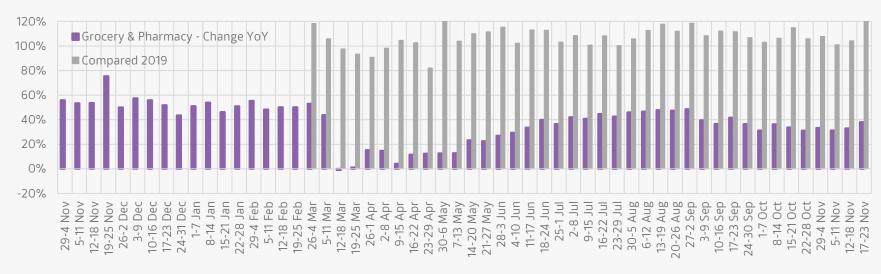
#### Number of residential properties sold in Tbilisi (% change)



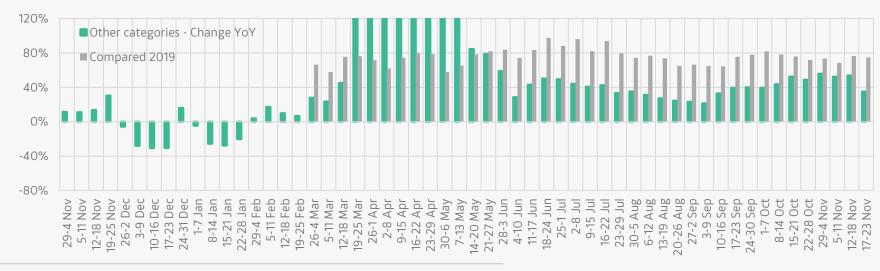
- In the period of 1-23 November, growth of new mortgage issuance totaled 6%, relative to 2019.
- In the period of 1-18 November, Tbilisi's residential property transactions increased by 54%, relative to 2019.

Source: TBC Bank, NAPR

#### Grocery & Pharmacy: Resident non-cash spending (% Change)



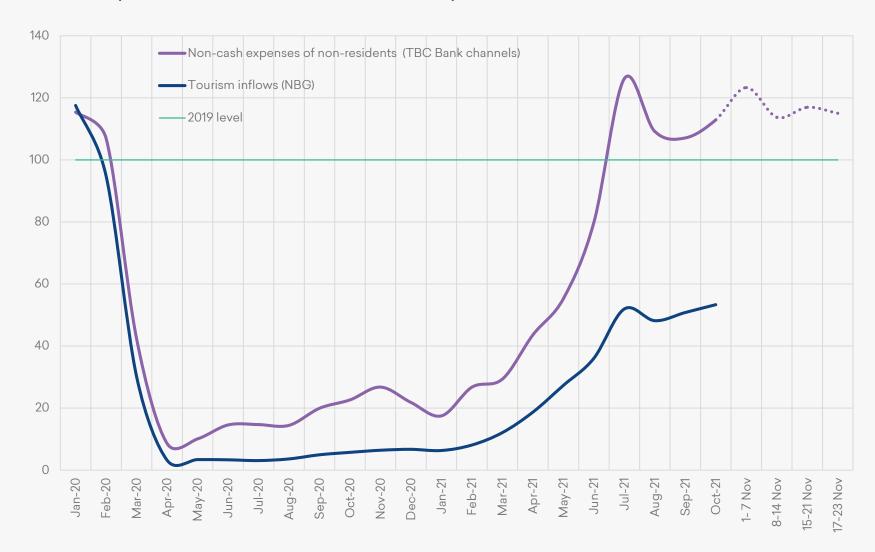
#### Categories excluding Grocery & Pharmacy: Resident non-cash spending (% Change)



- In the period of 17-23 November, growth of non-cash spending by residents on grocery & pharmacy totaled 136%, compared to 2019 (+38% YoY).
- Growth of non-cash spending on categories excluding grocery and pharmacy stood at 75%, relative to 2019 (+35% YoY).

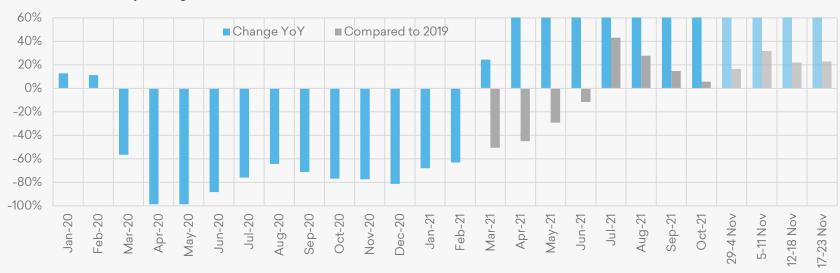
Source: TBC Bank

#### Non-cash expenses of non-residents and tourism inflows (Same period of 2019=100, in USD)

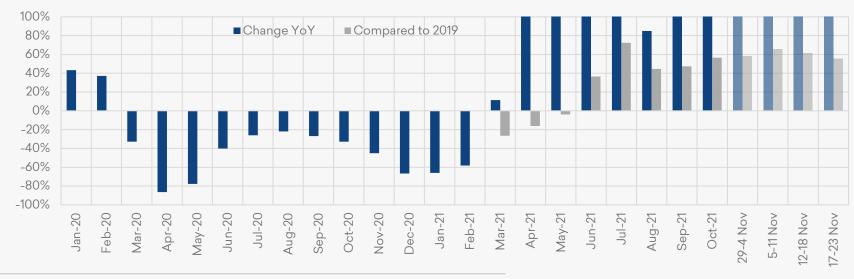


• In the period of 17-23 November, non-cash spending by non-residents, through TBC Bank's channels, increased by 15%, relative to 2019.

#### Hotels: Non-cash spending



#### Restaurants & Cafes: Non-cash spending



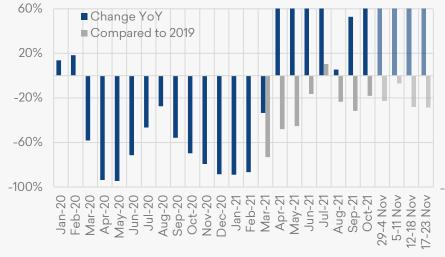
- In the period of 17-23 November, growth of noncash spending in hotels, through TBC Bank's channels, remained stable and totaled 23%, relative to 2019.
- Growth of non-cash spending in restaurants & cafes posted a decline and stood at 56%, compared to 2019.

Source: TBC Bank

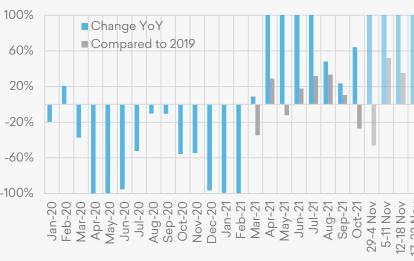
#### Apparel & accessories: Non-cash spending



#### **Entertainment: Non-cash spending**

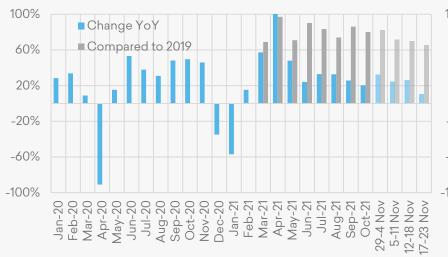


### Fitness: Non-cash spending

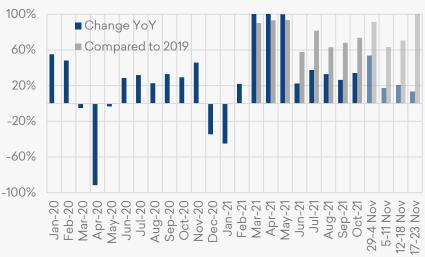


- In the period of 17-23 November, growth of non-cash spending on apparel stood at 41%, relative to 2019.
- Growth of non-cash spending on entertainment remained on the negative territory and totaled -29%, compared to 2019.
- In the period of 17-23 November, change of non-cash spending on fitness amounted to 13%, relative to 2019.

### Construction materials: Non-cash spending



#### Furniture & appliances: Non-cash spending

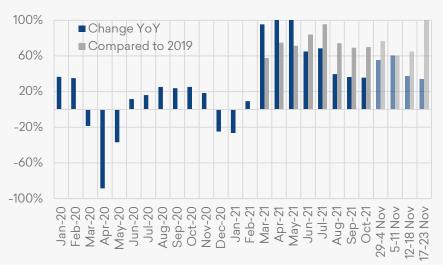


- In the period of 17-23 November, growth of noncash spending on construction materials posted a marginal decline and totaled 65%, relative to 2019.
- Non-cash spending on furniture & appliances doubled, relative to 2019.
- Growth of non-cash spending on electronics showed a significant increase and stood at 81%, compared to 2019.

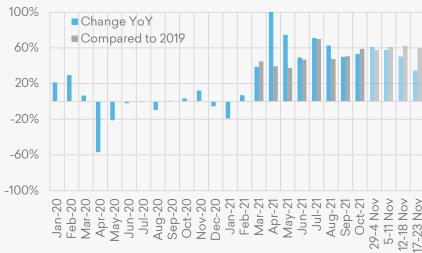
#### **Electronics: Non-cash spending**



#### Personal care: Non-cash spending



# Other consumer goods: Non-cash spending

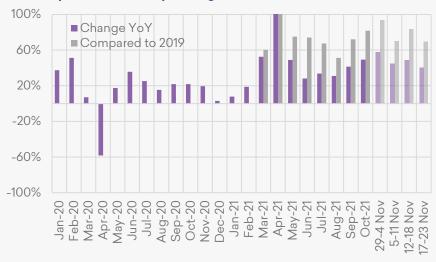


 Non-cash spending on personal care doubled, relative to 2019. Growth of non-cash spending on other consumer goods totaled 60%.

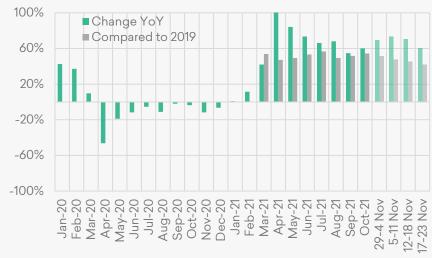
# In the period of 17-23 November, growth of non-cash spending on car repair declined and totaled 69%, relative to 2019.

• Growth of non-cash spending on fuel & transport amounted to 42%, compared to 2019.

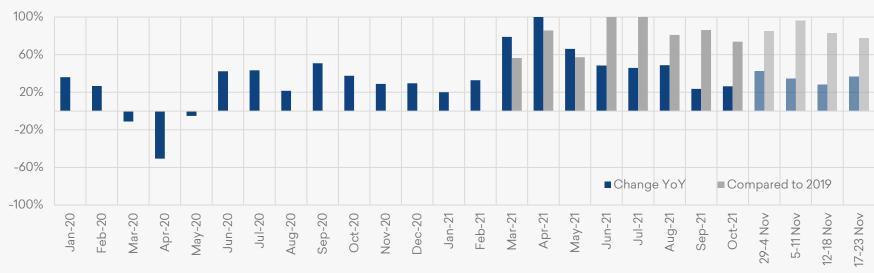
#### Car repair: Non-cash spending



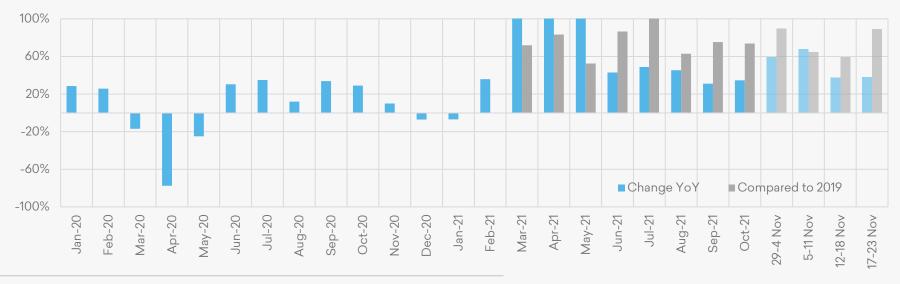
## Fuel & Transport: Non-cash spending



#### **Doctor visits: Non-cash spending**



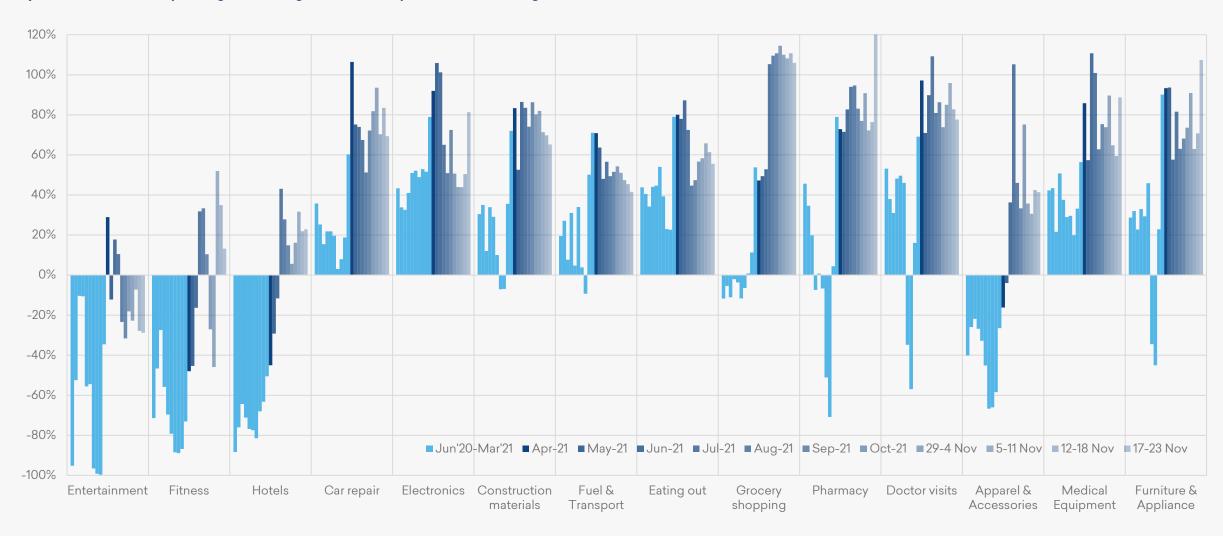
#### Medical equipment: Non-cash spending

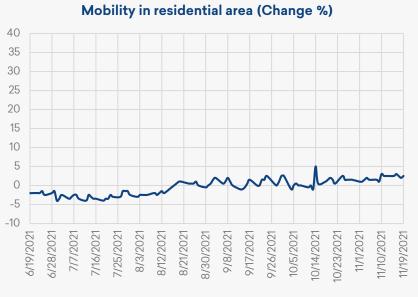


- In the period of 17-23 November, growth of non-cash spending on doctor visits stood at 78%, relative to 2019.
- Growth of non-cash spending on medical equipment showed a solid increase and totaled 89%, relative to 2019.

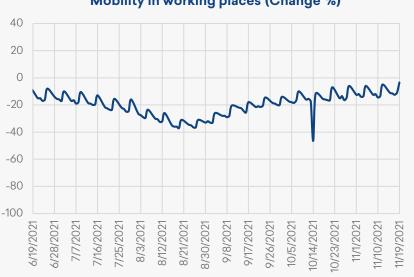
Source: TBC Bank

#### Dynamics of non-cash spending (YoY change, Growth compared to 2019 starting from March)

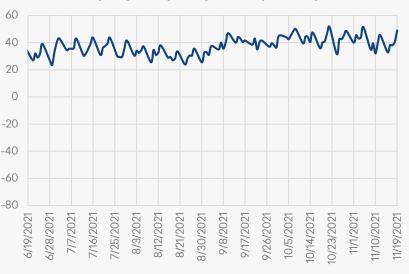




Mobility in working places (Change %)



Mobility in grocery and pharmacy (Change %)



Mobility in transit stations (Change %)



Mobility in parks and recreational area (Change %)



Mobility in retail & recreation (Change %)



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